

# ELLIS:LAWHORNE

John J. Pringle, Jr.  
Ddirect dial: 803/343-1270  
jpringle@ellislawhorne.com

December 11, 2006

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DECEMBER 12 11:50  
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## VIA FEDERAL EXPRESS

Tennessee Regulatory Authority  
Telecommunications Department  
460 James Robertson Parkway  
Nashville, TN 37243-0505

06-00307

RE: Application of OneTone Telecom, Inc. for a Certificate to Provide  
Competing Local Exchange Services, Including Exchange Access  
Services Within the State of Tennessee  
**Our File No. 539-10343**

To Whom It May Concern:

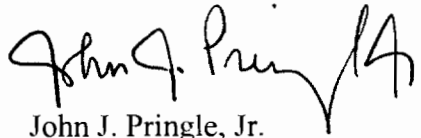
Please find the original and thirteen (13) copies of the **Application** for filing on behalf of OneTone Telecom, Inc. ("OneTone") in the above-referenced matter. Also enclosed is the required \$25.00 filing fee. I have also enclosed a certificate of service stating that we have served notice to the Incumbent Local Exchange Carriers ("ILECS") of OneTone Telecom's application.

OneTone respectfully requests that the Tennessee Regulatory Authority ("TRA") amend the certificate issued to OneTone to provide resold local and interexchange long distance services in Docket No. 06-00023 and grant to OneTone authority to provide competing local telecommunications services, including exchange access telecommunications services, within the State of Tennessee.

Please return a copy of the filing letter to me in the return envelope, enclosed for your convenience. Please do not hesitate to contact me with any questions you may have.

With kind regards, I am

Yours truly,



John J. Pringle, Jr.

JJP/cr

cc: Mr. Travis Crane

06-00307

BEFORE THE TENNESSEE REGULATORY AUTHORITY

IN THE MATTER OF THE APPLICATION  
OF ONETONE TELECOM, INC. FOR A  
CERTIFICATE TO PROVIDE COMPETITIVE  
LOCAL TELECOMMUNICATIONS SERVICES

PAID T.R.A.	
Chk #	96850
Amount	25.00
Rcvd By	JS
Date	12/12/06

**APPLICATION FOR CERTIFICATE TO PROVIDE  
COMPETING LOCAL TELECOMMUNICATIONS SERVICES**

Pursuant to applicable Tennessee Statutes and the Rules and Regulations of the Tennessee Regulatory Authority and Section 253 of the Federal Telecommunications Act of 1996 ("Act"), OneTone, Inc. ("OneTone") respectfully requests that the Tennessee Regulatory Authority ("TRA") amend the certificate to provide resold local exchange services already held by OneTone (issued in TRA Docket No. 06-00023) and grant to OneTone authority to provide competing local telecommunications services, including exchange access telecommunications services, within the State of Tennessee. OneTone is willing and able to comply with all applicable rules and regulations in Tennessee pertaining to the provision of competing local telecommunications services.

In support of its Application, OneTone submits the following:

1. The full name and address of the Applicant is:

OneTone Telecom, Inc.  
100 Century Plaza, Suite 9-I  
Seneca SC 29672  
Telephone: 864/985-1735  
Facsimile: Facsimile: 864/885-9222

Questions regarding this Application should be directed to:

John J. Pringle, Jr.  
Ellis, Lawhorne & Sims, P.A.  
P.O. Box 2285  
Columbia SC 29202  
Telephone: 803/343-1270  
Facsimile: 803/799-8479  
Email: [jpringle@ellislawhorne.com](mailto:jpringle@ellislawhorne.com)

Contact name and address at the Company is:

Travis Crane  
OneTone Telecom  
100 Century Plaza, Suite 9-I

TRA Docket No. 06-00023  
DEC 12 2006  
FIVE

Seneca SC 29672  
Telephone: 864/985-1735  
Facsimile: 864/885-9222  
Email: [tcrane@1tone.net](mailto:tcrane@1tone.net)

2. Organizational Chart of Corporate Structure

See **Exhibit A** attached hereto.

3. Corporate information:

OneTone Telecom, Inc. ("OneTone") was incorporated in the state of South Carolina on March 4, 1996. A copy of OneTone's Articles of Incorporation and Amendments are provided in **Exhibit B**. A copy of OneTone's Authority to transact business in the State of Tennessee is provided in **Exhibit C**. The names and addresses of the principal corporate officers are attached as **Exhibit D**. OneTone has no officers in Tennessee. The biographies of the principal officers and any other key technical staff are found in **Exhibit E**.

4. OneTone possesses the managerial, technical, and financial ability to provide local telecommunications service in the State of Tennessee as demonstrated below:

A. Financial Qualifications:

In support of its financial qualifications, OneTone submits its Income Statement and Balance Sheet as **Exhibit F**.

On November 14, 2003, OneTone Telecom, Inc. was presented with an award for being the 23rd Fastest-Growing Company in South Carolina. Elliot Davis, the state's leading full-service accounting and consulting firm, and the South Carolina Chamber of Commerce sponsored the award. Firms are judged on an exclusive ranking system that tabulates results based on a combination of increases in gross revenue or assets and full-time employees. Through distinction and quality, OneTone has paved the way for excellence within their corporation. With the combination of increasing their revenue, assets, and full-time employees and their excellent customer service philosophy, OneTone has created a recipe for success. **(Also attached as part of Exhibit F)**

Thus, OneTone asserts that it has the financial resources necessary to operate as a competitive local service provider in Tennessee.

OneTone plans to negotiate or adopt a resale and interconnection agreement with BellSouth Telecommunications, Inc. and to offer local services to Tennessee customers. Because the terms and conditions of such an agreement

are yet to be determined, OneTone has not developed projections relating to reciprocal compensation.

**Exhibit G** is a capital expenditure budget for 2006, 2007 and 2008, indicating type of equipment to be purchased, cost, and sources for funding of projected capital expenditures.

Neither OneTone's financials nor their projected financials reflect any revenues or expenses associated with reciprocal compensation.

A copy of the Corporate Surety Bond is provided as **Exhibit H**. The original Surety Bond was filed with the Reseller Application filed on January 25, 2006 with the TRA.

B. Managerial Ability:

As shown in **Exhibit E** to this Application, OneTone has the managerial expertise to successfully operate a telecommunications enterprise in Tennessee. As described in the attached biographical information, OneTone's management team has extensive management and business experience in telecommunications.

C. Technical Qualifications:

OneTone services will satisfy the minimum standards established by the TRA. The Company will file and maintain tariffs in the manner prescribed by the TRA and will meet minimum basic local standards, including quality of service and billing standards required of all LEC'S regulated by the TRA. Applicant will not require customers to purchase CPE, which cannot be used with the Incumbent Local Exchange Carrier's systems. As noted in the biographies of **Exhibit E** of the principal officers, there are two officers with engineering backgrounds and three officers with many years of telecommunications expertise. Thus, OneTone is certainly technically qualified to provide local exchange service in Tennessee.

5. Proposed Service Area:

OneTone is already authorized to provide telecommunications services in South Carolina, North Carolina, Georgia, and Kentucky.

OneTone seeks authority to offer its services throughout the State of Tennessee in all local exchanges that are open to competition. Initially, however, OneTone plans to negotiate or adopt a local exchange resale and interconnection agreement with BellSouth and to offer services to customers in BellSouth's certificated areas. OneTone does not currently plan to construct its own facilities in Tennessee.

6. Types of Local Exchange Service to be provided:

OneTone is seeking authority to provide business and residential local exchange telecommunications services, including prepaid local services to Tennessee consumers pursuant to a negotiated or adopted resale and interconnection agreement with BellSouth Telecommunications, Inc. and potentially other incumbent local exchange companies ("ILECSs") in Tennessee.

OneTone respectfully requests that the TRA waive any customer billing, deposit, advance payment or other rules that are inconsistent with the offering of prepaid local services.

7. Repair and Maintenance:

OneTone understands the importance of effective customer service for local service customers. OneTone has made arrangements for its customers to call the company at its toll-free customer service number 1-888-216-1037. In addition, customers may contact the company in writing at the headquarters address, as well as via email at [www.1tone.net](http://www.1tone.net). The toll-free number will be printed on the customer's monthly billing statements. The Tennessee contact person knowledgeable about OneTone's operations is Travis Crane, Chief Operating Officer, see (1.) above.

Small and Minority-Owned Telecommunications Business Participation Plan: (65-2-212): See **Exhibit I** attached hereto. This Plan was filed as an exhibit to the Reseller Application on January 25, 2006.

8. Toll Dialing Parity Plan: See **Exhibit J** attached hereto.

9. Applicant has served notice of this application to the eighteen (18) incumbent local exchange telephone companies in Tennessee with a statement regarding the Company's intention of operating geographically. See **Exhibit K** for the list.

10. Numbering Issues: Statement provided in **Exhibit L** attached hereto.

11. Tennessee Specific Operational Issues: Statements provided in **Exhibit M** attached hereto.

12. Miscellaneous:

A. Sworn Pre-filed testimony: See **Exhibit N** attached hereto.

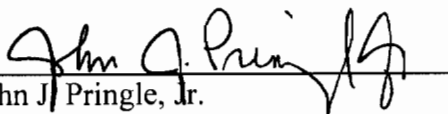
- B. Applicant may require customer deposits as stated in its tariff, subject to TRA regulations.
- C. In the event OneTone Telecom, Inc. resells Lifeline service to any end user in Tennessee, BellSouth will begin applying the agreed discount rate to all services. Upon OneTone Telecom, Inc. and BellSouth's implementation of a billing arrangement whereby a separate Master Account (Q-Account) associated with a separate Operating Customer Number (OCN) is established for billing of Lifeline Service end users, the discount shall be applied as set forth for the non-Lifeline affected Master Account (Q-Account).
- D. OneTone has not been subject to complaints in any of the states in which we are doing business.
- E. Our tariff was filed on January 25, 2006 with the Reseller Application and is on file with the TRA.

**CONCLUSION:**

The grant of this Application will further the goals of the Tennessee Legislature and further the public interest by expanding the availability of competitive telecommunications services in the State of Tennessee.

OneTone Telecom, Inc. requests that the TRA enter an order granting it a certificate of convenience and necessity to operate as a competing telecommunications service provider and authority to provide a full range of local services (including prepaid local services) on a facilities-based basis throughout the State of Tennessee in the service areas of BellSouth, Sprint and any other ILEC that does not enjoy a rural exemption under Section 251(f) of the Telecommunications Act of 1996. For the reasons stated above, OneTone's provision of these services would promote the public interest by providing high-quality service at competitive prices and by creating greater economic incentives for the development and improvement for all competing providers.

Respectfully submitted this 11th day of December, 2006

  
John J. Pringle, Jr.  
Counsel for OneTone Telecom, Inc.

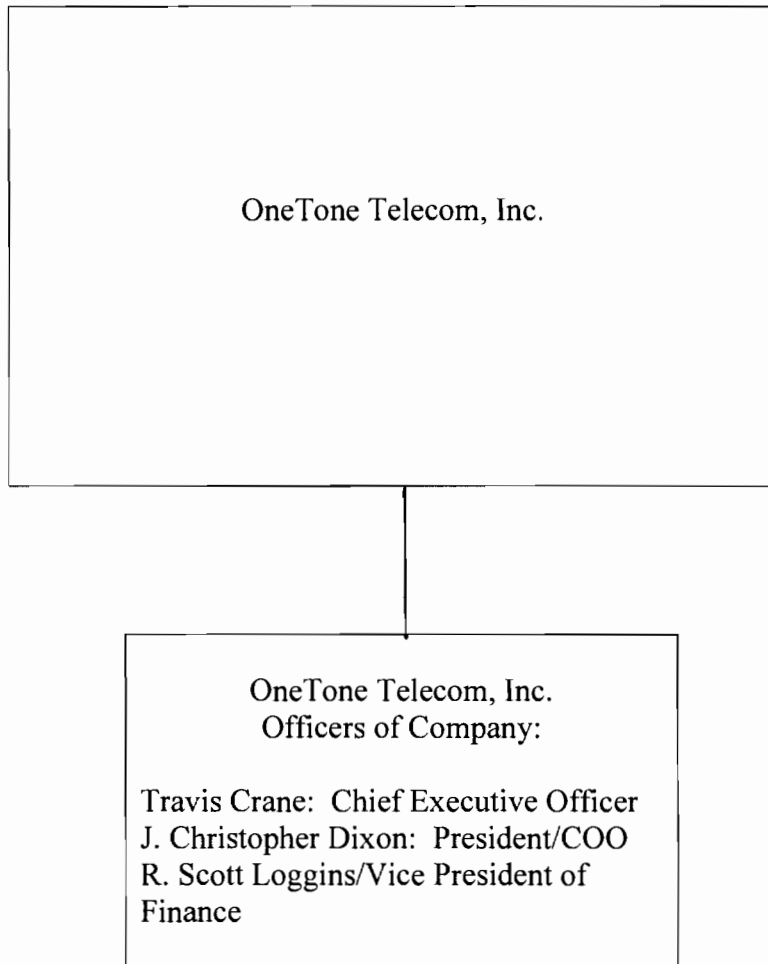
## **OneTone Telecom, Inc.**

### **List of Exhibits**

<b>Exhibit A</b>	Organizational Chart of Corporate Structure
<b>Exhibit B</b>	Articles of Incorporation and Amendments
<b>Exhibit C</b>	Certificate of Authority to Transact Business in TN
<b>Exhibit D</b>	Names and Addresses of Principal Corporate Officers
<b>Exhibit E</b>	Biographies of Principal Officers and Key Staff
<b>Exhibit F</b>	Income Statement and Balance Sheet
<b>Exhibit G</b>	Capital Expenditure Budgets for 2006-2008
<b>Exhibit H</b>	Copy of Corporate Surety Bond (Note – original filed with Reseller Application)
<b>Exhibit I</b>	Small and Minority-Owned Telecommunications Business Participation Plan
<b>Exhibit J</b>	Toll Dialing Parity Plan
<b>Exhibit K</b>	Notice to 18 Incumbent LECs in TN and Statement Regarding the Companies' Intention of Operating Geographically
<b>Exhibit L</b>	Numbering Issues Statement
<b>Exhibit M</b>	Tennessee Specific Operational Issue Statement
<b>Exhibit N</b>	Sworn Pre-filed Testimony of Travis T. Crane

# **Exhibit A**





OneTone Telecom, Inc. was incorporated in South Carolina as Electric City Communications, Inc. on March 4, 1996. Articles of Amendment were filed on July 16, 1997, changing the corporation name to Talon Communications, Inc. Restated Articles of Incorporation were filed on August 18, 2000, changing the corporate name to OneTone Telecom, Inc. OneTone Telecom, Inc. has no corporate affiliates and has not been the subject of any corporate merger or acquisition activity.

# **Exhibit B**

# *The State of South Carolina*



*Office of Secretary of State Mark Hammond*

## **Certificate of Existence**

I, Mark Hammond, Secretary of State of South Carolina Hereby certify that:

ONETONE TELECOM, INC.,  
a corporation duly organized under the laws of the State of South Carolina on March 4th, 1996, and having a perpetual duration unless otherwise indicated below, has as of the date hereof filed all reports due this office, paid all fees, taxes and penalties owed to the Secretary of State, that the Secretary of State has not mailed notice to the Corporation that it is subject to being dissolved by administrative action pursuant to section 33-14-210 of the South Carolina Code, and that the corporation has not filed articles of dissolution as of the date hereof.

Given under my Hand and the Great  
Seal of the State of South Carolina this  
14th day of December, 2005.

A handwritten signature in cursive script that reads "Mark Hammond".  
Mark Hammond, Secretary of State

CERTIFIED TO BE A TRUE AND CORRECT COPY  
AS TAKEN FROM AND COMPARED WITH THE  
ORIGINAL ON FILE IN THIS OFFICE

AUG 11 8 2000

STATE OF SOUTH CAROLINA  
SECRETARY OF STATE

Jim Miller												3
SECRETARY OF STATE												
FILED												
AUG 11 8 2000												
AM												PM
7	8	9	10	11	12	1	2	3	4	5	6	

*[Signature]*  
SECRETARY OF STATE OF SOUTH CAROLINA

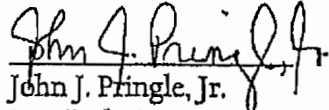
RESTATED ARTICLES OF INCORPORATION

The Corporation hereby restates these articles of incorporation pursuant to Section 33-10-107 of the South Carolina Code Annotated.

1. The name of the proposed corporation pursuant to these Restated Articles is OneTone Telecom, Inc. The former name of the corporation, as contained in the corporation's Amended Articles of Incorporation was Talon Communications, Inc.
2. The date of filing of the original Articles of Incorporation of the corporation was March 4, 1996.
3. The Articles of Incorporation are hereby amended to reflect the change of corporate name specified in Paragraph One of these Restated Articles, as well as to reflect a change of registered office specified in Paragraph Four of these Restated Articles, to reflect that the Company has one (1) class of shares (Paragraph 6) and to delete the relative percentage of ownership of shares found also in Paragraph 6.
4. The registered office of the corporation pursuant to these Restated Articles is 100 Century Plaza, Seneca, South Carolina 29672. The former registered office of the corporation, as filed in the original Articles of Incorporation was 3101 North Main Street, Anderson (Anderson County), South Carolina 29621.
5. The registered agent of the corporation continues to be Travis Crane.
6. The corporation is authorized to issue a single class of shares, and the total number of shares authorized is 10,000.

8. All of the issued and outstanding shares of the corporation voted in favor of the Amendments set out herein.
9. I, John J. Pringle, Jr., an attorney licensed to practice in the State of South Carolina, certify that the Corporation, to whose Restated Articles of Incorporation this certificate is attached, has complied with the requirements of Chapter 2 and Chapter 10, Title 33 of the 1976 South Carolina Code, as amended, relating to the Articles of Incorporation.

Date 8/18/00

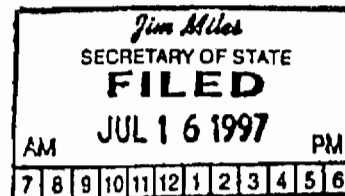
  
John J. Pringle, Jr.  
1321 Lady Street, Suite 310  
Post Office Box 11547  
Columbia, SC 29211-1547  
(803) 779-0066

CERTIFIED TO BE A TRUE AND CORRECT COPY  
AS TAKEN FROM AND COMPARED WITH THE  
ORIGINAL ON FILE IN THIS OFFICE.

STATE OF SOUTH CAROLINA  
SECRETARY OF STATE

ARTICLES OF AMENDMENT

JUL 13 0 1998



Jim Miles  
SECRETARY OF STATE OF SOUTH CAROLINA

Pursuant §Section 3-10-106 of the 1976 South Carolina Code, as amended, the undersigned corporation adopts the following Articles of Amendment to its Articles of Incorporation:

1. The name of the corporation is Electric City Communications, Inc.
2. On 7-07-97, the corporation adopted the following Amendment(s) of its Articles of Incorporation:

(Type or attach the complete text of Each Amendment)

Amendments: 1) Change Corporation Name to: Talon Communications, Inc.

2) Amend Item #4 Articles of Incorporation

Travis T. Crane - 51% Shareholder

David H. Nixon - 30% Shareholder

Rodger S. Loggins - 19% Shareholder

3) Amend Item #7 - Corp. does elect to have a board of directors.

3. The manner, if not set forth in the amendment, in which any exchange, reclassification, or cancellation of issued shares provided for in the Amendment shall be effected, is as follows: (if not applicable, insert "not applicable" or "NA").

NA

4. Complete either a or b, whichever is applicable.  
a. ☒ Amendment(s) adopted by shareholder action.

At the date of adoption of the amendment, the number of outstanding shares of each voting group entitled to vote separately on the Amendment, and the vote of such shares was:

Voting Group	Number of Outstanding Shares	Number of Votes Entitled to be Cast	Number of Votes Represented at the meeting	Number of Undisputed* Shares Voted	
				For	Against
1935 A	10,000	10,000	10,000	10,000	Ø

\*NOTE: Pursuant to Section 33-10-106, the corporation can alternatively state the number of undisputed shares cast for the amendment by each voting group together with a statement that the number of cast for the amendment by each voting group was sufficient for approval by that voting group.

- b. ☐ The Amendment(s) was duly adopted by the incorporators or board of directors without shareholder approval pursuant to §33-6-102(d), 33-10-102 and 33-10-105 of the 1976 South Carolina Code as amended, and shareholder action was not required.

5. Unless a delayed date is specified, the effective date of these Articles of Amendment shall be the date of acceptance for filing by the Secretary of State (See §33-1-230(b)): \_\_\_\_\_

DATE 07-02-1997

Electric City Communications, Inc.  
(Name of Corporation)

By: Traavis Crane  
(Signature)

Traavis T. Crane, President  
(Type or Print Name and Office)

### FILING INSTRUCTIONS

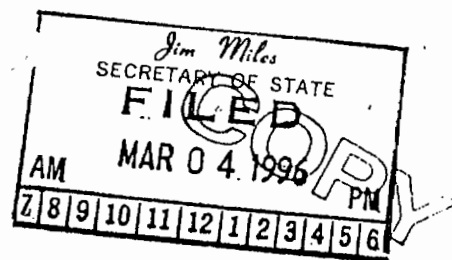
1. Two copies of this form, the original and either a duplicate original or a conformed copy, must be filed.
2. If the space in this form is insufficient, please attach additional sheets containing a reference to the appropriate paragraph in this form.
3. Filing fees and taxes payable to the Secretary of State at time of filing application.

Filing Fee	\$ 10.00
Filing tax	100.00
Total	\$110.00

CERTIFIED TO BE A TRUE AND CORRECT COPY  
AS TAKEN FROM AND COMPARED WITH THE  
ORIGINAL ON FILE IN THIS OFFICE.

MAR 04 1996

STATE OF SOUTH CAROLINA  
SECRETARY OF STATE



ARTICLES OF INCORPORATION  
FOR A  
STATUTORY CLOSE CORPORATION

1. The name of the proposed corporation is Electric City Communications, INC.
2. This corporation is a statutory close corporation, pursuant to Chapter 18, Title 33 of the 1976 South Carolina Code, as amended.
3. The initial registered office of the corporation is 3101 North Main Street,  
Anderson, Anderson, 29621  
City County Zip Code
- and the initial registered agent at such address is Travis T. Crane

4. The corporation is authorized to issue shares of stock as follows. Complete a or b, whichever is applicable:

- a. ☐ The corporation is authorized to issue a single class of shares, and the total number of shares authorized is \_\_\_\_\_.
- b. ☒ The corporation is authorized to issue more than one class of shares:

Class of shares	Authorized No. of Each Class
A	10,000

If shares are divided into two or more classes or if any class of shares is divided into series within a class, the relative rights, preferences, and limitations of the shares of each class, and of each series within a class, are as follows:

Travis T. Crane-33.3%  
David H. Mixon, Jr.-33.3%  
Rodger S. Loggins-33.3%

5. The existence of the corporation shall begin as of the filing date with the Secretary of State unless otherwise indicated (See §33-1-230(b)): 01/1/96
6. Unless specified otherwise below, the transfer of shares of stock of the corporation shall be subject to the restrictions set out in §§33-18-110 through 33-18-130 of the 1976 South Carolina Code, as amended. Specify any variations in the statutory format in §§33-18-110 through 33-18-130:



7. Unless otherwise specified, how the corporation shall have a \_\_\_\_\_ of directors (See §33-18-210 of the 1976).

☒ This corporation elects not to have a board of directors.

8. Check, if applicable:

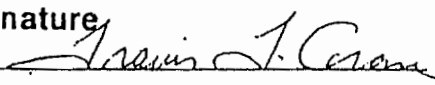
☐ This corporation elects to have the provisions of §§33-18-140 thru 33-18-170 of the 1976 Code, which give the estate of a deceased shareholder the right to compel the corporation to purchase the deceased shareholder's shares, apply. Specify any variations in the statutory format in §§33-18-140 through 33-18-170:

N/A

9. The optional provisions which the corporation elects to include in the articles of incorporation are as follows (see §33-2-102 and the applicable comments thereto; and §§33-18-330, 35-2-105, and 35-2-221 the 1976 South Carolina Code):

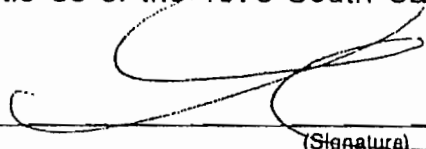
None

10. The name and address and signature of each incorporator is as follows (only one is required);

Name	Address	Signature
Travis T. Crane	3101 North Main Street, Anderson, SC, 29621	

11. I, Dallas D. Ball, an attorney licensed to practice in the State of South Carolina, certify that the corporation, to whose articles of incorporation this certificate is attached, has complied with the requirements of Chapter 2, Title 33 of the 1976 South Carolina Code relating to the articles of incorporation.

Date January 8, 1996

  
(Signature)  
Dallas D. Ball

(Type or Print Name)

Address Post Office Box 5098  
Columbia, South Carolina 29250

### FILING INSTRUCTIONS

- Two copies of this form, the original and either a duplicate original or a conformed copy, must be filed.
- If the space in this form is insufficient, please attach additional sheets containing a reference to the appropriate paragraph in this form.
- Schedule of Fees - Payable at time of filing the Articles with the Secretary of State

Fee for filing Articles of Incorporation (payable to Secretary of State)	\$ 10.00
Filing Tax (payable to Secretary of State)	100.00
Minimum License Fee (payable to S.C. Tax Commission)	25.00
- THIS FORM MUST BE ACCOMPANIED BY THE FIRST REPORT OF CORPORATIONS (See §12-19-20) AND A CHECK IN THE AMOUNT OF \$25.00 PAYABLE TO THE SOUTH CAROLINA TAX COMMISSION FOR THE INITIAL LICENSE FEE.

### SPECIAL NOTE

All share certificates issued by a statutory close corporation must contain the following conspicuous notice:

THE RIGHTS OF SHAREHOLDERS IN A STATUTORY CLOSE CORPORATION MAY DIFFER MATERIALLY FROM THE RIGHTS OF SHAREHOLDERS IN OTHER CORPORATIONS. COPIES OF THE ARTICLES OF INCORPORATION AND BY-LAWS, SHAREHOLDERS' AGREEMENTS AND OTHER DOCUMENTS, ANY OF WHICH MAY RESTRICT TRANSFERS AND AFFECT VOTING AND OTHER RIGHTS, MAY BE OBTAINED BY A SHAREHOLDER ON WRITTEN REQUEST TO THE CORPORATION.

# **Exhibit C**

Secretary of State  
Division of Business Services  
312 Eighth Avenue North  
6th Floor, William R. Snodgrass Tower  
Nashville, Tennessee 37243

DATE: 12/21/05  
REQUEST NUMBER: 5631-1760  
TELEPHONE CONTACT: (615) 741-2286  
FILE DATE/TIME: 12/21/05 0825  
EFFECTIVE DATE/TIME: 12/21/05 0825  
CONTROL NUMBER: 0509171

TO:  
ELLIS LAWHORNE & SIMS, P.A.  
1501 MAIN ST-5TH FL  
PO BOX 2285  
COLUMBIA, SC 29202

RE:  
ONETONE TELECOM, INC.  
APPLICATION FOR CERTIFICATE OF AUTHORITY -  
FOR PROFIT

WELCOME TO THE STATE OF TENNESSEE. THE ATTACHED CERTIFICATE OF  
AUTHORITY HAS BEEN FILED WITH AN EFFECTIVE DATE AS INDICATED ABOVE.

A CORPORATION ANNUAL REPORT MUST BE FILED WITH THE SECRETARY OF STATE  
ON OR BEFORE THE FIRST DATE OF THE FOURTH MONTH FOLLOWING THE CLOSE OF THE  
CORPORATION'S FISCAL YEAR. PLEASE PROVIDE THIS OFFICE WITH WRITTEN  
NOTIFICATION OF THE CORPORATION'S FISCAL YEAR. THIS OFFICE WILL MAIL THE  
REPORT DURING THE LAST MONTH OF SAID FISCAL YEAR TO THE CORPORATION AT THE  
ADDRESS OF ITS PRINCIPAL OFFICE OR TO A MAILING ADDRESS PROVIDED TO THIS  
OFFICE IN WRITING. FAILURE TO FILE THIS REPORT OR TO MAINTAIN A REGISTERED  
AGENT AND OFFICE WILL SUBJECT THE CORPORATION TO ADMINISTRATIVE REVOCATION  
OF ITS CERTIFICATE OF AUTHORITY.

WHEN CORRESPONDING WITH THIS OFFICE OR SUBMITTING DOCUMENTS FOR  
FILING, PLEASE REFER TO THE CORPORATION CONTROL NUMBER GIVEN ABOVE.

-----  
-----  
FOR: APPLICATION FOR CERTIFICATE OF AUTHORITY -  
FOR PROFIT

ON DATE: 12/21/05

FROM:  
ELLIS LAWHORNE & SIMS, PA  
POST OFFICE BOX 2285

	FEES	
RECEIVED:	\$600.00	\$0.00
TOTAL PAYMENT RECEIVED:		\$600.00

COLUMBIA, SC 29202-0000

RECEIPT NUMBER: 00003832936  
ACCOUNT NUMBER: 00405801



*Riley C. Darnell*

RILEY C. DARNELL  
SECRETARY OF STATE

FILED

State of Tennessee



## Department of State

Corporate Filings  
312 Eighth Avenue North  
6th Floor, William R. Snodgrass Tower  
Nashville, TN 37243

# APPLICATION FOR CERTIFICATE OF AUTHORITY (FOR PROFIT)

Office Use Only  
RECEIVED  
STATE OF TENNESSEE  
DEC 21 AM 8:25  
RILEY DARNELL  
SECRETARY OF STATE

Pursuant to the provisions of Section 48-25-103 of the Tennessee Business Corporation Act, the undersigned corporation hereby applies for a certificate of authority to transact business in the State of Tennessee, and for that purpose sets forth:

1. The name of the corporation is OneTone Telecom, Inc.

\*If different, the name under which the certificate of authority is to be obtained is \_\_\_\_\_

[NOTES: The Secretary of State of the State of Tennessee may not issue a certificate of authority to a foreign corporation for profit if its name does not comply with the requirements of Section 48-14-101 of the Tennessee Business Corporation Act. \*If obtaining a certificate of authority under a different corporate name, an application for registration of an assumed corporate name must be filed pursuant to Section 48-14-101(d) with an additional \$20.00 fee.]

2. The state or country under whose law it is incorporated is South Carolina

3. The date of its incorporation is March 4, 1996 (must be month, day, and year), and the period of duration, if other than perpetual, is \_\_\_\_\_

4. The complete street address (including zip code) of its principal office is  
100 Century Plaza, Suite 9-I Seneca SC 29672

Street City State/County Zip Code

5. The complete street address (including the county and the zip code) of its registered office in Tennessee and the name of its registered agent is  
800 S. Gay Street, Suite 2021, Knoxville TN 37929-9710

Street City State/County Zip Code

Registered Agent CT Corporation System

6. The names and complete business addresses (including zip code) of its current officers are: (Attach separate sheet if necessary.)

J. Christopher Dixon, President - 100 Century Plaza, Suite 9-I, Seneca SC 29672

Travis T. Crane, COO - 100 Century Plaza, Suite 9-I, Seneca SC 29672

7. The names and complete business addresses (including zip code) of its current board of directors are: (Attach separate sheet if necessary.)

Travis T. Crane, 100 Century Plaza, Suite 9-I, Seneca SC 29672

J. Christopher Dixon, 100 Century Plaza, Suite 9-I, Seneca SC 29672

8. If the corporation commenced doing business in Tennessee prior to the approval of this application, the date of commencement (month, day and year) n/a

9. The corporation is a corporation for profit.

10. If the document is not to be effective upon filing by the Secretary of State, the delayed effective date/time is \_\_\_\_\_ (date), \_\_\_\_\_ (time).

[NOTE: A delayed effective date shall not be later than the 90th day after the date this document is filed by the Secretary of State.]

[NOTE: This application must be accompanied by a certificate of existence (or a document of similar import) duly authenticated by the Secretary of State or other official having custody of corporate records in the state or country under whose law it is incorporated. The certificate shall not bear a date of more than two (2) months prior to the date the application is filed in this state.]

12/19/05

Signature Date

Attorney

Signer's Capacity

OneTone Telecom, Inc.

Name of Corporation

Signature

John J. Pringle, Jr., Esquire

Name (typed or printed)

5631.1758

# **Exhibit D**

**List of Principal Corporate Officers**

Travis Crane  
Chief Executive Officer  
1012 North Shore Drive  
Anderson SC 29625  
T: 864/2310960

J. Christopher Dixon  
President and COO  
115 Winding Creek Lane  
Seneca SC 29672  
T: 864/888-2906

R. Scott Loggins  
VP Finance  
108 Quail Haven Drive  
Walhalla SC 29691  
T: 864-710-0446

# **Exhibit E**

# ***J. Christopher Dixon***

115 Winding Creek Lane  
Seneca, S.C. 29672  
Home (864) 888-2906  
Work (864) 710-0309

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**Professional Summary:** Seventeen years experience in the telecommunications industry with management and senior management experience in Corporate Development, Budgeting, Network Operations, Outside Plant Operations, Strategic Integration, Revenue Planning and Regulatory, and Cost Accounting.

## **Work Experience:**

### **President and Chief Operating Officer**

OneTone Telecom Inc. Seneca, SC.

**2001 - Present**

Developed primary goals, operating plans, policies, and short and long range objectives for the company. Determined action plans to meet needs of stakeholders, and implemented programs to ensure attainment of business plan for growth and profit.

- o Successfully authored business plan to secure Senior Debt Facility and restructure debt.
- o Increased sales 228% from 2001 to 2005.
- o Successfully recovered net earning loss (insolvency position) in 2001 to profitability in 2002.
- o Created and implemented a 5 Step Sales Process for all sales associates.
- o Added and tackled new revenue streams for the company.
- o Designed and implemented a successful customer care program.
- o Aggressively pursued opening additional store fronts and increased overall doors over 100%.
- o Developed and managed the budget and results business process.
- o Created strategic business plans for growth by department and implemented them.
- o Grew CLEC customer base from 973 customers to over 8,000 customers.
- o Established strong financial discipline throughout the company.
- o Established business process and streamlined processes throughout the company
- o Proactively identified and analyzed operational results gaps and created "get well" plans for the Company.

### **Vice President - Corporate Development & Strategy**

Actel Integrated Communications, Inc. Mobile, AL.

**1999 - 2001**

Responsible for Business and Strategic Planning, Product Development, Product Pricing and Evaluation, Mergers & Acquisitions of the company.

- o Successfully authored Business Plan and secured \$75 million in equity investment from presentation of the plan.
- o Created investment package and responded to due diligence to secure \$100 million Senior Debt facility.
- o Negotiated and secured \$50 million in favorable vendor equipment financing.
- o Developed product suite and determined pricing policy with margin analysis for products to be sold.
- o Created business metrics and management analysis reporting process to measure the corporation.
- o Created Sales Order Process flow including customer turn-up procedures and achieved customer turn-up objectives.
- o Performed due diligence on 23 companies for Merger and Acquisition analysis and board of director's presentation.
- o Established costing methodology and margin analysis for company profitability.
- o Established and trained Technical Sales Consultants to assist in the Sales Order Process.
- o Created and implemented detailed project management plan for a 20-city buildout.
- o Created all product learning aids and put in on-line environment for sales personnel training.
- o Developed and managed the budget and results business process.



### **Director of Operations**

e.spire Communications, Inc.

1998 - 1999

Managed day to day operational activities of a four-city network and all CLEC activities within these offices.

- o Successfully implemented customer cutover business process procedures that produced over 30 cutovers a month on average.
- o Created business process that reduced average customer install time from 119 days to 29 days on average.
- o Completed the installation and turnup of four serving central offices.
- o Performed contract negotiations for fiber build and maintained 26-mile fiber ring in the Tampa area.

### **Operations Manager – Orlando/Tampa/Daytona**

U.S. LEC of Florida, Orlando, FL.

1998

Managed activities for the timely installation and turn-up of two Lucent 5ESS 12 switches and subsequently bringing up two ILEC networks in each switch. Responsibilities included assisting Lucent Technologies and Alcatel DACS systems in the office design, installation, and interface of equipment for the office. Established network trunking dialing plans, switch testing and acceptance as well as DACS testing and acceptance.

- o Responsible for installation of the GPS timing systems and synchronization of timing to the switch.
- o Designed fiber diversity routes for network diversity.
- o Provided connectivity to the fiber ring with fiber and copper SS7 links to the CSU/DSU.
- o Installed the Dial up TLWS, CalNet security guard system, and AMA to the switch.
- o Created dial test plans and customer turn up procedures.
- o Proactively scheduled customer cutover dates and managed internal resources as well as ILEC resources.

### **Manager - Network Operations**

Sprint/United of Florida, Apopka, FL.

1997 - 1998

Managed activities for a twenty member group by defining, setting clear goals, responsibilities, and motivating team members. Responsibilities included the timely resolution to switch maintenance, service repairs, routines, trouble shooting, tier 1 support, trouble analysis and clearance, customer contact and problem resolution, batch change supplements, and switch manufacturer updates.

- o Responsible for 3 DMS 100 switches, 6 DMS 100 remote offices, 12 assorted pairgains, i.e. OPM's, Urbans, Lite Span 2000, DISC's, SLC2000.
- o Responsible for 1 5ESS switch, 6 5ESS remote offices and 8 pair gains, i.e. Lite Span 2000, SLC 2000, and numerous fiber locations. Tier 1 and 2 support.
- o Management responsibility for CLEC Company Sprint Metropolitan Network Inc. (SMNI).
- o Member project management team for SMNI, CLEC. Budget responsibilities and results for \$1.25M.

### **Manager - Customer Service**

Sprint/United of Florida, Apopka, FL.

1995 - 1996

Responsible for providing effective management of **work** forces responsible for installation and maintenance of residential and business services, and Key/PBX systems.

- o Proactively investigated service impacting conditions and took required actions to exceed customer expectations.
- o Resolved customer complaints by prompt, fact-based investigation that promoted continued process improvements.
- o Directed employee growth and development utilizing individual development plans to assist in goal achievement.
- o Contributed to company revenue generation efforts by enhancing knowledge of products and services and coaching Employees in sales activities.
- o Proactively identified and analyzed operational results gaps and created "get well" plans for the district.
- o Set clear expectations and goals for employees and coached for performance.

**Regional Manager - Strategic Integration & Quality Process Improvement**

Sprint/United Telephone of Florida, Apopka, Fl.

1992 - 1995

- o Actively participated as a Malcolm Baldrige internal evaluation team member.
- o Successfully implemented Business Process Improvement.
- o Created, developed and implemented Self-Managed teams.
- o Assisted in the development and implementation of strategic business plans and objectives for the region.
- o Facilitated regional management team meetings.
- o Successfully facilitated 14 quality Process Improvement teams in a six step problem solving procedure.

**Revenue Planning and Regulatory Supervisor**

Sprint/United Telephone of Florida, Apopka, Fl.

1989 - 1992

- o Ensured proper pricing of new services and products by coordinating interdepartmental activities and by serving as a liaison between the Revenues, Marketing, Engineering, and Planning departments.
- o Assisted upper management in properly positioning the company in a competitive environment by developing and recommending pricing policies, strategies, rates and rate structures in light of underlying costs, regulatory constraints and overall company objectives.
- o Coordinated with the Tariffs group to gain approval of rates and rate structures by ensuring timely and accurate preparation of appropriate tariff support data such as cost, rate comparisons, revenue impacts, cross elasticity's, and customer impacts.
- o Managed and coordinated two Rate Review cases for rate increases before the Public Service Commission.

**Cost Accounting Supervisor**

Sprint/United Telephone of Florida, Apopka, Fl.

1988 - 1989

- o Managed and maintained the Overhead Module.
- o Managed and maintained the Labor Distribution Module.

**Education:**

**M.B.A. - Florida Institute of Technology**

Concentration in Economics

Graduate project in Econometrics

**B.S. Florida Southern College**

Accounting Degree

1012 North Shore Dr.  
Anderson, SC 29625  
884-231-0960  
tcrane@1tone.net

# Travis Thomas Crane

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## Objective

Execution of the business plan with strong returns to shareholders through direct leadership with strategic/operational planning. Excellent accountability for senior executives with clear initiatives set from process oriented procedures to deliver on expectations set by the Board Of Directors.

## Experience

1998 - Current                      OneTone Telecom, Inc.                      Seneca, SC

### Chairman & CEO

- Operationally responsible for \$8.3 million telecommunications company
- Increased same store sales 60% for 4 consecutive years
- Increased Earnings Per Share (EPS) for shareholders
- Dun & Bradstreet credit rating increased from DC3 to 1A2

1995 - 1998                      Talon Communications, Inc.                      Anderson, SC

### President & CEO

- Founded company with initial \$10,000 investment
- Operationally responsible for \$ 5 million telecommunications company
- Increased same store sales 85% (avg.) for 3 consecutive years
- EBITA positive in two years

1992 - 1995                      WestPoint Stevens, Inc.                      Clemson, SC

### Director of Plant Operations

- Directly Responsible for three-shift operation with 300 employees
- WestPoint Stevens (NYSE: WXS) a \$1.8 Billion Company
- P&L Accountability with \$50 million annual budget
- Cost reductions with annual savings of \$1.5 million per year
- Set several plant production records

1991 - 1992                      AT&T                      Liberty, SC

### Department Manager

- P&L accountability with 100 direct employees
- Computer Division for AT&T
- Strategic planning with metric measurements to achieve goals
- Training Manager for manufacturing hourly employees

1987 – 1991                      United States Air Force                      Columbus, MS

**Captain, USAF Air Force Pilot**

- Flew various aircraft including T-38 Talon, OV-10, and F-15 Eagle.
- Evaluation, Training, and Scheduling Officer for operational pilots.
- Served in 4 different Flying Squadrons at various locations

**Education**

1982 - 1987                      Clemson University                      Clemson, SC

B.A., Textile Management.

**Honors/Awards**

2001 South Carolina Small Business Person of the Year  
Board of Director (Chairman) Northlake Homeowners Assoc. (1996-1999)  
Board of Director for Collins Children's Home (2003-2005)  
South Carolina Small Business Committee for Congressman Tom Delay (R)  
U.S.A.F. Headquarters 9<sup>th</sup> Air Force Pilot of the Quarter (1990)  
U.S.A.F. Commendation Medal  
Liberty Fellowship Nominee (2004) by Congressman J. Gresham Barrett  
Verizon Wireless Best Retailer Service Award  
Verizon Wireless Lowest Customer Churn Award

**Interests**

Politics, Chess, Golf, and Fishing.

**Seth Chea**  
**202 Teardrop Trail**  
**Seneca, South Carolina 29672**  
**864-985-0485**

## **Education**

Tri-County Technical College  
Pendleton, South Carolina  
June 1989 – June 1991

Major: Communications

Courses: AutoCad R14, AutoCad 12, AutoCad Lyte, Quality Assurance and Engineering Graphics I & II.

Clemson University  
Clemson, South Carolina  
Sept. 1988 – May 1989

Major: Engineering. Courses include Business Law, Political Science, Engineering, and Communications.

## **Employment**

### **OneTone Telecom, Inc.**

Seneca, South Carolina  
November 2005 – Present

Director of CLEC Operations. Duties include but not limited to supervising CLEC department staff of everyday duties, building competitive packages, acquiring new agents, tariffs and interconnections knowledge with ILEC's.

### **Vertex Communications, Inc.**

Walhalla, South Carolina  
April 2003 – October 2005

Director of Agent Relations. Acquiring agents, customer service to both agents and customers, tracking the competition.

### **OneTone Telecom, Inc.**

Seneca, South Carolina  
July 2000 – April 2003

Senior Manager Outside Agent Relations  
Call Center Manager  
Customer Care Representative

## **BellSouth Telecommunications**

Anderson, South Carolina

Charlotte, North Carolina

June 1997 – May 2000

Service Technician and Outside Plant Technician

- Install and Repair service to residential/business customers.
- Electronic cross-connects.
- Splice/Repair copper and fiber per prints by field engineer.
- Unload pairs in cross boxes as well as manholes.
- Repair IFTL and fiber to the curb.
- Splice pedestals in new developments.
- Dynatel 9925 locator, fiber splicing tools, Sidekick, Ohmmeter.
- Lineman School, Defensive Driving, Extraordinary Customer Service, Aerial Truck Training, CDL License.

## **Training / Classes / Certifications**

- Fundamentals of Engineering
- OSPCM
- CAD / AUTOCAD
- Extraordinary Customer Relations
- Principles of Electricity
- T-1 and ADSL Lines
- Theories of Constraints I, II, and III.
- Total Preventive Maintenance
- C & D Wastewater Treatment License
- Train the Trainer
- Time Management, Ethics Watch, MSDS
  - o Getting your point across
  - o Keeping your boss informed
  - o Working smarter, not harder
  - o Positive responses to negative situations
  - o Resolving Issues with Others
  - o Listening to Understand clearly
  - o Requesting Help
  - o Dealing with Changes and Being a Team Player

**Rodger Scott Loggins**  
**108 Quail Haven Drive**  
**Walhalla, South Carolina 29691**  
**864-710-0446**

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## **Employment**

### **OneTone Telecom, Inc.**

VP of Finance, 1995 – Present

Day to day finance operations of 16 store locations and over 50 agent locations. Inventory control with Verizon wireless, Dish and Direct TV satellites, and BellSouth Telecommunications.

### **Pinnacle Development Group**

President, November 2004 – Present

Manage several work crews in developing custom homes. Manage schedules and finances to meet deadline of completion date.

### **Schlumberger Industries**

Shift Manager, 1988 – 1995

## **Education**

**Hamilton Career Center** – 1987-1989

Courses Taken: Electrical Design for Residential, ISO 9000

**Seneca High School** – Graduated in 1987

# **Exhibit F**



8  
**OneTone Telecom, Inc.**  
**Combined Statement of Income**  
**December 31, 2005**

	Year to Date	Percentage
<b>Revenue</b>		
<b>Wireline:</b>		
CLEC Activation	16,252.45	0.20
CLEC Recurring	1,533,221.36	19.29
<b>Wireless:</b>		
Cellular Pre-Paid	264,539.21	3.33
Cellular Sales	926,436.29	11.66
Cellular Commission Ck.	2,479,392.53	31.20
Upgrade Commission	593,660.00	7.47
Cellular Residual	468,816.25	5.90
Satellite Sales	13,341.44	0.17
Satellite Accessory	587.90	0.01
Satellite Commission/Labor	704,728.62	8.87
Satellite Residuals	54,405.45	0.68
Pager Sales	7,782.15	0.10
Pager Repairs	1,174.96	0.01
Pager Recurring	80,617.62	1.01
Accessory Sales	424,140.94	5.34
XM Radio Sales	1,823.75	0.02
<b>Other:</b>		
Vending Income	484.45	0.01
Co-op Advertising	344,619.31	4.34
Credit Card Sales	551.05	0.01
NSF Fees Collected	686.79	0.01
Bill Pay Income	30,471.36	0.38
<b>Total Revenues</b>	<b>7,947,733.88</b>	<b>100.01</b>
<b>Cost of Goods Sold</b>		
<b>Wireline:</b>		
COG CLEC	817,028.59	10.28
COG Sen Agent Commissions	329,685.97	4.15
COG Prepaid LD	28.50	0.00
<b>Wireless:</b>		
COG Cellular Phones	1,552,131.91	19.53
COGS Upgrades	613,924.23	7.73
COG Cellular Pre-Paid	165,519.42	2.08
COG Satellites	193,457.25	2.43
COG Satellite Materials	18,510.36	0.23
COG Pagers	11,960.44	0.15
COG Pager Recurring	29,004.48	0.36
COG Accessory	94,119.79	1.18
<b>Total Cost of Goods Sold</b>	<b>3,825,370.94</b>	<b>48.14</b>
<b>Gross Profits</b>	<b>4,122,362.94</b>	<b>51.87</b>

8  
**OneTone Telecom, Inc.**  
**Combined Statement of Income**  
**December 31, 2005**

<b>Operating Expenses</b>		
<b>1099</b>	<b>159,545.13</b>	<b>2.01</b>
<b>Payroll</b>	<b>1,773,023.04</b>	<b>22.31</b>
<b>FICA Expense</b>	<b>124,327.64</b>	<b>1.56</b>
<b>FUTA Expense</b>	<b>4,620.03</b>	<b>0.06</b>
<b>SUTA Expense</b>	<b>20,157.34</b>	<b>0.25</b>
<b>Auto Expense</b>	<b>17,870.82</b>	<b>0.22</b>
<b>Cellular Shipping</b>	<b>19,752.06</b>	<b>0.25</b>
<b>Satellite Shipping</b>	<b>5,707.15</b>	<b>0.07</b>
<b>Accessory Shipping</b>	<b>301.20</b>	<b>0.00</b>
<b>Corp. Expense</b>	<b>66.12</b>	<b>0.00</b>
<b>Lease Improvements</b>	<b>8,430.12</b>	<b>0.11</b>
<b>Rent</b>	<b>369,169.72</b>	<b>4.65</b>
<b>Phone Expense</b>	<b>58,928.28</b>	<b>0.74</b>
<b>Networking/Computer Expense</b>	<b>60,495.70</b>	<b>0.76</b>
<b>Electric/Water</b>	<b>48,786.93</b>	<b>0.61</b>
<b>Insurance Expense</b>	<b>44,468.20</b>	<b>0.56</b>
<b>Health Insurance</b>	<b>98,505.33</b>	<b>1.24</b>
<b>Key Man Insurance</b>	<b>12,408.96</b>	<b>0.16</b>
<b>Postage Expense</b>	<b>14,668.21</b>	<b>0.18</b>
<b>General Office Expense</b>	<b>51,734.89</b>	<b>0.65</b>
<b>Maintenance</b>	<b>8,302.71</b>	<b>0.10</b>
<b>Charitable Contributions</b>	<b>1,112.00</b>	<b>0.01</b>
<b>Dues &amp; Subscription Expense</b>	<b>650.00</b>	<b>0.01</b>
<b>Gas milage expense</b>	<b>36,332.70</b>	<b>0.46</b>
<b>Travel expense</b>	<b>5,829.74</b>	<b>0.07</b>
<b>Meals expense</b>	<b>5,712.05</b>	<b>0.07</b>
<b>Training</b>	<b>1,854.53</b>	<b>0.02</b>
<b>Legal expense/Accounting</b>	<b>36,943.64</b>	<b>0.46</b>
<b>Bank Charges</b>	<b>17,675.85</b>	<b>0.22</b>
<b>Advertising Expense</b>	<b>376,679.39</b>	<b>4.74</b>
<b>Cash (Over) Short</b>	<b>1,852.57</b>	<b>0.02</b>
<b>Verizon Commission Chargeback</b>	<b>318,065.00</b>	<b>4.00</b>
<b>Simple Plan Expense</b>	<b>21,675.01</b>	<b>0.27</b>
<b>Late Fees &amp; Penalties</b>	<b>4,275.71</b>	<b>0.05</b>
<b>Total Expenses</b>	<b><u>3,729,927.77</u></b>	<b><u>46.93</u></b>
<b>EBITDA</b>	<b>392,435.17</b>	<b>4.94</b>
<b>Interest expense</b>	<b>126,153.02</b>	<b>1.59</b>
<b>Taxes &amp; Licenses</b>	<b><u>28,929.43</u></b>	<b><u>0.36</u></b>
<b>Net Income</b>	<b><u><u>237,352.72</u></u></b>	<b><u>2.99</u></b>

OneTone Telecom, Inc.  
Balance Sheet  
December 31, 2005

ASSETS

Current Assets		
Wachovia Operations Account	\$	27,996.98
Toccoa First Citizens Account		20,006.25
Payroll Bank Account		74,777.54
BB&T Operations Bank Account		(32,405.35)
Capital Bank Account		777.15
Seneca National Money Market		1,062.77
Palmetto Checking Account		755.88
Wachovia -- Aspire		4,254.83
Operating Cash (Cash Drawer)		3,400.00
Reserve Fund		92,500.00
Holding for CPA Adjustment		317,771.00
Due From Credit Card Sales		2,154.60
Employee Advances		455.61
A/R		103,711.06
Inventory on Hand		710,256.05
		<hr/>
Total Current Assets		1,327,474.37
Property and Equipment		
Furniture & Fixtures		486,710.53
Company Vehicles		66,755.37
Computer Equipment		336,688.00
Acc. Deprec-Furn. & Fix		(132,683.42)
Acc. Deprec- Computer Equip		(104,688.98)
Acc. Deprec- Vehicles		(48,228.31)
Acc. Deprec- Leasehold Improve		(7,593.09)
		<hr/>
Total Property and Equipment		596,960.10
Other Assets		
Utility Deposits		7,349.82
US Bank Bond		4,903.00
Closing Cost		17,988.75
Rent Deposits		31,466.86
Accum Deprec - Closing Costs		(1,713.21)
		<hr/>
Total Other Assets		59,995.22
		<hr/>
Total Assets	\$	<u>1,984,429.69</u>

LIABILITIES AND CAPITAL

Current Liabilities	
Accounts Payable	\$ 869,812.69
Sales Tax-Pager Billing	166.37
Other Current Liabilities	30,143.44
Sales tax Liabilities	9,696.80
Verizon Deposits Due	840.00
Federal inc tax withheld/EIC	1,016.52
FICA withheld/accrued	1,081.45
State tax W/H-State #1	2,652.87
APS Clearing Acct	(72,933.12)
Datascape Clearing Acct	(20,112.76)

OneTone Telecom, Inc.  
Balance Sheet  
December 31, 2005

Credit Card Payables	(39,711.35)	
Total Current Liabilities		782,652.91
Long-Term Liabilities		
BB&T Credit Line	59,264.06	
Palmetto Line of Credit	38,602.00	
BDC Loan	281,836.46	
Wells Fargo Credit Line	42,673.89	
Wachovia Credit Line	5,314.44	
Advanta Credit Line	8,309.47	
Loan - Auto	2,593.22	
Loans - CLA / DAL	240,624.61	
Community First Credit Line	25,000.00	
Fleet Credit Line	8,769.22	
Loans-Other	(6,425.44)	
Capital Bank Loan	12,821.38	
Dell Commercial Credit	8,505.22	
Lowes Account	2,670.70	
Holding for CPA Adjustment	(295,176.98)	
Total Long-Term Liabilities		435,382.25
Total Liabilities		1,218,035.16
Capital		
Capital stock (Corporation)	1,000.00	
Paid in capital (Corporation)	250,600.00	
Corp. Retained Earnings	318,035.70	
Net Income	216,492.12	
Total Capital		786,127.82
Total Liabilities & Capital	\$	2,004,162.98



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[May 20, 2004](#)

2003

[October 27, 2003](#)

[March 17, 2003](#)

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November 15th, 2003

### OneTone Telecom, Inc. Named To South Carolina 2003 Fastest Growing Company List

Every year South Carolina's 25 Fastest-Growing Companies are recognized for their excellence. On November 14, 2003 OneTone Telecom, Inc. was presented with an award for being the 23rd Fastest-Growing Company in South Carolina.

Elliot Davis, the state's leading full-service accounting and consulting firm, and the South Carolina Chamber of Commerce sponsor the award. Firms are judged on an exclusive ranking system that tabulates results based on a combination of increases in gross revenue or assets and full-time employees.

"It is a great honor to receive such a prestigious award from the South Carolina Chamber of Commerce and the Elliot Davis firm", remarks Chris Dixon, President and COO of OneTone Telecom, Inc. "We are extremely pleased with our growth and the opportunity to serve customers in three states. We have established goals and objectives and have driven the business based on a sound customer service philosophy. In addition, I would be remiss if I did not mention that it takes a great team of individuals to accomplish these goals. We have received excellent representation from Charles Clary at Elliot Davis CPA firm, Andy Coburn at the Wyche, Burgess Law Firm."

Through distinction and quality, OneTone Telecom, Inc. has paved the way for excellence within their corporation. With the combination of increasing their revenue, assets, and full-time employees and their excellent customer service philosophy, OneTone Telecom, Inc. has created a recipe for success. It is no wonder why Elliot Davis and the South Carolina Chamber of Commerce awarded OneTone Telecom, Inc. as one of the Fastest-Growing Companies in South Carolina.

For additional information, visit: [www.1tone.net](http://www.1tone.net).

### About OneTone Telecom, Inc.

OneTone Telecom, Inc. is an integrated communications provider. They were founded and incorporated in the state of South Carolina in January of 1995. Currently, they serve South Carolina, North Carolina, and Georgia. They provide communication products and services for cellular through an exclusive agent partnership agreement with Verizon Wireless. Through resale agreements with Bellsouth and Alltel, the company sells local and long distance home phone service. In addition, the company also offers digital satellite television service in both the residential and commercial markets through partnership with Dish Network and DIRECTV. OneTone Telecom is pursuing a controlled aggressive growth strategy. They are fully committed to supplying superior commercial and residential telecommunications products and services.



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## News Archive

2004

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2003

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[March 17, 2003](#)

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March 17, 2003

### OneTone Telecom Wins Verizon Wireless Award

Jerry Fountain, President for Verizon Wireless Carolinas and Tennessee region, presented OneTone Telecom the Lowest Customer Churn Award for the 2002 region at its annual Summit meeting located at the Southeastern Headquarters for Verizon Wireless in Greenville, South Carolina.

OneTone Telecom, which has locations spanning three states, activates over 10,000 customers annually as an exclusive authorized retailer for Verizon Wireless. Travis Crane, Chairman & CEO for OneTone Telecom, stated "This prestigious award represents the quality of customer care instilled in our company employees which prevents customers from leaving Verizon Wireless and selecting another cellular carrier."

Chris Dixon, President and COO, stated "we are very pleased with this type of award because it reflects our strong commitment to our customers."

Verizon Wireless, the nation's largest cellular company, has been focused on customer retention since the passage of Telecom Act of 1996, which allowed other major cellular carriers including SunCom, NexTel, Sprint PCS, and Cingular to compete with Verizon Wireless for this area.

OneTone Telecom, Inc. is an integrated retail communications provider offering cellular, satellite, and pager services. OneTone's corporate offices are located in Seneca, S.C. and employs over 50.

# Exhibit G

2006	July	August	September	October	November	December
<b>Revenue</b>						
CLEC Recurring	\$ 170,469.18	\$ 210,000.00	\$ 220,000.00	\$ 230,000.00	\$ 240,000.00	\$ 240,000.00
Cellular Sales	\$ 69,928.61	\$ 68,651.00	\$ 68,651.00	\$ 68,651.00	\$ 68,651.00	\$ 80,000.00
Cellular Pre-Paid	\$ 4,274.00	\$ 6,034.00	\$ 6,034.00	\$ 6,034.00	\$ 6,034.00	\$ 6,034.00
Cellular Commission Ck.	\$ 213,194.06	\$ 210,000.00	\$ 200,000.00	\$ 200,000.00	\$ 210,000.00	\$ 210,000.00
Cellular Residual	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 43,000.00
Satellite Sales	\$ 1,386.95	\$ 225.00	\$ 225.00	\$ 225.00	\$ 225.00	\$ 1,000.00
Satellite Commission/Labor	\$ 36,587.36	\$ 45,352.00	\$ 45,352.00	\$ 45,352.00	\$ 45,352.00	\$ 32,000.00
Satellite Residuals	\$ 4,582.00	\$ 4,522.90	\$ 4,522.90	\$ 4,522.90	\$ 4,522.90	\$ 4,600.00
Pager Sales	\$ 229.90	\$ 220.00	\$ 220.00	\$ 220.00	\$ 220.00	
Pager Recurring	\$ 5,830.00	\$ 5,830.00	\$ 5,830.00	\$ 5,830.00	\$ 5,830.00	\$ 4,000.00
Accessory Sales	\$ 27,568.00	\$ 32,552.00	\$ 32,552.00	\$ 32,552.00	\$ 35,000.00	\$ 33,000.00
MDF Payment		\$ 12,500.00				
Co-op Verizon	\$ 14,350.00	\$ 11,900.00	\$ 11,900.00	\$ 11,900.00	\$ 11,900.00	\$ 13,000.00
Co-op Satellite				\$ 1,000.00		
Bill Pay Income	\$ 3,921.05	\$ 4,100.00	\$ 4,100.00	\$ 4,100.00	\$ 4,100.00	\$ 7,000.00
<b>Total Revenues</b>	<b>\$ 552,321.11</b>	<b>\$ 611,886.90</b>	<b>\$ 599,386.90</b>	<b>\$ 610,386.90</b>	<b>\$ 631,834.90</b>	<b>\$ 673,634.00</b>
<b>Cost of Goods Sold</b>						
COG CLEC	\$ 119,000.00	\$ 120,694.58	\$ 110,000.00	\$ 120,000.00	\$ 130,000.00	\$ 140,000.00
COG Sen Agent Commissions	\$ 22,278.00	\$ 22,000.00	\$ 22,000.00	\$ 22,000.00	\$ 22,000.00	\$ 22,000.00
COG Long Distance						
COG Cellular Phones	\$ 86,845.00	\$ 100,598.00	\$ 107,645.00	\$ 120,000.00	\$ 120,000.00	\$ 120,000.00
COG Satellites	\$ 17,351.67	\$ 13,422.00	\$ 13,422.00	\$ 13,422.00	\$ 13,422.00	\$ 13,422.00
COG Satellite Materials	\$ 365.00					
COG Pagers	\$ 217.00					
COG Pager Recurring	\$ 717.18	\$ 1,000.00	\$ 1,000.00	\$ 1,000.00	\$ 1,000.00	\$ 1,000.00
COG Accessory	\$ 4,674.12	\$ 13,600.00	\$ 13,600.00	\$ 15,000.00	\$ 15,000.00	\$ 13,000.00
<b>Total Cost of Goods Sold</b>	<b>\$ 251,447.97</b>	<b>\$ 271,314.58</b>	<b>\$ 267,667.00</b>	<b>\$ 291,422.00</b>	<b>\$ 301,422.00</b>	<b>\$ 309,422.00</b>
<b>Gross Profits</b>	<b>\$ 300,873.14</b>	<b>\$ 340,572.32</b>	<b>\$ 331,719.90</b>	<b>\$ 318,964.90</b>	<b>\$ 330,412.90</b>	<b>\$ 364,212.00</b>



2006		July	August	September	October	November	December
Operating Expenses							
1099	\$	31,370.41	\$ 9,000.00	\$ 9,000.00	\$ 9,000.00	\$ 9,000.00	\$ 9,000.00
Payroll	\$	94,354.81	\$ 110,000.00	\$ 110,000.00	\$ 110,000.00	\$ 110,000.00	\$ 110,000.00
FICA Expense	\$	6,899.48	\$ 6,000.00	\$ 6,000.00	\$ 6,000.00	\$ 6,000.00	\$ 6,000.00
FUTA Expense	\$	175.99	\$ 200.00	\$ 200.00	\$ 200.00	\$ 200.00	\$ 200.00
SUTA Expense	\$	1,084.63	\$ 1,000.00	\$ 1,000.00	\$ 1,000.00	\$ 1,000.00	\$ 1,000.00
Auto	\$	631.89	\$ 585.24	\$ 585.24	\$ 585.24	\$ 585.24	\$ 585.24
Shipping	\$	802.09	\$ 1,092.00	\$ 1,092.00	\$ 1,092.00	\$ 1,092.00	\$ 1,092.00
Corp. Expense	\$	1,780.00					
Rent	\$	28,940.58	\$ 28,700.00	\$ 25,500.00	\$ 25,500.00	\$ 25,500.00	\$ 25,500.00
Phone Expense	\$	3,790.75	\$ 4,000.00	\$ 4,000.00	\$ 4,000.00	\$ 4,000.00	\$ 4,000.00
Networking/Computer Expen:	\$	1,267.37	\$ 2,000.00	\$ 2,000.00	\$ 2,000.00	\$ 2,000.00	\$ 2,000.00
Electric/Water	\$	4,999.01	\$ 3,000.00	\$ 3,000.00	\$ 3,000.00	\$ 3,000.00	\$ 3,000.00
Insurance Expense	\$	2,500.00	\$ 1,600.00	\$ 2,000.00	\$ 2,000.00	\$ 2,000.00	\$ 2,000.00
Health Insurance	\$	6,093.97	\$ 8,500.00	\$ 8,500.00	\$ 8,500.00	\$ 8,500.00	\$ 8,500.00
Key Man Insurance	\$	1,034.08	\$ 1,034.08	\$ 1,034.08	\$ 1,034.08	\$ 1,034.08	\$ 1,034.08
Postage Expense	\$	791.19	\$ 500.00	\$ 500.00	\$ 500.00	\$ 500.00	\$ 500.00
General Office Expense	\$	3,828.34	\$ 4,000.00	\$ 4,000.00	\$ 4,000.00	\$ 4,000.00	\$ 4,000.00
Maintenance	\$	168.00					
Gas Expense	\$	3,479.47	\$ 5,000.00	\$ 5,000.00	\$ 5,000.00	\$ 5,000.00	\$ 5,000.00
Travel expense	\$	319.26	\$ 650.00	\$ 650.00	\$ 650.00	\$ 650.00	\$ 650.00
Meals expense	\$	279.12	\$ 350.00	\$ 350.00	\$ 350.00	\$ 350.00	\$ 350.00
Legal expense/Accounting	\$	615.31	\$ 1,034.00	\$ 1,500.00	\$ 1,500.00	\$ 1,500.00	\$ 1,500.00
Bank Charges	\$	1,363.90	\$ 1,400.00	\$ 1,200.00	\$ 1,200.00	\$ 1,200.00	\$ 1,200.00
Credit Card Processing	\$	2,190.13	\$ 2,187.00	\$ 2,187.00	\$ 2,187.00	\$ 2,187.00	\$ 2,187.00
Advertising Expense	\$	11,000.00	\$ 10,000.00	\$ 10,000.00	\$ 10,000.00	\$ 10,000.00	\$ 10,000.00
Cash (Over) Short	\$	866.06	\$ 200.00	\$ 200.00	\$ 200.00	\$ 200.00	\$ 200.00
Simple Plan Expense	\$	2,283.33	\$ 2,283.33	\$ 1,600.00	\$ 1,600.00	\$ 1,600.00	\$ 1,600.00
Late Fees & Penalties	\$	107.26	\$ 500.00	\$ 500.00	\$ 500.00	\$ 500.00	\$ 500.00
Total Expenses	\$	213,016.43	\$ 204,815.65	\$ 201,598.32	\$ 201,598.32	\$ 201,598.32	\$ 201,598.32
EBITDA	\$	87,856.71	\$ 135,756.67	\$ 130,121.58	\$ 117,366.58	\$ 128,814.58	\$ 162,613.68
Interest expense		7,057.44	6,000.00	6,000.00	6,000.00	6,000.00	6,000.00
Taxes & Licenses		856.62	1,200.00	1,200.00	1,200.00	1,200.00	1,200.00
Net Income		79,942.65	128,556.67	122,921.58	110,166.58	121,614.58	155,413.68

2006	July	August	September	October	November	December
Debt Service	\$ 23,000.00	\$ 16,000.00	\$ 16,000.00	\$ 16,000.00	\$ 16,000.00	\$ 16,000.00
Work out	\$ 7,099.00	\$ 3,000.00	\$ 3,000.00	\$ 3,000.00	\$ 3,000.00	\$ 3,000.00
Verizon Debt	\$ 100,000.00	\$ 65,000.00	\$ 65,000.00	\$ 65,000.00	\$ 65,000.00	\$ 22,263.38
SED (22nd thru 5th)	\$ 26,000.00	\$ 25,000.00				
Workers Comp.	\$ 4,488.00					
Break Even	\$ (80,644.35)	\$ 19,556.67	\$ 38,921.58	\$ 26,166.58	\$ 37,614.58	\$ 114,150.30
Cumulative Total	\$ (80,644.35)	\$ (61,087.68)	\$ (22,166.10)	\$ 4,000.48	\$ 41,615.06	\$ 155,765.36

2007	January	February	March	April	May	Jun	July	August	September	October	November	December
Revenue												
CLEC Recurring	\$ 240,000.00	\$ 210,000.00	\$ 220,000.00	\$ 230,000.00	\$ 240,000.00	\$ 240,000.00	\$ 170,469.18	\$ 210,000.00	\$ 220,000.00	\$ 230,000.00	\$ 240,000.00	\$ 240,000.00
Cellular Sales	\$ 69,928.61	\$ 68,651.00	\$ 68,651.00	\$ 68,651.00	\$ 68,651.00	\$ 80,000.00	\$ 69,928.61	\$ 68,651.00	\$ 68,651.00	\$ 68,651.00	\$ 68,651.00	\$ 80,000.00
Cellular Pre-Paid	\$ 4,274.00	\$ 6,034.00	\$ 6,034.00	\$ 6,034.00	\$ 6,034.00	\$ 6,034.00	\$ 4,274.00	\$ 6,034.00	\$ 6,034.00	\$ 6,034.00	\$ 6,034.00	\$ 6,034.00
Cellular Commission Ck.	\$ 213,194.06	\$ 210,000.00	\$ 200,000.00	\$ 200,000.00	\$ 210,000.00	\$ 210,000.00	\$ 213,194.06	\$ 210,000.00	\$ 200,000.00	\$ 200,000.00	\$ 210,000.00	\$ 210,000.00
Cellular Residual	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 43,000.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 43,000.00
Satellite Sales	\$ 1,386.95	\$ 225.00	\$ 225.00	\$ 225.00	\$ 225.00	\$ 1,000.00	\$ 1,386.95	\$ 225.00	\$ 225.00	\$ 225.00	\$ 225.00	\$ 1,000.00
Satellite Commission/Labor	\$ 36,587.36	\$ 45,352.00	\$ 45,352.00	\$ 45,352.00	\$ 45,352.00	\$ 32,000.00	\$ 36,587.36	\$ 45,352.00	\$ 45,352.00	\$ 45,352.00	\$ 45,352.00	\$ 32,000.00
Satellite Residuals	\$ 4,582.00	\$ 4,522.90	\$ 4,522.90	\$ 4,522.90	\$ 4,522.90	\$ 4,600.00	\$ 4,582.00	\$ 4,522.90	\$ 4,522.90	\$ 4,522.90	\$ 4,522.90	\$ 4,600.00
Pager Sales	\$ 229.90	\$ 220.00	\$ 220.00	\$ 220.00	\$ 220.00	\$ 220.00	\$ 229.90	\$ 220.00	\$ 220.00	\$ 220.00	\$ 220.00	\$ 220.00
Pager Recurring	\$ 5,830.00	\$ 5,830.00	\$ 5,830.00	\$ 5,830.00	\$ 5,830.00	\$ 4,000.00	\$ 5,830.00	\$ 5,830.00	\$ 5,830.00	\$ 5,830.00	\$ 5,830.00	\$ 4,000.00
Accessory Sales	\$ 27,568.00	\$ 32,552.00	\$ 32,552.00	\$ 32,552.00	\$ 35,000.00	\$ 33,000.00	\$ 27,568.00	\$ 32,552.00	\$ 32,552.00	\$ 32,552.00	\$ 35,000.00	\$ 33,000.00
MDF Payment	\$ -	\$ 12,500.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 12,500.00	\$ -	\$ -	\$ -	\$ -
Co-op Verizon	\$ 14,350.00	\$ 11,900.00	\$ 11,900.00	\$ 11,900.00	\$ 11,900.00	\$ 13,000.00	\$ 14,350.00	\$ 11,900.00	\$ 11,900.00	\$ 11,900.00	\$ 11,900.00	\$ 13,000.00
Co-op Satellite	\$ -	\$ -	\$ -	\$ 1,000.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,000.00	\$ -	\$ -
Bill Pay Income	\$ 3,921.05	\$ 4,100.00	\$ 4,100.00	\$ 4,100.00	\$ 4,100.00	\$ 7,000.00	\$ 3,921.05	\$ 4,100.00	\$ 4,100.00	\$ 4,100.00	\$ 4,100.00	\$ 7,000.00
Total Revenues	\$ 621,851.93	\$ 611,886.90	\$ 599,386.90	\$ 610,386.90	\$ 631,834.90	\$ 673,634.00	\$ 552,321.11	\$ 611,886.90	\$ 599,386.90	\$ 610,386.90	\$ 631,834.90	\$ 673,634.00
Cost of Goods Sold												
COG CLEC	\$ 140,000.00	\$ 120,694.58	\$ 110,000.00	\$ 120,000.00	\$ 130,000.00	\$ 140,000.00	\$ 119,000.00	\$ 120,694.58	\$ 110,000.00	\$ 120,000.00	\$ 130,000.00	\$ 140,000.00
COG Sen Agent Commissions	\$ 22,278.00	\$ 22,000.00	\$ 22,000.00	\$ 22,000.00	\$ 22,000.00	\$ 22,000.00	\$ 22,278.00	\$ 22,000.00	\$ 22,000.00	\$ 22,000.00	\$ 22,000.00	\$ 22,000.00
COG Long Distance												
COG Cellular Phones	\$ 86,845.00	\$ 100,598.00	\$ 107,645.00	\$ 120,000.00	\$ 120,000.00	\$ 120,000.00	\$ 86,845.00	\$ 100,598.00	\$ 107,645.00	\$ 120,000.00	\$ 120,000.00	\$ 120,000.00
COG Satellites	\$ 17,351.67	\$ 13,422.00	\$ 13,422.00	\$ 13,422.00	\$ 13,422.00	\$ 13,422.00	\$ 17,351.67	\$ 13,422.00	\$ 13,422.00	\$ 13,422.00	\$ 13,422.00	\$ 13,422.00
COG Satellite Materials	\$ 365.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 365.00	\$ -	\$ -	\$ -	\$ -	\$ -
COG Pagers	\$ 217.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 217.00	\$ -	\$ -	\$ -	\$ -	\$ -
COG Pager Recurring	\$ 717.18	\$ 1,000.00	\$ 1,000.00	\$ 1,000.00	\$ 1,000.00	\$ 1,000.00	\$ 717.18	\$ 1,000.00	\$ 1,000.00	\$ 1,000.00	\$ 1,000.00	\$ 1,000.00
COG Accessory	\$ 4,674.12	\$ 13,600.00	\$ 13,600.00	\$ 15,000.00	\$ 15,000.00	\$ 13,000.00	\$ 4,674.12	\$ 13,600.00	\$ 13,600.00	\$ 15,000.00	\$ 15,000.00	\$ 13,000.00
Total Cost of Goods Sold	\$ 272,447.97	\$ 271,314.58	\$ 267,667.00	\$ 291,422.00	\$ 301,422.00	\$ 309,422.00	\$ 251,447.97	\$ 271,314.58	\$ 267,667.00	\$ 291,422.00	\$ 301,422.00	\$ 309,422.00
Gross Profits	\$ 349,403.96	\$ 340,572.32	\$ 331,719.90	\$ 318,964.90	\$ 330,412.90	\$ 364,212.00	\$ 300,873.14	\$ 340,572.32	\$ 331,719.90	\$ 318,964.90	\$ 330,412.90	\$ 364,212.00

2007	January	February	March	April	May	Jun	July	August	September	October	November	December
Operating Expenses												
1099	\$ 31,370.41	\$ 9,000.00	\$ 9,000.00	\$ 9,000.00	\$ 9,000.00	\$ 9,000.00	\$ 31,370.41	\$ 9,000.00	\$ 9,000.00	\$ 9,000.00	\$ 9,000.00	\$ 9,000.00
Payroll	\$ 94,354.81	\$ 110,000.00	\$ 110,000.00	\$ 110,000.00	\$ 110,000.00	\$ 110,000.00	\$ 94,354.81	\$ 110,000.00	\$ 110,000.00	\$ 110,000.00	\$ 110,000.00	\$ 110,000.00
FICA Expense	\$ 6,899.48	\$ 6,000.00	\$ 6,000.00	\$ 6,000.00	\$ 6,000.00	\$ 6,000.00	\$ 6,899.48	\$ 6,000.00	\$ 6,000.00	\$ 6,000.00	\$ 6,000.00	\$ 6,000.00
FUTA Expense	\$ 175.99	\$ 200.00	\$ 200.00	\$ 200.00	\$ 200.00	\$ 200.00	\$ 175.99	\$ 200.00	\$ 200.00	\$ 200.00	\$ 200.00	\$ 200.00
SUTA Expense	\$ 1,084.63	\$ 1,000.00	\$ 1,000.00	\$ 1,000.00	\$ 1,000.00	\$ 1,000.00	\$ 1,084.63	\$ 1,000.00	\$ 1,000.00	\$ 1,000.00	\$ 1,000.00	\$ 1,000.00
Auto	\$ 631.89	\$ 585.24	\$ 585.24	\$ 585.24	\$ 585.24	\$ 585.24	\$ 631.89	\$ 585.24	\$ 585.24	\$ 585.24	\$ 585.24	\$ 585.24
Shipping	\$ 802.09	\$ 1,092.00	\$ 1,092.00	\$ 1,092.00	\$ 1,092.00	\$ 1,092.00	\$ 802.09	\$ 1,092.00	\$ 1,092.00	\$ 1,092.00	\$ 1,092.00	\$ 1,092.00
Corp. Expense	\$ 1,780.00						\$ 1,780.00					
Rent	\$ 28,940.58	\$ 28,700.00	\$ 25,500.00	\$ 25,500.00	\$ 25,500.00	\$ 25,500.00	\$ 28,940.58	\$ 28,700.00	\$ 25,500.00	\$ 25,500.00	\$ 25,500.00	\$ 25,500.00
Phone Expense	\$ 3,790.75	\$ 4,000.00	\$ 4,000.00	\$ 4,000.00	\$ 4,000.00	\$ 4,000.00	\$ 3,790.75	\$ 4,000.00	\$ 4,000.00	\$ 4,000.00	\$ 4,000.00	\$ 4,000.00
Networking/Computer Expense	\$ 1,267.37	\$ 2,000.00	\$ 2,000.00	\$ 2,000.00	\$ 2,000.00	\$ 2,000.00	\$ 1,267.37	\$ 2,000.00	\$ 2,000.00	\$ 2,000.00	\$ 2,000.00	\$ 2,000.00
Electric/Water	\$ 4,999.01	\$ 3,000.00	\$ 3,000.00	\$ 3,000.00	\$ 3,000.00	\$ 3,000.00	\$ 4,999.01	\$ 3,000.00	\$ 3,000.00	\$ 3,000.00	\$ 3,000.00	\$ 3,000.00
Insurance	\$ 2,500.00	\$ 1,600.00	\$ 2,000.00	\$ 2,000.00	\$ 2,000.00	\$ 2,000.00	\$ 2,500.00	\$ 1,600.00	\$ 2,000.00	\$ 2,000.00	\$ 2,000.00	\$ 2,000.00
Health Insurance	\$ 6,093.97	\$ 8,500.00	\$ 8,500.00	\$ 8,500.00	\$ 8,500.00	\$ 8,500.00	\$ 6,093.97	\$ 8,500.00	\$ 8,500.00	\$ 8,500.00	\$ 8,500.00	\$ 8,500.00
Key Man Insurance	\$ 1,034.08	\$ 1,034.08	\$ 1,034.08	\$ 1,034.08	\$ 1,034.08	\$ 1,034.08	\$ 1,034.08	\$ 1,034.08	\$ 1,034.08	\$ 1,034.08	\$ 1,034.08	\$ 1,034.08
Postage Expense	\$ 791.19	\$ 500.00	\$ 500.00	\$ 500.00	\$ 500.00	\$ 500.00	\$ 791.19	\$ 500.00	\$ 500.00	\$ 500.00	\$ 500.00	\$ 500.00
General Office Expense	\$ 3,828.34	\$ 4,000.00	\$ 4,000.00	\$ 4,000.00	\$ 4,000.00	\$ 4,000.00	\$ 3,828.34	\$ 4,000.00	\$ 4,000.00	\$ 4,000.00	\$ 4,000.00	\$ 4,000.00
Maintenance	\$ 168.00						\$ 168.00					
Gas Expense	\$ 3,479.47	\$ 5,000.00	\$ 5,000.00	\$ 5,000.00	\$ 5,000.00	\$ 5,000.00	\$ 3,479.47	\$ 5,000.00	\$ 5,000.00	\$ 5,000.00	\$ 5,000.00	\$ 5,000.00
Travel expense	\$ 319.26	\$ 650.00	\$ 650.00	\$ 650.00	\$ 650.00	\$ 650.00	\$ 319.26	\$ 650.00	\$ 650.00	\$ 650.00	\$ 650.00	\$ 650.00
Meals expense	\$ 279.12	\$ 350.00	\$ 350.00	\$ 350.00	\$ 350.00	\$ 350.00	\$ 279.12	\$ 350.00	\$ 350.00	\$ 350.00	\$ 350.00	\$ 350.00
Legal expense/Accounting	\$ 615.31	\$ 1,500.00	\$ 1,500.00	\$ 1,500.00	\$ 1,500.00	\$ 1,500.00	\$ 615.31	\$ 1,500.00	\$ 1,500.00	\$ 1,500.00	\$ 1,500.00	\$ 1,500.00
Bank Charges	\$ 1,363.90	\$ 1,400.00	\$ 1,200.00	\$ 1,200.00	\$ 1,200.00	\$ 1,200.00	\$ 1,363.90	\$ 1,400.00	\$ 1,200.00	\$ 1,200.00	\$ 1,200.00	\$ 1,200.00
Credit Card Processing	\$ 2,190.13	\$ 2,187.00	\$ 2,187.00	\$ 2,187.00	\$ 2,187.00	\$ 2,187.00	\$ 2,190.13	\$ 2,187.00	\$ 2,187.00	\$ 2,187.00	\$ 2,187.00	\$ 2,187.00
Advertising Expense	\$ 11,000.00	\$ 10,000.00	\$ 10,000.00	\$ 10,000.00	\$ 10,000.00	\$ 10,000.00	\$ 11,000.00	\$ 10,000.00	\$ 10,000.00	\$ 10,000.00	\$ 10,000.00	\$ 10,000.00
Cash (Over) Short	\$ 866.06	\$ 200.00	\$ 200.00	\$ 200.00	\$ 200.00	\$ 200.00	\$ 866.06	\$ 200.00	\$ 200.00	\$ 200.00	\$ 200.00	\$ 200.00
Simple Plan Expense	\$ 2,283.33	\$ 2,283.33	\$ 1,600.00	\$ 1,600.00	\$ 1,600.00	\$ 1,600.00	\$ 2,283.33	\$ 2,283.33	\$ 1,600.00	\$ 1,600.00	\$ 1,600.00	\$ 1,600.00
Late Fees & Penalties	\$ 107.26	\$ 500.00	\$ 500.00	\$ 500.00	\$ 500.00	\$ 500.00	\$ 107.26	\$ 500.00	\$ 500.00	\$ 500.00	\$ 500.00	\$ 500.00
Total Expenses	\$ 213,016.43	\$ 204,815.65	\$ 201,598.32	\$ 201,598.32	\$ 201,598.32	\$ 201,598.32	\$ 213,016.43	\$ 204,815.65	\$ 201,598.32	\$ 201,598.32	\$ 201,598.32	\$ 201,598.32
EBITDA	\$ 136,387.53	\$ 135,756.67	\$ 130,121.58	\$ 117,366.58	\$ 128,814.58	\$ 162,613.68	\$ 87,856.71	\$ 135,756.67	\$ 130,121.58	\$ 117,366.58	\$ 128,814.58	\$ 162,613.68
Interest expense	\$ 7,057.44	\$ 6,000.00	\$ 6,000.00	\$ 6,000.00	\$ 6,000.00	\$ 6,000.00	\$ 7,057.44	\$ 6,000.00	\$ 6,000.00	\$ 6,000.00	\$ 6,000.00	\$ 6,000.00
Taxes & Licenses	\$ 856.62	\$ 1,200.00	\$ 1,200.00	\$ 1,200.00	\$ 1,200.00	\$ 1,200.00	\$ 856.62	\$ 1,200.00	\$ 1,200.00	\$ 1,200.00	\$ 1,200.00	\$ 1,200.00
Net Income	\$ 128,473.47	\$ 128,556.67	\$ 122,921.58	\$ 110,166.58	\$ 121,614.58	\$ 155,413.68	\$ 79,942.65	\$ 128,556.67	\$ 122,921.58	\$ 110,166.58	\$ 121,614.58	\$ 155,413.68

2007	January	February	March	April	May	Jun	July	August	September	October	November	December
Debt Service	\$ 16,000.00	\$ 16,000.00	\$ 16,000.00	\$ 16,000.00	\$ 16,000.00	\$ 16,000.00	\$ 16,000.00	\$ 16,000.00	\$ 16,000.00	\$ 16,000.00	\$ 16,000.00	\$ 16,000.00
Work out	\$ 7,099.00	\$ 3,000.00	\$ 3,000.00	\$ 3,000.00	\$ 3,000.00	\$ 3,000.00	\$ 7,099.00	\$ 3,000.00	\$ 3,000.00	\$ 3,000.00	\$ 3,000.00	\$ 3,000.00
Break Even	\$ 105,374.47	\$ 109,556.67	\$ 103,921.58	\$ 91,166.58	\$ 102,614.58	\$ 136,413.68	\$ 56,843.65	\$ 109,556.67	\$ 103,921.58	\$ 91,166.58	\$ 102,614.58	\$ 136,413.68
Cumulative Total	\$ 105,374.47	\$ 214,931.14	\$ 318,852.72	\$ 410,019.30	\$ 512,633.88	\$ 649,047.56	\$ 705,891.21	\$ 815,447.88	\$ 919,369.46	\$ 1,010,536.04	\$ 1,113,150.62	\$ 1,249,564.30

2008	January	February	March	April	May	Jun	July	August	September	October	November	December
Revenue												
CLEC Recurring	\$ 170,469.18	\$ 210,000.00	\$ 220,000.00	\$ 230,000.00	\$ 240,000.00	\$ 240,000.00	\$ 170,469.18	\$ 210,000.00	\$ 220,000.00	\$ 230,000.00	\$ 240,000.00	\$ 240,000.00
Cellular Sales	\$ 69,928.61	\$ 68,651.00	\$ 68,651.00	\$ 68,651.00	\$ 68,651.00	\$ 80,000.00	\$ 69,928.61	\$ 68,651.00	\$ 68,651.00	\$ 68,651.00	\$ 68,651.00	\$ 80,000.00
Cellular Pre-Paid	\$ 4,274.00	\$ 6,034.00	\$ 6,034.00	\$ 6,034.00	\$ 6,034.00	\$ 6,034.00	\$ 4,274.00	\$ 6,034.00	\$ 6,034.00	\$ 6,034.00	\$ 6,034.00	\$ 6,034.00
Cellular Commission Ck.	\$ 213,194.06	\$ 210,000.00	\$ 200,000.00	\$ 200,000.00	\$ 210,000.00	\$ 210,000.00	\$ 213,194.06	\$ 210,000.00	\$ 200,000.00	\$ 200,000.00	\$ 210,000.00	\$ 210,000.00
Cellular Residual	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 43,000.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 43,000.00
Satellite Sales	\$ 1,386.95	\$ 225.00	\$ 225.00	\$ 225.00	\$ 225.00	\$ 1,000.00	\$ 1,386.95	\$ 225.00	\$ 225.00	\$ 225.00	\$ 225.00	\$ 1,000.00
Satellite Commission/Labor	\$ 36,587.36	\$ 45,352.00	\$ 45,352.00	\$ 45,352.00	\$ 45,352.00	\$ 32,000.00	\$ 36,587.36	\$ 45,352.00	\$ 45,352.00	\$ 45,352.00	\$ 45,352.00	\$ 32,000.00
Satellite Residuals	\$ 4,582.00	\$ 4,522.90	\$ 4,522.90	\$ 4,522.90	\$ 4,522.90	\$ 4,600.00	\$ 4,582.00	\$ 4,522.90	\$ 4,522.90	\$ 4,522.90	\$ 4,522.90	\$ 4,600.00
Pager Sales	\$ 229.90	\$ 220.00	\$ 220.00	\$ 220.00	\$ 220.00	\$ 220.00	\$ 229.90	\$ 220.00	\$ 220.00	\$ 220.00	\$ 220.00	\$ 220.00
Pager Recurring	\$ 5,830.00	\$ 5,830.00	\$ 5,830.00	\$ 5,830.00	\$ 5,830.00	\$ 4,000.00	\$ 5,830.00	\$ 5,830.00	\$ 5,830.00	\$ 5,830.00	\$ 5,830.00	\$ 4,000.00
Accessory Sales	\$ 27,568.00	\$ 32,552.00	\$ 32,552.00	\$ 32,552.00	\$ 35,000.00	\$ 33,000.00	\$ 27,568.00	\$ 32,552.00	\$ 32,552.00	\$ 32,552.00	\$ 35,000.00	\$ 33,000.00
MDF Payment	\$ 12,500.00	\$ 12,500.00	\$ 12,500.00	\$ 12,500.00	\$ 12,500.00	\$ 12,500.00	\$ 12,500.00	\$ 12,500.00	\$ 12,500.00	\$ 12,500.00	\$ 12,500.00	\$ 12,500.00
Co-op Verizon	\$ 14,350.00	\$ 11,900.00	\$ 11,900.00	\$ 11,900.00	\$ 11,900.00	\$ 13,000.00	\$ 14,350.00	\$ 11,900.00	\$ 11,900.00	\$ 11,900.00	\$ 11,900.00	\$ 13,000.00
Co-op Satellite	\$ -	\$ -	\$ -	\$ 1,000.00	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 1,000.00	\$ -	\$ -
Bill Pay Income	\$ 3,921.05	\$ 4,100.00	\$ 4,100.00	\$ 4,100.00	\$ 4,100.00	\$ 7,000.00	\$ 3,921.05	\$ 4,100.00	\$ 4,100.00	\$ 4,100.00	\$ 4,100.00	\$ 7,000.00
Total Revenues	\$ 552,321.11	\$ 611,886.90	\$ 599,386.90	\$ 610,386.90	\$ 631,834.90	\$ 673,634.00	\$ 552,321.11	\$ 611,886.90	\$ 599,386.90	\$ 610,386.90	\$ 631,834.90	\$ 673,634.00
Cost of Goods Sold												
COG CLEC	\$ 119,000.00	\$ 120,694.58	\$ 110,000.00	\$ 120,000.00	\$ 130,000.00	\$ 140,000.00	\$ 119,000.00	\$ 120,694.58	\$ 110,000.00	\$ 120,000.00	\$ 130,000.00	\$ 140,000.00
COG Sen Agent Commissions	\$ 22,278.00	\$ 22,000.00	\$ 22,000.00	\$ 22,000.00	\$ 22,000.00	\$ 22,000.00	\$ 22,278.00	\$ 22,000.00	\$ 22,000.00	\$ 22,000.00	\$ 22,000.00	\$ 22,000.00
COG Long Distance	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
COG Cellular Phones	\$ 86,845.00	\$ 100,598.00	\$ 107,645.00	\$ 120,000.00	\$ 120,000.00	\$ 120,000.00	\$ 86,845.00	\$ 100,598.00	\$ 107,645.00	\$ 120,000.00	\$ 120,000.00	\$ 120,000.00
COG Satellites	\$ 17,351.67	\$ 13,422.00	\$ 13,422.00	\$ 13,422.00	\$ 13,422.00	\$ 13,422.00	\$ 17,351.67	\$ 13,422.00	\$ 13,422.00	\$ 13,422.00	\$ 13,422.00	\$ 13,422.00
COG Satellite Materials	\$ 365.00	\$ 365.00	\$ 365.00	\$ 365.00	\$ 365.00	\$ 365.00	\$ 365.00	\$ 365.00	\$ 365.00	\$ 365.00	\$ 365.00	\$ 365.00
COG Pagers	\$ 217.00	\$ 217.00	\$ 217.00	\$ 217.00	\$ 217.00	\$ 217.00	\$ 217.00	\$ 217.00	\$ 217.00	\$ 217.00	\$ 217.00	\$ 217.00
COG Pager Recurring	\$ 717.18	\$ 1,000.00	\$ 1,000.00	\$ 1,000.00	\$ 1,000.00	\$ 1,000.00	\$ 717.18	\$ 1,000.00	\$ 1,000.00	\$ 1,000.00	\$ 1,000.00	\$ 1,000.00
COG Accessory	\$ 4,674.12	\$ 13,600.00	\$ 13,600.00	\$ 15,000.00	\$ 15,000.00	\$ 13,000.00	\$ 4,674.12	\$ 13,600.00	\$ 13,600.00	\$ 15,000.00	\$ 15,000.00	\$ 13,000.00
Total Cost of Goods Sold	\$ 251,447.97	\$ 271,314.58	\$ 267,667.00	\$ 291,422.00	\$ 301,422.00	\$ 309,422.00	\$ 251,447.97	\$ 271,314.58	\$ 267,667.00	\$ 291,422.00	\$ 301,422.00	\$ 309,422.00
Gross Profits	\$ 300,873.14	\$ 340,572.32	\$ 331,719.90	\$ 318,964.90	\$ 330,412.90	\$ 364,212.00	\$ 300,873.14	\$ 340,572.32	\$ 331,719.90	\$ 318,964.90	\$ 330,412.90	\$ 364,212.00

	2008											
	January	February	March	April	May	Jun	July	August	September	October	November	December
Operating Expenses												
1099	\$ 31,370.41	\$ 9,000.00	\$ 9,000.00	\$ 9,000.00	\$ 9,000.00	\$ 9,000.00	\$ 31,370.41	\$ 9,000.00	\$ 9,000.00	\$ 9,000.00	\$ 9,000.00	\$ 9,000.00
Payroll	\$ 94,354.81	\$ 110,000.00	\$ 110,000.00	\$ 110,000.00	\$ 110,000.00	\$ 110,000.00	\$ 94,354.81	\$ 110,000.00	\$ 110,000.00	\$ 110,000.00	\$ 110,000.00	\$ 110,000.00
FICA Expense	\$ 6,899.48	\$ 6,000.00	\$ 6,000.00	\$ 6,000.00	\$ 6,000.00	\$ 6,000.00	\$ 6,899.48	\$ 6,000.00	\$ 6,000.00	\$ 6,000.00	\$ 6,000.00	\$ 6,000.00
FUTA Expense	\$ 175.99	\$ 200.00	\$ 200.00	\$ 200.00	\$ 200.00	\$ 200.00	\$ 175.99	\$ 200.00	\$ 200.00	\$ 200.00	\$ 200.00	\$ 200.00
SUTA Expense	\$ 1,084.63	\$ 1,000.00	\$ 1,000.00	\$ 1,000.00	\$ 1,000.00	\$ 1,000.00	\$ 1,084.63	\$ 1,000.00	\$ 1,000.00	\$ 1,000.00	\$ 1,000.00	\$ 1,000.00
Auto	\$ 631.89	\$ 585.24	\$ 585.24	\$ 585.24	\$ 585.24	\$ 585.24	\$ 631.89	\$ 585.24	\$ 585.24	\$ 585.24	\$ 585.24	\$ 585.24
Shipping	\$ 802.09	\$ 1,092.00	\$ 1,092.00	\$ 1,092.00	\$ 1,092.00	\$ 1,092.00	\$ 802.09	\$ 1,092.00	\$ 1,092.00	\$ 1,092.00	\$ 1,092.00	\$ 1,092.00
Corp. Expense	\$ 1,780.00						\$ 1,780.00					
Rent	\$ 28,940.58	\$ 28,700.00	\$ 25,500.00	\$ 25,500.00	\$ 25,500.00	\$ 25,500.00	\$ 28,940.58	\$ 28,700.00	\$ 25,500.00	\$ 25,500.00	\$ 25,500.00	\$ 25,500.00
Phone Expense	\$ 3,790.75	\$ 4,000.00	\$ 4,000.00	\$ 4,000.00	\$ 4,000.00	\$ 4,000.00	\$ 3,790.75	\$ 4,000.00	\$ 4,000.00	\$ 4,000.00	\$ 4,000.00	\$ 4,000.00
Networking/Computer Expense	\$ 1,267.37	\$ 2,000.00	\$ 2,000.00	\$ 2,000.00	\$ 2,000.00	\$ 2,000.00	\$ 1,267.37	\$ 2,000.00	\$ 2,000.00	\$ 2,000.00	\$ 2,000.00	\$ 2,000.00
Electric/Water	\$ 4,999.01	\$ 3,000.00	\$ 3,000.00	\$ 3,000.00	\$ 3,000.00	\$ 3,000.00	\$ 4,999.01	\$ 3,000.00	\$ 3,000.00	\$ 3,000.00	\$ 3,000.00	\$ 3,000.00
Insurance Expense	\$ 2,500.00	\$ 1,600.00	\$ 2,000.00	\$ 2,000.00	\$ 2,000.00	\$ 2,000.00	\$ 2,500.00	\$ 1,600.00	\$ 2,000.00	\$ 2,000.00	\$ 2,000.00	\$ 2,000.00
Health Insurance	\$ 6,093.97	\$ 8,500.00	\$ 8,500.00	\$ 8,500.00	\$ 8,500.00	\$ 8,500.00	\$ 6,093.97	\$ 8,500.00	\$ 8,500.00	\$ 8,500.00	\$ 8,500.00	\$ 8,500.00
Key Man Insurance	\$ 1,034.08	\$ 1,034.08	\$ 1,034.08	\$ 1,034.08	\$ 1,034.08	\$ 1,034.08	\$ 1,034.08	\$ 1,034.08	\$ 1,034.08	\$ 1,034.08	\$ 1,034.08	\$ 1,034.08
Postage Expense	\$ 791.19	\$ 500.00	\$ 500.00	\$ 500.00	\$ 500.00	\$ 500.00	\$ 791.19	\$ 500.00	\$ 500.00	\$ 500.00	\$ 500.00	\$ 500.00
General Office Expense	\$ 3,828.34	\$ 4,000.00	\$ 4,000.00	\$ 4,000.00	\$ 4,000.00	\$ 4,000.00	\$ 3,828.34	\$ 4,000.00	\$ 4,000.00	\$ 4,000.00	\$ 4,000.00	\$ 4,000.00
Maintenance	\$ 168.00						\$ 168.00					
Gas Expense	\$ 3,479.47	\$ 5,000.00	\$ 5,000.00	\$ 5,000.00	\$ 5,000.00	\$ 5,000.00	\$ 3,479.47	\$ 5,000.00	\$ 5,000.00	\$ 5,000.00	\$ 5,000.00	\$ 5,000.00
Travel expense	\$ 319.26	\$ 650.00	\$ 650.00	\$ 650.00	\$ 650.00	\$ 650.00	\$ 319.26	\$ 650.00	\$ 650.00	\$ 650.00	\$ 650.00	\$ 650.00
Meals expense	\$ 279.12	\$ 350.00	\$ 350.00	\$ 350.00	\$ 350.00	\$ 350.00	\$ 279.12	\$ 350.00	\$ 350.00	\$ 350.00	\$ 350.00	\$ 350.00
Legal expense/Accounting	\$ 615.31	\$ 1,034.00	\$ 1,500.00	\$ 1,500.00	\$ 1,500.00	\$ 1,500.00	\$ 615.31	\$ 1,034.00	\$ 1,500.00	\$ 1,500.00	\$ 1,500.00	\$ 1,500.00
Bank Charges	\$ 1,363.90	\$ 1,400.00	\$ 1,200.00	\$ 1,200.00	\$ 1,200.00	\$ 1,200.00	\$ 1,363.90	\$ 1,400.00	\$ 1,200.00	\$ 1,200.00	\$ 1,200.00	\$ 1,200.00
Credit Card Processing	\$ 2,190.13	\$ 2,187.00	\$ 2,187.00	\$ 2,187.00	\$ 2,187.00	\$ 2,187.00	\$ 2,190.13	\$ 2,187.00	\$ 2,187.00	\$ 2,187.00	\$ 2,187.00	\$ 2,187.00
Advertising Expense	\$ 11,000.00	\$ 10,000.00	\$ 10,000.00	\$ 10,000.00	\$ 10,000.00	\$ 10,000.00	\$ 11,000.00	\$ 10,000.00	\$ 10,000.00	\$ 10,000.00	\$ 10,000.00	\$ 10,000.00
Cash (Over) Short	\$ 866.06	\$ 200.00	\$ 200.00	\$ 200.00	\$ 200.00	\$ 200.00	\$ 866.06	\$ 200.00	\$ 200.00	\$ 200.00	\$ 200.00	\$ 200.00
Simple Plan Expense	\$ 2,283.33	\$ 2,283.33	\$ 1,600.00	\$ 1,600.00	\$ 1,600.00	\$ 1,600.00	\$ 2,283.33	\$ 2,283.33	\$ 1,600.00	\$ 1,600.00	\$ 1,600.00	\$ 1,600.00
Late Fees & Penalties	\$ 107.26	\$ 500.00	\$ 500.00	\$ 500.00	\$ 500.00	\$ 500.00	\$ 107.26	\$ 500.00	\$ 500.00	\$ 500.00	\$ 500.00	\$ 500.00
Total Expenses	\$ 213,016.43	\$ 204,815.65	\$ 201,598.32	\$ 201,598.32	\$ 201,598.32	\$ 201,598.32	\$ 213,016.43	\$ 204,815.65	\$ 201,598.32	\$ 201,598.32	\$ 201,598.32	\$ 201,598.32
EBITDA	\$ 87,856.71	\$ 135,756.67	\$ 130,121.58	\$ 117,366.58	\$ 128,814.58	\$ 162,613.68	\$ 87,856.71	\$ 135,756.67	\$ 130,121.58	\$ 117,366.58	\$ 128,814.58	\$ 162,613.68
Interest expense	7,057.44	6,000.00	6,000.00	6,000.00	6,000.00	6,000.00	7,057.44	6,000.00	6,000.00	6,000.00	6,000.00	6,000.00
Taxes & Licenses	856.62	1,200.00	1,200.00	1,200.00	1,200.00	1,200.00	856.62	1,200.00	1,200.00	1,200.00	1,200.00	1,200.00
Net Income	79,942.65	128,556.67	122,921.58	110,166.58	121,614.58	155,413.68	79,942.65	128,556.67	122,921.58	110,166.58	121,614.58	155,413.68

2008	January	February	March	April	May	Jun	July	August	September	October	November	December
Debt Service	\$ 16,000.00	\$ 16,000.00	\$ 16,000.00	\$ 16,000.00	\$ 16,000.00	\$ 16,000.00	\$ 16,000.00	\$ 16,000.00	\$ 16,000.00	\$ 16,000.00	\$ 16,000.00	\$ 16,000.00
Break Even	\$ 63,942.65	\$ 112,556.67	\$ 106,921.58	\$ 94,166.58	\$ 105,614.58	\$ 139,413.68	\$ 63,942.65	\$ 112,556.67	\$ 106,921.58	\$ 94,166.58	\$ 105,614.58	\$ 139,413.68
	\$ 63,942.65	\$ 176,499.32	\$ 283,420.90	\$ 377,587.48	\$ 483,202.06	\$ 622,615.74	\$ 686,558.39	\$ 799,115.06	\$ 906,036.64	\$ 1,000,203.22	\$ 1,105,817.80	\$ 1,245,231.48



**Exhibit H**  
**[Original of Surety**  
**Bond filed with**  
**Reseller Application**  
**on January 25, 2006]**

# TENNESSEE REGULATORY AUTHORITY

## TENNESSEE TELECOMMUNICATIONS SERVICE PROVIDER'S SURETY BOND

Bond #: 6919907

**WHEREAS,** OneTone Telecom Inc (the "Principal"), has applied to the Tennessee Regulatory Authority for authority to provide telecommunications services in the State of Tennessee; and

**WHEREAS,** under the provisions of Title 65, Chapter 4, Section 125(j) of the Tennessee Code Annotated, as amended, the Principal is required to file this bond in order to obtain such authority and to secure the payment of any monetary sanction imposed in any enforcement proceeding brought under Title 65 of the Tennessee Code Annotated or the Consumer Telemarketing Act of 1990 by or on behalf of the Tennessee Regulatory Authority (the "TRA"); and

**WHEREAS,** State Automobile Mutual Insurance Company (the "Surety"), a corporation licensed to do business in the State of Tennessee and duly authorized by the Tennessee Commissioner of Insurance to engage in the surety business in this state pursuant to Title 56, Chapter 2 of the Tennessee Code Annotated, has agreed to issue this bond in order to permit the Principal to comply with the provisions of Title 65, Chapter 4, Section 125(j) of the Tennessee Code Annotated;

**NOW THEREFORE, BE IT KNOWN,** that we the Principal and the Surety are held and firmly bound to the STATE OF TENNESSEE, in accordance with the provisions of Tennessee Code Annotated, Title 65, Chapter 4, Section 125(j), in the full amount of twenty thousand dollars (\$20,000.00) lawful money of the United States of America to be used for the full and prompt payment of any monetary sanction imposed against the Principal, its representatives, successors or assigns, in any enforcement proceeding brought under Title 65 of Tennessee Code Annotated or the Consumer Telemarketing Act of 1990, by or on behalf of the TRA, for which obligation we bind ourselves, our representatives, successors and assigns, each jointly and severally, firmly and unequivocally by these presents.

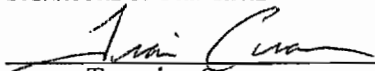
This bond shall become effective on the 23rd day of January 2006, and shall be continuous; provided, however, that each annual renewal period or portion thereof shall constitute a new bond term. Regardless of the number of years this bond may remain in force, the liability of the Surety shall not be cumulative, and the aggregate liability of the Surety for any and all claims, suits or actions under this bond shall not exceed Twenty Thousand Dollars (\$20,000.00). The Surety may cancel this bond by giving thirty (30) days written notice of such cancellation to the TRA and Principal by certified mail, it being understood that the Surety shall not be relieved of liability that may have accrued under this bond prior to the date of cancellation.

### PRINCIPAL

OneTone Telecom Inc  
Name of Company authorized by the TRA

To be assigned  
Company ID # as assigned by TRA

SIGNATURE OF PRINCIPAL

  
Name: Travis Crane  
Title:

### SURETY

State Automobile Mutual Insurance Company  
Name of Surety

Columbus, OH  
Address of Surety

SIGNATURE OF SURETY AGENT

  
Name: James M. Thompson  
Title: Attorney-in-Fact

Address of Surety Agent:  
380-B Carriage House Drive  
Jackson, TN 38305

THIS BOND IS ISSUED IN ACCORDANCE WITH THE PROVISIONS OF SECTION 125, CHAPTER 4, TITLE 65 OF THE TENNESSEE CODE ANNOTATED AS AMENDED BY CHAPTER NO. 586, 2000 PUBLIC ACTS. SHOULD THERE BE ANY CONFLICT WITH THE TERMS HEREOF AND THE STATUTE OR REGULATIONS PROMULGATED THEREUNDER, THE STATUTE OR REGULATIONS SHALL PREVAIL. (POWER OF ATTORNEY FROM AN APPROVED INSURANCE COMPANY MUST BE ATTACHED.)

**ACKNOWLEDGMENT OF PRINCIPAL**

STATE OF TENNESSEE  
COUNTY OF Madison

Before me, a Notary Public of the State and County aforesaid, personally appeared Travis Crane  
with whom I am personally acquainted and who, upon oath, acknowledged himself to be the individual who executed the foregoing  
bond on behalf of OneTone Telecom Inc, and he acknowledged to me that he executed the same.

WITNESS my hand and seal this 23rd day of January, 20 06.

My Commission Expires:

March 18, 20 07

  
Notary Public

**ACKNOWLEDGMENT OF SURETY**

STATE OF TENNESSEE  
COUNTY OF Madison

Before me, a Notary Public of the State and County aforesaid, personally appeared James M. Thompson  
with whom I am personally acquainted and who, upon oath, acknowledged himself to be the individual who executed the  
foregoing bond on behalf of State Automobile Mutual Insurance Company, the within named Surety, a corporation licensed to do business in the  
State of Tennessee and duly authorized by the Tennessee Commissioner of Insurance to engage in the surety business in this state  
pursuant to Title 56, Chapter 2 of the Tennessee Code Annotated, and that he as such an individual being authorized to do so,  
executed the foregoing bond, by signing the name of the corporation by himself and as such individual.

WITNESS my hand and seal this 23rd day of January, 20 06.

My Commission Expires:

March 18, 2007

  
Notary Public

**APPROVAL AND INDORSEMENT**

This is to certify that I have examined the foregoing bond and found the same to be sufficient and in conformity to law, that the  
sureties on the same are good and worth the penalty thereof, and that the same has been filed with the Tennessee Regulatory  
Authority, State of Tennessee, this \_\_\_\_\_ day of \_\_\_\_\_, 20\_\_\_\_.

\_\_\_\_\_  
Name:  
Title:

STATE AUTOMOBILE MUTUAL INSURANCE COMPANY

CERTIFIED COPY

COLUMBUS, OHIO

THIS DOCUMENT MAY NOT BE REPRODUCED  
ORIGINAL PRINTED ON YELLOW PATTERN PAPER

POWER OF ATTORNEY

Know All Men By These Presents, That STATE AUTOMOBILE MUTUAL INSURANCE COMPANY, a corporation, duly organized and existing under the laws of the State of Ohio, and having its principal offices in the City of Columbus, Ohio, does hereby by these presents make, constitute and appoint .....James M. Thompson, Diane T. Ford.....

of Jackson and State of Tennessee EACH

its true and lawful Attorney(s)-in-Fact, with full power and authority hereby conferred in its name, place and stead, to execute, acknowledge and deliver any and all bonds or undertakings described below, to wit:.....any and all bonds, undertakings, or other written obligations in the nature thereof, subject to the limitation that the penalty of any one bond shall not exceed Two Million Dollars (\$2,000,000.00) in amount.....

and to bind the Company thereby as fully and to the same extent as if bonds were signed by the duly authorized officers of the Company, hereby ratifying and confirming all that the said Attorney(s)-in-Fact may do in the premises. This Power of Attorney is made and executed pursuant to and by authority of the following Resolution adopted by the Board of Directors of the Company at a meeting duly called and held on the 8th day of May 1970:

BE IT RESOLVED, by the Board of Directors of State Automobile Mutual Insurance Company, that any two (2) of the following officers of the Company, viz: the President, any Vice President, any Assistant Vice President, Secretary, any Assistant Secretary, Treasurer, and any assistant Treasurer, shall have the power and authority to appoint agents and attorneys-in-fact and to authorize them to execute on behalf of the Company, and attach the seal of the Company thereto, bonds, undertakings, recognizances, consents of surety or other written obligations in the nature thereof; and any such bond, undertaking, recognizance, consent of surety or written obligation in the nature thereof shall be valid and binding upon the Company when duly executed and sealed, if a seal is required, by such attorney-in-fact or agent pursuant to and within the limits of the authority granted by his power of attorney.

BE IT FURTHER RESOLVED, that any two (2) officers may remove any such Attorney-in-Fact or Agent and revoke the power and authority given to him.

BE IT FURTHER RESOLVED, that any two (2) of the following officers of the Company, viz: the President, any Vice President, any Assistant Vice President, Secretary, any Assistant Secretary, Treasurer, and any assistant Treasurer, shall have the power and authority to execute on behalf of the Company, and attach the seal of the Company thereto, bonds, undertakings, recognizances, consents of surety or other written obligations in the nature thereof; which the business of the Company may require; and any such bond, undertaking, recognizance, consent of surety or written obligation in the nature thereof shall be valid and binding upon the Company when duly executed and sealed, if a seal is required.


This Power of Attorney is signed and sealed by facsimile under the authority of the following Resolution adopted by the Board of Directors of State Automobile Mutual Insurance Company at a meeting called and held on the 8th day of May, 1970:

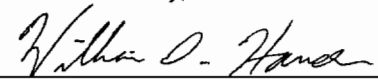
BE IT RESOLVED, that the signature of the President, any Vice President, any Assistant Vice President, Secretary, any Assistant Secretary, Treasurer, and any assistant Treasurer and the Company seal may be affixed by facsimile to any power of attorney or special power of attorney or certification of either given for the execution of any bond, undertaking, recognizance, consent of surety or written obligation in the nature thereof; such signature and seal, when so used being hereby adopted by the Company as the original signature of such officer and the original seal of the Company, to be valid and binding upon the Company with the same force and effect as though manually affixed.

In Witness Whereof, the Company has caused these presents to be signed by its proper officers and its corporate seal to be hereunto affixed this 21st day of September, 2004



STATE AUTOMOBILE MUTUAL INSURANCE COMPANY

By:   
Paul E. Nordman, Ass't. Vice President

By:   
William D. Hansen, Ass't. Vice President

# **Exhibit I**

## **ONETONE TELECOM, INC.**

### **SMALL AND MINORITY-OWNED TELECOMMUNICATION BUSINESS PARTICIPATION PLAN**

Pursuant to T.C.A. §65-5-212, as amended, OneTone Telecom, Inc. (“OneTone”) submits this small and minority-owned Telecommunications business participation plan (the “Plan”) along with its Application for a Certificate of Public Convenience and Necessity to resell intrastate and local exchange services in Tennessee.

#### **I. PURPOSE**

The purpose of §65-5-212 is to provide opportunities for small and minority-owned businesses to provide goods and services to Telecommunications service providers. OneTone is committed to the goals of §65-5-212 and to taking steps in the Telecommunications Industry. OneTone will endeavor to provide opportunities for small and minority-owned Telecommunications businesses to compete for contracts and subcontracts for goods and services. As part of its procurement process, OneTone will make efforts to identify and inform minority-owned and small businesses that are qualified and capable of providing goods and services to OneTone of such opportunities. OneTone’s representatives have already contacted the Department of Economic and Community Development, the administrator of the small and minority-owned Telecommunications assistance program, to obtain a list of qualified vendors. Moreover, OneTone will seek to increase awareness of such opportunities so that companies not otherwise identified will have sufficient information to participate in the procurement process.

#### **II. DEFINITIONS**

As defined in §65-5-212.

*Minority-Owned Business.* Minority-owned business shall mean a business which is solely owned, or at least fifty-one percent (51%) of the assets or outstanding stock of which is owned, by an individual who personally manages and controls daily operations of such business, and who is impeded from normal entry into the economic mainstream because of race, religion, sex or national origin and such business has annual gross receipts of less than four million dollars (\$4,000,000).

*Small Business.* Small Business shall mean a business with annual gross receipts of less than four million dollars (\$4,000,000).

### **III. ADMINISTRATION**

OneTone's Plan will be overseen and administered by the individual named below, hereinafter referred to as the Administrator, who will be responsible for carrying out and promoting OneTone's full efforts to provide equal opportunities for small and minority-owned businesses. The Administrator of the Plan will be:

Travis Crane  
OneTone Telecom  
100 Century Plaza, Suite 9-I  
Seneca SC 29672  
Telephone: 864/985-1735  
Facsimile: 864/885-9222

The Administrator's responsibilities will include:

- (1) Maintaining an updated Plan in full compliance with §65-5-212 and the rules and orders of the Tennessee Regulatory Authority.
- (2) Establishing and developing policies and procedures necessary for the successful implementation of the Plan.
- (3) Preparing and submitting such forms as may be required by the Tennessee Regulatory Authority, including the filing of required annual updates.
- (4) Serving as the primary liaison to and cooperate with the Tennessee Regulatory Authority, other agencies of the State of Tennessee, and small and minority-owned businesses to locate and use qualified small and minority-owned businesses as defined in §65-5-212.
- (5) Searching for and developing opportunities to use small and minority-owned businesses and encouraging such businesses to participate in and bid on contracts and subcontracts.
- (6) Providing records and reports and cooperate in any authorized surveys as required by the Tennessee Regulatory Authority.
- (7) Establishing a record-keeping system to track qualified small and minority-owned businesses and efforts to use such businesses.

- (8) Providing information and educational activities to persons within OneTone and training such persons to seek out, encourage, and promote the use of small and minority-owned businesses.

In performance of these duties, the Administrator will utilize a number of resources, including:

Chambers of Commerce  
The Tennessee Department of Economic and Community Development  
The United States Department of Commerce  
Small Business Administration  
Office of Minority Business  
The National Minority Supplier Development Council  
The National Association of Women Business Owners  
The National Association of Minority Contractors  
Historically Black Colleges, Universities, and Minority Institutions

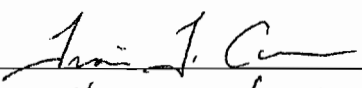
The efforts to promote and ensure equal opportunities for small and minority-owned businesses are primarily spelled out in the Administrator's duties above. Additional efforts to provide opportunities to small and minority-owned businesses will include offering, where appropriate and feasible, small and minority-owned businesses assistance with technical, insurance, bonding, licensing, production, and deadline requirements.

#### **IV. RECORDS AND COMPLIANCE REPORTS**

OneTone will maintain records of qualified small and minority-owned businesses and efforts to use the good and services of such businesses. In addition, OneTone will maintain records of educational and training activities conducted or attended and of the internal procurement procedures adopted to support this plan.

OneTone will submit records and reports required by the Tennessee Regulatory Authority concerning the Plan. OneTone will cooperate fully with any surveys and studies required by the Tennessee Regulatory Authority.

OneTone Telecom, Inc.

By:   
Title: Chairman/CEO

Date: 1-16-05



# **Exhibit J**

## **INTRALATA TOLL DIALING PARITY PLAN**

OneTone Telecom, Inc. plans to negotiate or adopt a resale and TMBR interconnection agreement with BellSouth. Section 251(b)(3) of the Communications Act requires all local exchange carriers to provide dialing parity.

Any interconnection agreement with BellSouth would be fully compliant with this provision of law, and OneTone Telecom, Inc. would provide dialing parity when it commences providing TMBR services to customers. Dialing parity would be available in any BellSouth exchange where OneTone Telecom, Inc. offers local or toll services. All customers will have the opportunity to choose a primary interexchange carrier through currently established procedures followed by the IXC's. OneTone Telecom, Inc. customers will dial the same number of digits as BellSouth customers without any access codes for local and toll telephone calls and to access operator and directory assistance services.

OneTone Telecom, Inc. will not engage in slamming either through its own employees or through independent contractors or agents.

OneTone Telecom, Inc. will take no action that would result in discriminatory access to telephone numbers, operator services, directory assistance, and directory listings.

OneTone Telecom, Inc. will comply with all the rules of the Federal Communications Commission and TRA.

# **Exhibit K**

John J. Pringle, Jr.  
Direct dial: 803/343-1270  
[jpringle@ellislawhorne.com](mailto:jpringle@ellislawhorne.com)

December 11, 2006

TO: Incumbent Local Exchange Service Providers Certificated in Tennessee  
(Facilities-Based)

OneTone Telecom, Inc. ("OneTone"), a South Carolina corporation, has filed an application with the Tennessee Regulatory Authority pursuant to applicable Tennessee Statutes and the Rules and Regulations of the Tennessee Regulatory Authority and Section 253 of the Federal Telecommunications Act of 1996 ("Act"). OneTone respectfully has requested that the Tennessee Regulatory Authority ("TRA") grant to OneTone authority to provide competing local telecommunications services, including exchange access telecommunications services, within the State of Tennessee. OneTone is willing and able to comply with all applicable rules and regulations in Tennessee pertaining to the provision of competing local telecommunications services.

OneTone Telecom intends to provide service to both business and residential customers throughout the State of Tennessee in the service areas of BellSouth, GTE and Sprint and any other ILEC that does not enjoy a rural exemption under Section 251(f) of the Telecommunications Act of 1996.

cc: Tennessee Regulatory Authority

# **Exhibit L**

### **Numbering Issues Statement**

OneTone Telecom, Inc.'s current plan is to offer local exchange services in Tennessee pursuant to an interconnection agreement that will be adopted or negotiated with BellSouth. OneTone does not expect to make direct requests to NANPA for NXX codes. OneTone will initially offer services primarily through BellSouth exchanges in major metropolitan areas and NPAs like 901 (Memphis) and 615 (Nashville). OneTone will not sequentially assign telephone numbers. OneTone will conserve numbering resources by using numbers on an as-needed basis as new lines are ordered by customers and processed through BellSouth as required by the interconnection agreement.

# **Exhibit M**

### **Tennessee Specific Operational Issues**

1. How does the company intend to comply with TCA §65-21-114? In its description, please explain how the company will not bill for countywide calls within Tennessee.

**Answer:** OneTone Telecom, Inc. understands Tennessee Code Ann §65-21 114, which provides for toll-free calling within the same county in Tennessee. OneTone plans to offer local exchange services (including prepaid local services) through an adopted or negotiated interconnection agreement with BellSouth. BellSouth's network is configured so as to comply with county-wide calling regulations. Customer billing will likewise be in compliance. OneTone will subscribe to the TAR Code Data Base that BellSouth supplies. Attached is a statement signed by the Company's CEO that was filed with the Reseller Application as an Amendment to the Application on February 15, 2006 stating that the Company will subscribe to the TAR Code Data Base that BellSouth supplies.

2. Is the company aware of the Tennessee County Wide Calling database maintained by BellSouth and the procedures to enter your telephone numbers on the database?

**Answer:** OneTone's interconnection agreement with BellSouth will take into account BellSouth's County Wide Calling database. Prior to the approval of such agreement by the TRA, OneTone's personnel will become familiar with the database and procedures for entering numbers and complying with the TRA countywide rules.

3. Is your company aware of the local calling areas provided by the Incumbent Local Exchange Carriers in your proposed service areas?

**Answer:** Yes it is. OneTone expects to serve local customers in BellSouth exchanges in major metro areas and is aware of BellSouth's calling areas in these metro exchanges.

4. Explain the procedures that will be implemented to assure that your customers will not be billed long distance charges for calls within the metro calling areas.

**Answer:** As a provider of local exchange services, OneTone will utilize BellSouth's database and procedures to insure that no customer is billed for toll charges within metro calling areas.



5. Please provide the name and telephone number of an employee of your company that will be responsible to work with the TRA on resolving customer complaints.

Answer: Travis T. Crane, Toll-free: 888/216-1037 or mobile: 864/617-3398.

6. Does the company intend to telemarket its services in Tennessee? If yes, is the company aware of the telemarketing statutes and regulations found in TCA §65-4-401 *et seq.* and Chapter 1220-4-11?

Answer: The Company has not decided whether to engage in telemarketing in Tennessee. However, should the Company decide to engage in this form of marketing, it will familiarize itself and comply with the telemarketing statutes and regulations found in TCA §65-4-401 *et seq.* and Chapter 1220-4-11.



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100 Century Plaza, Suite 9-I  
Seneca, SC 29672  
(864) 617-3398  
(864) 885-9222 Fax

February 14, 2006

RE: TN Regulatory Authority

OneTone has provided this statement as part of the reply to their information request that it understands Tennessee Code Ann §65-21-114, which provides for toll-free calling within the same county in Tennessee and that it will subscribe to the TAR Code Data Base that BellSouth supplies.

Sincerely Yours,

  
Travis Crane, Chairman & CEO  
OneTone Telecom, Inc.

# **Exhibit N**

**BEFORE THE TENNESSEE REGULATORY AUTHORITY**

**IN THE MATTER OF THE APPLICATION  
OF ONETONE TELECOM, INC. FOR A  
CERTIFICATE TO PROVIDE COMPETING  
LOCAL TELECOMMUNICATIONS SERVICES**

**PRE-FILED TESTIMONY OF TRAVIS T. CRANE**

I, Travis T. Crane, do hereby testify as follows in support of the application of OneTone Telecom, Inc. ("OneTone") for a Certificate of convenience and necessity as a competing telecommunications service provider to provide telecommunications services throughout the State of Tennessee.

**Q. Please state your full name, business address, and position.**

A. My name is Travis T. Crane. My business address is 100 Century Plaza, Suite 9-I, Seneca, South Carolina, 29672. I am the Chief Executive Officer of OneTone.

**Q. Please briefly describe your duties.**

A. I oversee the financial and day-to-day operations of OneTone, including new site locations, contract negotiations, and supervision of senior sales management. Since its inception, OneTone has grown to become a multi-million dollar telecommunications company.

**Q. Please describe your business experience and educational background.**

A. Prior to the foundation of OneTone, formerly known as Talon Communications, I worked as a the director of plant operations for WestPoint Stevens, Inc., in Clemson, South Carolina, where I was directly responsible for a three-shift operation with 300 employees. Prior to working for WestPoint Stevens, I was department manager for AT&T in Liberty, South Carolina, responsible for P&L accountability with 100 direct employees. At AT&T, I also served as the training manager for manufacturing hourly employees. I attended Clemson University in

Clemson, South Carolina, from 1982-1987, where I obtained a B.A. in Textile Management. After attending Clemson University, I served as an officer in the United States Air Force.

**Q. Are all statements in OneTone's Application true and correct to the best of your knowledge, information and belief?**

A. Yes they are.

**Q. Please describe the current corporate structure of OneTone.**

A. I am the Chief Executive Officer of OneTone. J. Christopher Dixon is the President and Chief Operating Officer and R. Scott Loggins is the Vice-President of Finance. Shareholders of the company include J. Christopher Dixon, R. Scott Loggins, Shane W. Crane, Betty Sease, Howard Milligan and myself.

**Q. Does OneTone possess the requisite managerial, financial, and technical abilities to provide the services for which it has applied for authority.**

A. Yes it does.

**Q. Please describe the OneTone's financial qualifications.**

A. In support of OneTone's financial ability to provide the services sought herein, OneTone filed recent financial statements as Exhibit F to its Application. On November 14, 2003, OneTone Telecom, Inc. was presented with an award for being the 23rd Fastest-Growing Company in South Carolina. Elliot Davis, the state's leading full-service accounting and consulting firm, and the South Carolina Chamber of Commerce sponsor the award. Firms are judged on an exclusive ranking system that tabulates results based on a combination of increases in gross revenue or assets and full-time employees. Through distinction and quality,

OneTone Telecom, Inc. has paved the way for excellence within their corporation. With the combination of increasing their revenue, assets, and full-time employees and their excellent customer service philosophy, OneTone Telecom, Inc. has created a recipe for success. It is no wonder why Elliot Davis and the South Carolina Chamber of Commerce awarded OneTone Telecom, Inc. as one of the Fastest-Growing Companies in South Carolina. Thus, OneTone asserts that it has the financial resources necessary to operate as a competitive telecommunications service provider in Tennessee.

**Q. Please describe OneTone's managerial and technical qualifications.**

A. As stated in the Application, The management team of OneTone has considerable experience in management, marketing, network operations, customer service, and financial and accounting issues. The two top executives of OneTone have over ten years each of experience in the telecommunications industry. Resumes of key personnel are attached to Application as Exhibit E. OneTone's services will satisfy the minimum standards established by the TRA. The Company will file and maintain tariffs in the manner prescribed by the TRA and will meet basic local standards, including quality of service and billing standards required of all LECs regulated by the TRA.

**Q. What services will OneTone offer?**

A. OneTone is a provider of interexchange telecommunications services in equal access (Feature Group D) areas. OneTone intends initially to provide switchless interexchange telecommunications services from points of origin within the Tennessee to points of termination within Tennessee, other parts of the United

States, and foreign countries. OneTone also seeks certification to provide all services that can be provided by a local exchange carrier.

**Q. Will OneTone offer services to all consumers within its service area?**

A. Yes it will.

**Q. Does OneTone plan to offer local exchange telecommunications services in areas served by any incumbent local exchange company with fewer than 100,000 total access lines?**

A. No it does not.

**Q. Will the granting of a certificate of convenience and necessity to OneTone serve the public interest?**

A. OneTone will improve the overall quality and variety of services available in Tennessee by providing business and residential customers competitive rates and capable, responsive customer service. OneTone plans to open stores throughout Tennessee during 2006 and customers will be able to visit one of OneTone's convenient locations to receive a variety of communications services, as well as information about their accounts. By offering customers greater variety and choice among local exchange and interexchange carriers, OneTone's presence in the Tennessee market will increase competition in the local and long distance markets, and motivate other companies to provide innovative services, improve the quality of their networks, and lower prices.

**Q. Does OneTone intend to comply with all TRA rules, statutes, and orders pertaining to the provision of telecommunications services in Tennessee, including those for disconnection and reconnection of service?**

A. Yes it does.

**Q. Has any state ever denied OneTone authorization to provide intrastate service?**

A. No it has not.

**Q. Has any state ever revoked the certification of OneTone?**

A. No it has not.

**Q. Has OneTone ever been investigated or sanctioned by any regulatory authority for service or billing irregularities?**

A. No it has not.

**Q. Who is knowledgeable about OneTone's operations and will serve as OneTone's regulatory and customer service contact?**

A. I will serve as the regulatory and customer service contact.

**Q. Please explain in detail OneTone's proposed procedures for responding to information requests from the TRA and its staff?**

A. OneTone is committed to preparing and providing answers to any subsequent information requests that may be required by the TRA. As set out above, I am OneTone's regulatory and customer service contact. Alternatively, for inquiries of a legal nature, the TRA may contact OneTone's regulatory counsel:

John J. Pringle, Jr.  
Ellis, Lawhorne & Sims, P.A.  
P.O. Box 2285  
Columbia SC 29202  
Telephone: 803/343-1270  
Facsimile: 803/799-8479  
Email: jpringle@ellislawhorne.com

**Q. Does this conclude your testimony?**

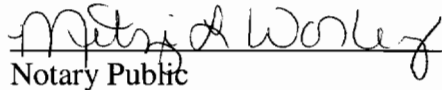


A. Yes it does.



Travis T. Crane  
Chief Executive Officer  
OneTone Telecom, Inc.

Subscribed and sworn to me this 14 day of September,  
2006.



State of South Carolina

County of Oconee

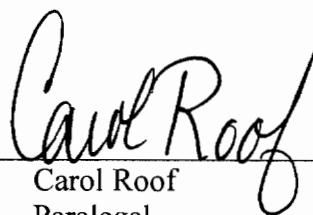
My Commission expires January 31, 2015

**BEFORE THE TENNESSEE REGULATORY AUTHORITY**

<b>IN THE MATTER OF THE APPLICATION</b>	)	
<b>OF ONETONE TELECOM, INC. FOR A</b>	)	<b>CERTIFICATE</b>
<b>CERTIFICATE TO PROVIDE COMPETITIVE</b>	)	<b>OF SERVICE</b>
<b>LOCAL TELECOMMUNICATIONS SERVICES</b>	)	

This is to certify that I have caused to be served this day, one (1) copy of the **Notice to ILECS** by placing a copy of same in the care and custody of the United States Postal Service (unless otherwise specified), with proper first-class postage affixed hereto and addressed as follows:

**SEE ATTACHED LIST**

  
\_\_\_\_\_  
Carol Roof  
Paralegal

December 11, 2006  
Columbia, South Carolina

**LISTING**  
**INCUMBENT LOCAL EXCHANGE SERVICE PROVIDERS**  
**CERTIFICATED IN TENNESSEE**  
**(FACILITIES-BASED)**

---

- 1) **ARDMORE TELEPHONE COMPANY, INC.**  
P.O. Box 549  
517 Ardmore Avenue  
Ardmore, TN 38449  
(205) 423-2131  
(205) 423-2208 (Fax)
  
- 2) **BELLSOUTH**  
333 Commerce Street  
Nashville, TN 37201-3300  
(615) 214-3800  
(615) 214-8820 (Fax)
  
- 3) **CENTURY TELEPHONE OF ADAMSVILLE**  
P.O. Box 405  
116 N. Oak Street  
Adamsville, TN 38310  
(901) 632-3311  
(901) 632-0232 (Fax)
  
- 4) **CENTURY TELEPHONE OF CLAIBORNE**  
P.O. Box 100  
507 Main Street  
New Tazewell, TN 37825  
(423) 626-4242  
(423) 626-5224 (Fax)
  
- 5) **CENTURY TELEPHONE OF OOLTEWAH-COLLEGEDALE, INC.**  
P.O. Box 782  
5616 Main Street  
Ooltewah, TN 37363  
(423) 238-4102  
(423) 238-5699 (Fax)
  
- 6) **CITIZENS COMMUNICATIONS COMPANY OF TENNESSEE**  
P.O. Box 770  
300 Bland Street  
Bluefield, WV 24701

**LISTING**  
**INCUMBENT LOCAL EXCHANGE SERVICE PROVIDERS**  
**CERTIFICATED IN TENNESSEE**  
**(FACILITIES-BASED)**

---

- 7) **CITIZENS COMMUNICATIONS COMPANY OF THE VOLUNTEER STATE**  
P.O. Box 770  
300 Bland Street  
Bluefield, WV 24701
- 8) **LORETTO TELEPHONE COMPANY, INC.**  
P.O. Box 130  
Loretto, TN 38469  
(931) 853-4351  
(931) 853-4329 (Fax)
- 9) **MILLINGTON TELEPHONE COMPANY, INC.**  
**P.O. Box 429**  
4880 Navy Road  
Millington, TN 38083-0429  
(901) 872-3311  
(901) 873-0022 (Fax)
- 10) **SPRINT-UNITED**  
112 Sixth Street  
Bristol, TN 37620  
(423) 968-8161  
(423) 968-3148 (Fax)
- 11) **TDS TELECOM-CONCORD TELEPHONE EXCHANGE, INC.**  
P.O. Box 22610  
701 Concord Road  
Knoxville, TN 37933-0610  
(423) 966-5828  
(423) 966-9000 (Fax)
- 12) **TDS TELECOM-HUMPHREYS COUNTY TELEPHONE COMPANY**  
P.O. Box 552  
203 Long Street  
New Johnsonville, TN 37134-0552  
(931) 535-2200  
(931) 535-3309 (Fax)
- 13) **TDS TELECOM-TELLICO TELEPHONE COMPANY, INC.**  
P.O. Box 9

**LISTING**  
**INCUMBENT LOCAL EXCHANGE SERVICE PROVIDERS**  
**CERTIFICATED IN TENNESSEE**  
**(FACILITIES-BASED)**

---

102 Spence Street  
Tellico Plains, TN 37385-0009  
(423) 671-4600  
(423) 253-7080 (Fax)

**14) TDS TELECOM-TENNESSEE TELEPHONE COMPANY**

P.O. Box 18139  
Knoxville, TN 37928-2139  
(423) 922-3535  
(423) 922-9515 (Fax)

**15) TEC-CROCKETT TELEPHONE COMPANY, INC.**

P.O. Box 7  
Friendship, TN 38034  
(901) 677-8181

**16) TEC-PEOPLE'S TELEPHONE COMPANY, INC.**

P.O. Box 310  
Erin, TN 37061  
(931) 289-4221  
(931) 289-4220 (Fax)

**17) TEC-WEST TENNESSEE TELEPHONE COMPANY, INC.**

P.O. Box 10  
244 E. Main Street  
Bradford, TN 38316  
(901) 742-2211  
(901) 742-2212 (Fax)

**18) UNITED TELEPHONE COMPANY**

P.O. Box 38  
120 Taylor Street  
Chapel Hill, TN 37034  
(931) 364-2289  
(931) 364-7202 (Fax)