ł		TESTIMONY
2		OF
3		EDWARD L. SPITZNAGEL, JR.
4		
5	1. Q.	Please state your name, business address, and employer.
6		
7	Α.	My name is Edward L. Spitznagel, Jr., and my
8		business address is Campus Box 1146, One
9		Brookings Drive, St Louis, Missouri 63130. I am
10		employed by Washington University.
11		
12	2. Q.	What is your present position?
13		
14	A.	I am Professor of Mathematics in the College of
15		Arts and Sciences at Washington University. I
16		also hold a joint appointment in the Division of
17		Biostatistics of the Washington University School
18		of Medicine.
19		
20	3. Q.	Please review your educational background and work
21		experience.
22		
23	Α.	I hold a Bachelor of Science, summa cum laude, in
24		mathematics, awarded in 1962 by Xavier University,
25		Cincinnati, Ohio. I hold a Master of Science
26		(1963) and Ph.D. (1965) in mathematics awarded by

the University of Chicago. I have served on the 1 Faculty of Arts and Sciences of Washington 2 University since 1969. I have held a joint 3 appointment in the Division of Biostatistics 4 since 1978. From 1965 to 1969 I was on the 5 faculty of Northwestern University. 6 7 Attached to my testimony is Appendix A, which 8 provides a more detailed listing of my education and 9 qualifications in the area of mathematics and statistics. 10 11 12 4. Q. What is the purpose of your testimony in this case? 13 14 A. I have been employed by Tennessee American Water Company to make weather-normalized predictions of 15 water utilization for the period March 2007 to 16 17 February 2008. 18 5. Q. What is weather normalization? 19 20 A. From one year to the next, variations in temperature 21 and precipitation lead to changes in water consumption. 22 More water will generally be used during hotter, drier 23 periods. The regulatory question is how to reflect 24 those weather-related differences when setting rates. 25

For ratemaking purposes, revenues need to be set at as 1 "normal" a level as possible, factoring out the 2 potential or actual results of unusual weather 3 conditions. This can be accomplished by building statistical models that predict water utilization from 5 meteorological data and other possible predictors. An 6 estimate of future utilization can then be made by 7 using a long-term average of meteorological data 8 (since there is no better way to forecast next year's 9 weather than as an average) and known values of the 10 other predictors. 11

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6. Q. What are examples of these other, non-meteorological 13 predictors?

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A. One is the year itself. Due to gradual introduction of water-conserving plumbing fixtures and appliances, use of water appears to be gradually declining over time.

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Another is the month of the year. While water utilization increases during the warmer, drier summer months, analysis of variance shows that month as a categorical variable is a powerful predictor even after temperature and moisture have been included in the model.

26

7. Q. What model for water utilization did you employ? 2 In a previous case before the Public Service Commission 3 of the Commonwealth of Kentucky (1997), I screened a large number of candidate predictors by examining data 5 from sixteen different operating companies in five states, 6 Kentucky, Missouri, Ohio, Tennessee, and Virginia. 7 Tennessee American Water Company was one of these sixteen 9 companies. 10 I used as candidate predictors only those variables that 11 correlated consistently with utilization for most or all 12 of these operating companies. 13 14 I then fitted the surviving candidates in a multivariate 15 model to predict utilization. I found that calendar month 16 was a strong predictor even in the presence of heat and 17 moisture variables. Therefore I included month as a 18 categorical variable. With month included, I tested drought 19 severity index, temperature, and calendar year as potential 20 numeric predictors. I found that temperature was not a useful 21 predictor in the presence of the other variables, so from 22 that point onward, I did not use it. 23 24 For the months of January through April, there was no evidence 25

that moisture predicted utilization. For the months of May

through December, there was evidence of moisture predicting 1 utilization, being a weak predictor in the months of May, June, 2 November, and December and a strong predictor for the months 3 of July through October. 4 Since only a deficit of moisture should lead to increased 6 water utilization, I tested truncated versions of the Palmer 7 Drought Severity Index as predictors, finding that truncation 8 at 0 yielded a larger R-square than the non-truncated index 9 and the index truncated at all other levels. 10 П Month was a very strong predictor, both as a main effect and 12 interacting with the truncated drought severity index. Because 13 of this, I estimated twelve separate predictive models, one 14 for each month of the year. 15 16 For the present case I used those same predictors to estimate 17 Tennessee American Water Company utilization by fitting them 18 to monthly TAWC consumption data from July 1996 through 19 June 2006. The models were estimated separately for 20 residential and commercial consumption. The coefficient 21 estimates can be found in Appendix B. 22

23

24 8. Q. Not all of the coefficient estimates are statistically significant. Is this a problem?

A. No. The candidate variables were obtained as described above,
by examining data from 16 different water companies, selecting
those that correlated with utilization over most or all of
those companies. Once those variables were selected, the
resulting estimates based on them will be unbiased. If they
are subject to further selection based on statistical
signifiance, there is a chance that a small amount of bias
could result.

9. Q. Once you had estimated the coefficients in these monthly models, how did you project utilization for March 2007 through February 2008?

I put the coefficients from the monthly regressions into Excel spreadsheets, one for residential customers, and the other for commercial customers. I calculated the mean truncated Palmer Drought Severity Index for each of the twelve calendar months over the 30 year period from July 1976 to June 2006 and inserted those values into the spreadsheets.

I then projected an average daily utilization for each month. Once these twelve monthly projections were computed, I calculated average daily utilization for the year by taking an average weighted by the number of days in each calendar month.

```
These spreadsheets are given in Appendix C.
1
2
    10. Q. What are your projections of daily utilization under
3
           average weather for the two customer classes?
4
5
       A. For residential customers: 146.23 gallons / customer / day
6
7
           For commercial customers: 1055.43 gallons / customer / day
8
    11. Q. Does this conclude your testimony?
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10
```

A. Yes, it does.

TENNESSEE REGULATORY AUTHORITY

STATE OF MISSOURI

COUNTY OF SAINT LOUIS

BEFORE ME, the undersigned authority, duly commissioned and qualified in and for the State and County aforesaid, personally came and appeared Dr. Edward L. Spitznagel, Jr., being

by me first duly sworn deposed and said that:

He is appearing as a witness on behalf of Tennessee-American Water Company before the Tennessee Regulatory Authority, and if present before the Authority and duly sworn, his testimony would set forth in the annexed transcript consisting of $\frac{1}{2}$ pages.

Dr. Edward L. Spitznagel, Jr.

Sworn to and subscribed before me this <u>|4</u> day of November 2006.

Notary Public

My commission expires <u>04/11/2010</u>.

Edward L. Spitznagel, Jr.

Born: Cincinnati, Ohio, September 4, 1941.

Education:

Xavier University, 1959-1962 Awarded Bachelor of Science Degree (Summa Cum Laude), 1962 University of Chicago, 1962-1965 Awarded Master of Science Degree, 1963 Awarded Ph.D. in Mathematics, 1965

Scholarships and Fellowships:

Xavier University, 1959-1962 Honorary Woodrow Wilson Fellow, 1962-1963 National Science Foundation Fellow, 1962-1965

Positions:

Assistant Professor of Mathematics,
Northwestern University, 1965-1969
Associate Professor of Mathematics,
Washington University, 1969-1980
Professor of Mathematics,
Washington University, 1980-present
Joint appointment,

Division of Biostatistics, Washington University School of Medicine, 1978-present

Consulting Experience:

Litton Industries (USACDCEC, Fort Ord, CA)
Price Waterhouse (Advanced Auditing Methods, NY)

Mallinckrodt, Inc.

St. Louis County Juvenile Court

Monsanto Company

American Red Cross

Carboline Corporation

Regional Justice Information Service

Harris-Stowe State College

University of Missouri, Columbia

Equal Employment Opportunity Commission

American Optometric Association

Petrolite Corporation

U.S. Army Atmospheric Sciences Laboratory (White Sands, NM)

St. Louis County Water Company

Gateway Medical Research, Inc.

Simmons Market Research Bureau

MasterCard

Capital City Water Company

Missouri American Water Company
Kentucky American Water Company
Tennessee American Water Company
New Jersey American Water Company
Iowa American Water Company
Partek Corporation
Nestle Purina Company
Solae Company
Anheuser-Busch, Inc.
Santa Clara County Mental Health Administration (San Jose, CA)
and many law firms

Publications:

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EXHIBIT1.LST:

Run regressions by month: Chattanooga, JUL1996-JUN2006 Residential Model, JANUARY

The REG Procedure Model: MODEL1

Dependent Variable: gallons

Number of Observations Read 10 Number of Observations Used 10

Analysis of Variance

Source	DF	Sum of Squares	Mean Square	F Value	Pr > F
Model Error Corrected Tota	8	404.61960 82.37461 486.99421	404.61960 10.29683	39.30	0.0002
Root MSE Dependent Mean Coeff Var	3.20887 142.86700 2.24605		0.8309 0.8097		

Variable	DF	Parameter Estimate	Standard Error	t Value	Pr > t
Intercept	1	168.33497	4.18758	40.20	<.0001
since 90	1	-2.21461	0.35328	-6.27	0.0002

Run regressions by month: Chattanooga, JUL1996-JUN2006 Residential Model, FEBRUARY

The REG Procedure Model: MODEL1

Dependent Variable: gallons

Number of Observations Read 10 Number of Observations Used 10

Analysis of Variance

Source	DF	Sum of Squares	Mean Square	F Value	Pr > F
Model Error Corrected Total	1 8 9	296.66713 1006.03436 1302.70149	296.66713 125.75430	2.36	0.1631
Root MSE Dependent Mean Coeff Var	11.214 142.679 7.859	900 Adj R-Sq			

Variable	DF	Parameter Estimate	Standard Error	t Value	Pr > t
Intercept since_90	1	164.48648	14.63432	11.24	<.0001
	1	-1.89630	1.23462	-1.54	0.1631

Run regressions by month: Chattanooga, JUL1996-JUN2006 Residential Model, MARCH

The REG Procedure Model: MODEL1

Dependent Variable: gallons

Number of Observations Read 10 Number of Observations Used 10

Analysis of Variance

Source	DF S	Sum of Squares	Mean Square	F Value	Pr > F
Model Error Corrected Total	8 73	3.67929 5.65012 9.32941	73.67929 91.95627	0.80	0.3969
Root MSE Dependent Mean Coeff Var	9.58938 140.29300 6.83525	R-Square Adj R-Sq	0.0910 -0.0226		

Variable	DF	Parameter Estimate	Standard Error	t Value	Pr > t
Intercept since 90	<u>1</u>	151.16085	12.51416	12.08	<.0001
	1	-0.94503	1.05576	-0.90	0.3969

Run regressions by month: Chattanooga, JUL1996-JUN2006

Residential Model, APRIL

The REG Procedure Model: MODEL1

Dependent Variable: gallons

Number of Observations Read 10 Number of Observations Used 10

Analysis of Variance

Source	DF S	Sum of Squares	Mean Square	F Value	Pr > F
Model Error Corrected Total	8 104	2.73041 1.82208 7.55249	232.73041 13.10276	17.76	0.0029
Root MSE Dependent Mean Coeff Var	3.61977 141.62900 2.55581	R-Square Adj R-Sq			

Variable	DF	Parameter Estimate	Standard Error	t Value	Pr > t
Intercept since 90	1	160.94412	4.72381	34.07	<.0001
	1	-1.67958	0.39852	-4.21	0.0029

Run regressions by month: Chattanooga, JUL1996-JUN2006

Residential Model, MAY

The REG Procedure Model: MODEL1

Dependent Variable: gallons

Number of Observations Read 10 Number of Observations Used 10

Analysis of Variance

Source	DF	Sum of Squares	Mean Square	F Value	Pr > F
Model Error Corrected Total	7 19	06.58088 99.90988 06.49076	103.29044 28.55855	3.62	0.0834
Root MSE Dependent Mean Coeff Var	5.34402 150.37800 3.55372	R-Square Adj R-Sq	0.5082 0.3677		

Variable	DF	Parameter Estimate	Standard Error	t Value	Pr > t
Intercept pds0	1 1	168.55940 -0.51136	6.97416 3.74281	24.17 -0.14	<.0001 0.8952
since_90	1	-1.59344	0.59609	-2.67	0.0319

Run regressions by month: Chattanooga, JUL1996-JUN2006

Residential Model, JUNE

The REG Procedure Model: MODEL1

Dependent Variable: gallons

Number of Observations Read 10 Number of Observations Used 10

Analysis of Variance

Source	DF :	Sum of Squares	Mean Square	F Value	Pr > F
Model Error Corrected Total	7 28	5.91127 1.82817 7.73944	132.95563 40.26117	3.30	0.0977
Root MSE Dependent Mean Coeff Var	6.34517 163.54600 3.87975	R-Square Adj R-Sq	0.4855 0.3385		

Variable	DF	Parameter Estimate	Standard Error	t Value	Pr > t
Intercept	1	181.73591	8.31034	21.87	<.0001
pds0	1	-6.25226	4.39081	-1.42	0.1975
since_90	1	-1.74918	0.72111	-2.43	0.0457

Run regressions by month: Chattanooga, JUL1996-JUN2006 Residential Model, JULY

The REG Procedure Model: MODEL1

Dependent Variable: gallons

Number of Observations Read 10 Number of Observations Used 10

Analysis of Variance

Source	DF :	Sum of Squares	Mean Square	F Value	Pr > F
Model Error Corrected Total	7 44	4.13513 6.89132 1.02645	462.06756 63.84162	7.24	0.0198
Root MSE Dependent Mean Coeff Var	7.99009 172.60500 4.62912	R-Square Adj R-Sq			

Variable	DF	Parameter Estimate	Standard Error	t Value	Pr > t
Intercept pds0	1 1	194.82431	9.63478 5.35687	20.22 -2.67	<.0001 0.0321
since_90	1	-2.48227	0.88042	-2.82	0.0258

Run regressions by month: Chattanooga, $\tt JUL1996-JUN2006$ Residential Model, $\tt AUGUST$

The REG Procedure Model: MODEL1

Dependent Variable: gallons

Number of Observations Read 10 Number of Observations Used 10

Analysis of Variance

Source	DF S	Sum of Squares	Mean Square	F Value	Pr > F
Model Error Corrected Total	7 9:	5.13915 1.08985 6.22900	537.56958 13.01284	41.31	0.0001
Root MSE Dependent Mean Coeff Var	3.60733 174.13000 2.07163	R-Square Adj R-Sq	0.9219 0.8996		

Variable	DF	Parameter Estimate	Standard Error	t Value	Pr > t
Intercept	1	199.51075	4.46632	44.67	<.0001
pds0	1	-9.18935	1.77748	-5.17	0.0013
since 90	1	-2.83555	0.39799	-7.12	0.0002

Run regressions by month: Chattanooga, JUL1996-JUN2006 Residential Model, SEPTEMBER

The REG Procedure Model: MODEL1

Dependent Variable: gallons

Number of Observations Read 10 Number of Observations Used 10

Analysis of Variance

Source	DF	Sum of Squares	Mean Square	F Value	Pr > F
Model Error Corrected Total	7 75	2.91030 5.11231 8.02261	386.45515 107.87319	3.58	0.0848
Root MSE Dependent Mean Coeff Var	10.38620 171.26700 6.06433	R-Square Adj R-Sq	0.5058 0.3646		

Variable	DF	Parameter Estimate	Standard Error	t Value	Pr > t
Intercept pds0 since_90	1	188.01110	13.67335	13.75	<.0001
	1	-8.48677	5.31151	-1.60	0.1541
	1	-1.97375	1.18260	-1.67	0.1390

Run regressions by month: Chattanooga, JUL1996-JUN2006 Residential Model, OCTOBER

The REG Procedure Model: MODEL1

Dependent Variable: gallons

Number of Observations Read 10 Number of Observations Used 10

Analysis of Variance

Source	DF	Sum of Squares	Mean Square	F Value	Pr > F
Model Error Corrected Total	7 39	00.95527 96.27714 97.23241	300.47764 56.61102	5.31	0.0396
Root MSE Dependent Mean Coeff Var	7.52403 163.41700 4.60419	R-Square Adj R-Sq	0.6026 0.4891		

Variable	DF	Parameter Estimate	Standard Error	t Value	Pr > t
Intercept pds0	1	179.09631 -5.40451	9.61787 2.70198	18.62 -2.00	<.0001 0.0856
since 90	1	-1.86747	0.83874	-2.23	0.061

Run regressions by month: Chattanooga, JUL1996-JUN2006 Residential Model, NOVEMBER

The REG Procedure Model: MODEL1

Dependent Variable: gallons

Number of Observations Read 10 Number of Observations Used 10

Analysis of Variance

Source	DF	Sum of Squares	Mean Square	F Value	Pr > F
Model Error Corrected To	2 7 tal 9	351.49374 20.43806 371.93180	175.74687 2.91972	60.19	<.0001
Root MSE Dependent Me Coeff Var	1.70 an 154.69 1.10	000 Adj R-		_	

Variable	DF	Parameter Estimate	Standard Error	t Value	Pr > t
Intercept	1	162.11362	2.23123	72.66	<.0001
pds0	1	-4.58180	0.56518	-8.11	<.0001
since_90	1	-1.07268	0.19218	-5.58	0.0008

Run regressions by month: Chattanooga, JUL1996-JUN2006 Residential Model, DECEMBER

The REG Procedure Model: MODEL1

Dependent Variable: gallons

Number of Observations Read 10 Number of Observations Used 10

Analysis of Variance

Source	DF	Sum of Squares	Mean Square	F Value	Pr > F
Model Error Corrected Total	7 14	7.95850 2.93066 0.88916	3.97925 20.41867	0.19	0.8272
Root MSE Dependent Mean Coeff Var	4.51870 148.81200 3.03652	R-Square Adj R-Sq	0.0527 -0.2179		

Variable	DF	Parameter Estimate	Standard Error	t Value	Pr > t
Intercept pds0 since_90	1	151.84994	5.47726	27.72	<.0001
	1	-0.24261	1.59340	-0.15	0.8833
	1	-0.30462	0.49800	-0.61	0.5601

EXHIBIT2.LST:

Run regressions by month: Chattanooga, JUL1996-JUN2006 Commercial Model, JANUARY

The REG Procedure Model: MODEL1

Dependent Variable: gallons

Number of Observations Read 10 Number of Observations Used 10

Analysis of Variance

Source		DF		Sum of quares	5	Mean Square	F	Value	Pr	> F
Model Error Corrected	Total	1 8 9	9781.	.23482 53592 63374		.23482 .05406		1.46	0.2	614
Root MSE Dependent Coeff Var	Mean	81.847 944.481 8.665	00	R-Squar Adj R-S		0.1543 0.0486				

Variable	DF	Parameter Estimate	Standard Error	t Value	Pr > t
Intercept since_90	tong bond	1069.69927 -10.88855	106.81148 9.01114	10.01 -1.21	<.0001 0.2614

Run regressions by month: Chattanooga, JUL1996-JUN2006 Commercial Model, FEBRUARY

The REG Procedure Model: MODEL1

Dependent Variable: gallons

Number of Observations Read 10 Number of Observations Used 10

Analysis of Variance

Source	DF	Sum of Squares	Mean Square	F Value	Pr > F
Model Error Corrected Total	1 8 9	989.17999 91547 92536	989.17999 11443	0.09	0.7762
Root MSE Dependent Mean Coeff Var	106.97384 976.44600 10.95543	R-Square Adj R-Sq	0.0107 -0.1130		

Variable	DF	Parameter Estimate	Standard Error	t Value	Pr > t
Intercept since_90	1	1016.26667 -3.46267	139.60108 11.77743	7.28 -0.29	<.0001 0.7762

Run regressions by month: Chattanooga, JUL1996-JUN2006 Commercial Model, MARCH

The REG Procedure Model: MODEL1

Dependent Variable: gallons

Number of Observations Read 10 Number of Observations Used 10

Analysis of Variance

Source	DF	Sum of Squares	Mean Square	F Value	Pr > F
Model Error Corrected Total	1 823 8 9		8236.80528 3962.88304	2.08	0.1874
Root MSE Dependent Mean Coeff Var	62.95143 1009.40000 6.23652	R-Square Adj R-Sq			

Variable	DF	Parameter Estimate	Standard Error	t Value	Pr > t
Intercept	1	894.49200	82.15175	10.89	<.0001
since 90	1	9.99200	6.93072	1.44	0.1874

Run regressions by month: Chattanooga, JUL1996-JUN2006 Commercial Model, APRIL

The REG Procedure Model: MODEL1

Dependent Variable: gallons

Number of Observations Read 10 Number of Observations Used 10

Analysis of Variance

Source	DF S	Sum of Squares	Mean Square	F Value	Pr > F
Model Error Corrected Total	1 9484 8 9		34.41315 33.40958	1.94	0.2009
Root MSE Dependent Mean Coeff Var	69.88140 988.17800 7.07174	R-Square Adj R-Sq	0.1953 0.0948		

Variable	DF	Parameter Estimate	Standard Error	t Value	Pr > t
Intercept since_90	1	1111.48170 -10.72206	91.19536 7.69369	12.19 -1.39	<.0001 0.2009

Run regressions by month: Chattanooga, JUL1996-JUN2006 Commercial Model, MAY

The REG Procedure Model: MODEL1

Dependent Variable: gallons

Number of Observations Read 10 Number of Observations Used 10

Analysis of Variance

Source	ם		Sum of quares	Mean Square	F Value	Pr > F
Model Error Corrected T	otal	2 8894. 7 9		4447.28527 7480.88848	0.59	0.5775
Root MSE Dependent M Coeff Var	lean 1046.	49213 94100 26141	R-Square Adj R-Sq			

Variable	DF	Parameter Estimate	Standard Error	t Value	Pr > t
Intercept pds0	1	1058.61375 -65.78512	112.87565 60.57687	9.38 -1.09	<.0001 0.3135
since_90	1	-2.61675	9.64768	-0.27	0.7940

Run regressions by month: Chattanooga, JUL1996-JUN2006 Commercial Model, JUNE

The REG Procedure Model: MODEL1

Dependent Variable: gallons

Number of Observations Read 10 Number of Observations Used 10

Analysis of Variance

Source	DF	Sum of Squares	Mean Square	F Value	Pr > F
Model Error Corrected Total	2 3 7 9	3902.71616 31009 34911	1951.35808 4429.80621	0.44	0.6604
Root MSE Dependent Mean Coeff Var	66.55679 1120.14500 5.94180	D Adj R-S			

Variable	DF	Parameter Estimate	Standard Error	t Value	Pr > t
Intercept pds0	1	1190.74478 16.34890	87.17021 46.05685	13.66 0.35	<.0001 0.7331
since_90	1	-5.70124	7.56394	-0.75	0.4756

Run regressions by month: Chattanooga, JUL1996-JUN2006 Commercial Model, JULY

The REG Procedure Model: MODEL1

Dependent Variable: gallons

Number of Observations Read 10 Number of Observations Used 10

Analysis of Variance

Source	DF	Sum of Squares	Mean Square	F Value	Pr > F
Model Error Corrected Total	2 7 9	85826 31004 116830	42913 4429.18014	9.69	0.0096
Root MSE Dependent Mean Coeff Var	66.55209 1172.76900 5.67478	R-Square Adj R-Sc			

Variable	DF	Parameter Estimate	Standard Error	t Value	Pr > t
Intercept	1	1417.97047	80.25117	17.67	<.0001
pds0	1	-119.41194	44.61906	-2.68	0.0317
since_90	1	-26.41174	7.33329	-3.60	0.0087

Run regressions by month: Chattanooga, JUL1996-JUN2006 Commercial Model, AUGUST

The REG Procedure Model: MODEL1

Dependent Variable: gallons

Number of Observations Read 10 Number of Observations Used 10

Analysis of Variance

Source	DF	Sum of Squares	Mean Square	F Value	Pr > F
Model Error Corrected Total	2 7 9	86258 13224 99481	43129 1889.12150	22.83	0.0009
Root MSE Dependent Mean Coeff Var	43.46403 1225.60800 3.54632	R-Squar Adj R-S			

Variable	DF	Parameter Estimate	Standard Error	t Value	Pr > t
Intercept	1	1533.85418	53.81386	28.50	<.0001
pds0	1	-34.26866	21.41655	-1.60	0.1536
since 90	1	-30.91682	4.79536	-6.45	0.0004

Run regressions by month: Chattanooga, JUL1996-JUN2006 Commercial Model, SEPTEMBER

The REG Procedure Model: MODEL1

Dependent Variable: gallons

Number of Observations Read 10 Number of Observations Used 10

Analysis of Variance

Source	DF	Sum of Squares	Mean Square	F Value	Pr > F
Model Error Corrected Total	2 7 9	52409 26046 78454	26204 3720.82000	7.04	0.0211
Root MSE Dependent Mean Coeff Var	60.99852 1220.34000 4.99849	R-Squar Adj R-S			

Variable	DF	Parameter Estimate	Standard Error	t Value	Pr > t
Intercept	1	1357.43900	80.30406	16.90	<.0001
pds0	1	-70.16769	31.19471	-2.25	0.0593
since_90	1	-16.19120	6.94543	-2.33	0.0525

Run regressions by month: Chattanooga, JUL1996-JUN2006 Commercial Model, OCTOBER

The REG Procedure Model: MODEL1

Dependent Variable: gallons

Number of Observations Read 10 Number of Observations Used 10

Analysis of Variance

Source		DF	Sum of Squares	Mean Square	F Value	Pr > F
Model Error Corrected	Total	2 7 9	7202.97789 85862 93065	3601.48895 12266	0.29	0.7543
Root MSE Dependent Coeff Var	Mean	110.751 1205.122 9.190	00 Adj R-9			

Variable	DF	Parameter Estimate	Standard Error	t Value	Pr > t
Intercept	1	1209.09302	141.57238	8.54	<.0001
pds0	1	-28.01327	39.77236	-0.70	0.5040
since_90	1	-2.31778	12.34603	-0.19	0.8564

Run regressions by month: Chattanooga, JUL1996-JUN2006 Commercial Model, NOVEMBER

The REG Procedure Model: MODEL1

Dependent Variable: gallons

Number of Observations Read 10 Number of Observations Used 10

Analysis of Variance

Source	DF	Sum of Squares	Mean Square	F Value	Pr > F
Model Error Corrected Total	2 7 9	14504 11110 25614	7251.99007 1587.14001	4.57	0.0537
Root MSE Dependent Mean Coeff Var	39.83893 1107.01000 3.59879	R-Square Adj R-Sc			

Variable	DF	Parameter Estimate	Standard Error	t Value	Pr > t
Intercept	1	1133.49679	52.02135	21.79	<.0001
pds0	1	-32.96574	13.17712	-2.50	0.0409
since 90	1	-5.15353	4.48059	-1.15	0.2878

Run regressions by month: Chattanooga, JUL1996-JUN2006 Commercial Model, DECEMBER

The REG Procedure Model: MODEL1

Dependent Variable: gallons

Number of Observations Read 10 Number of Observations Used 10

Analysis of Variance

Source	DF	Sum of Squares	Mean Square	F Value	Pr > F
Model Error Corrected Total	2 7 9	36575 164149 200724	18288 23450	0.78	0.4946
Root MSE Dependent Mean Coeff Var	153.13347 1070.54600 14.30424	R-Square Adj R-Sq	0.1822 -0.0514		

Variable	DF	Parameter Estimate	Standard Error	t Value	Pr > t
Intercept	1	873.15515	185.61780	4.70	0.0022
pds0	1	22.17084	53.99846	0.41	0.6937
since_90	1	20.19695	16.87653	1.20	0.2704

	4	Projections of		ntial Water	Residential Water Utilization, Gallons per Day, Tennessee-American	Gallons pe	er Day, Ten	nessee-Am	nerican	
	and the same of th									
	Slope of	Slope of		30-yr Avg	Days	2005	2006	2007	2008	2009
Month	PDS0	SINCE_90	Intercept	PDS0		Gal/Day	Gal/Day	Gal/Day	Gal/Day	Gal/Day
Jan	0	-2.21461	168.3350	-0.75000	31	135.12	132.90	130.69	128.47	126.26
Feb	0	-1.89630	164.4865	-0.87767	28	136.04	134.15	132.25	130.35	128.46
Mar	0	-0.94503	151.1609	-0.90933	31	136.99	136.04	135.10	134.15	133.21
Apr	0	-1.67958	160.9441	-0.74833	30	135.75	134.07	132.39	130.71	129.03
May	-0.51136	-1.59344	168.5594	-0.58767	31	144.96	143.36	141.77	140.18	138.58
Jun	-6.25226	-1.74918	181.7359	-0.63267	30	159.45	157.70	155.96	154.21	152.46
Jul	-14.29174	-2.48227	194.8243	-0.81367	31	169.22	166.74	164.25	161.77	159.29
Aug	-9.18935	-2.83555	199.5108	-0.86433	31	164.92	162.08	159.25	156.41	153.58
Sep	-8.48677	-1.97375	188.0111	-0.68400	30	164.21	162.24	160.26	158.29	156.31
Oct	-5.40451	-1.86747	179.0963	-0.78333	31	155.32	153.45	151.58	149.72	147.85
Nov	-4.58180	-1.07268	162.1136	-0.76500	30	149.53	148.46	147.38	146.31	145.24
Dec	-0.24261	-0.30462	151.8499	-0.71333	31	147.45	147.15	146.84	146.54	146.24
			Annual projections:	jections:		150.00	148.28	146.57	144.85	143.13
	Trend and the second state of the second state									
TNAM2006.XLS			Projection	for March	ojection for March 2007 through February 2008:	ıh February	/ 2008:	146.23		

		Projection	Projections of Commercial Water Utilization, Gallons per Day, Tennessee-American	rcial Water	Utilization ,	. Gallons p€	er Day, Ten	nessee-Am	erican	
, m,									The second section of the second section secti	WALLES OF THE PROPERTY OF THE
***************************************	Slope of	Slope of	A CONTRACTOR OF THE PARTY OF TH	30-yr Avg	Days	2005	2006	2007	2008	2009
Month	PDS0	SINCE 90	Intercept	PDS0		Gal/Day	Gal/Day	Gal/Day	Gal/Day	Gal/Day
	And a second sec							The state of the s		***************************************
Jan	0	-10.8886	1069.699	-0.75000	31	906.37	895.48	884.59	873.71	862.82
Feb	0	-3.4627	1016.267	-0.87767	28	964.33	98.096	957.40	953.94	950.48
Mar	0	9.9920	894.492	-0.90933	31	1,044.37	1,054.36	1,064.36	1,074.35	1,084.34
Apr	0	-10.7221	1111.482	-0.74833	30	950.65	939.93	929.21	918.48	907.76
May	-65.7851	-2.6168	1058.614	-0.58767	31	1,058.02	1,055.41	1,052.79	1,050.17	1,047.56
Jun	16.3489	-5.7012	1190.745	-0.63267	30	1,094.88	1,089.18	1,083.48	1,077.78	1,072.08
Jul	-119.4119	-26.4117	1417.970	-0.81367	31	1,118.96	1,092.54	1,066.13	1,039.72	1,013.31
Aug	-34.2687	-30.9168	1533.854	-0.86433	31	1,099.72	1,068.80	1,037.89	1,006.97	976.05
Sep	-70.1677	-16.1912	1357.439	-0.68400	30	1,162.57	1,146.37	1,130.18	1,113.99	1,097.80
Oct	-28.0133	-2.3178	1209.093	-0.78333	31	1,196.27	1,193.95	1,191.63	1,189.32	1,187.00
Nov	-32.9657	-5.1535	1133.497	-0.76500	30	1,081.41	1,076.26	1,071.11	1,065.95	1,060.80
Dec	22.1708	20.1970	873.155	-0.71333	31	1,160.29	1,180.49	1,200.69	1,220.89	1.241.08
					-	A A A A A A A A A A A A A A A A A A A	4			***************************************
	THE REAL PROPERTY OF THE PROPE	**************************************	Annual projections:	ections:		1,070.66	1,063.64	1,056.62	1,049.60	1,042.58

TNAM2006.XLS			Projection for March 2007 through February 2008:	or March 20	07 through	h February	2008:	1,055.43	***************************************	***************************************