

EARLY, LENNON, CROCKER & BARTOSIEWICZ, P.L.C.

ATTORNEYS AT LAW
900 COMERICA BUILDING
KALAMAZOO, MICHIGAN 49007-4752
TELEPHONE (269) 381-8844
FACSIMILE (269) 381-8822

GEORGE H. LENNON
DAVID G. CROCKER
MICHAEL D. O'CONNOR
HAROLD E. FISCHER, JR.
LAWRENCE M. BRENTON
GORDON C. MILLER
GARY P. BARTOSIEWICZ
BLAKE D. CROCKER

ROBERT M. TAYLOR
RON W. KIMBREL
PATRICK D. CROCKER
THOMAS A. BIRKHOOD
RUSSELL B. BAUGH
ANDREW J. VORBRICH
TYREN R. CUDNEY
STEVEN M. BROWN

RECEIVED
2006 SEP -5 AM 10:58
T.R.A. DOCKET ROOM

OF COUNSEL
JOHN T. PETERS, JR.
VINCENT T. EARLY
(1922-2001)
JOSEPH J. BURGIE
(1926-1992)
THOMPSON BENNETT
(1912-2004)

September 1, 2006

Joe Werner, Chief
Telecommunications Division
Tennessee Regulatory Authority
460 James Robertson Parkway
Nashville, TN 37243

RE: Common Pointe Networks of Tennessee, LLC
Docket No. 06-00191

Dear Mr. Werner:

In accordance with the request of Darlene Standley, enclosed for filing with the Regulatory Authority, please find an original and thirteen (13) copies of the above captioned company's response to the request for additional information. In addition, enclosed are replacement pages for Exhibits A and E which provide the correct name of Applicant's parent company.

Finally, enclosed is a duplicate of this filing. Please date-stamp the duplicate and return same to me in the enclosed postage-paid envelope.

Should you have any questions or concerns relating to this matter, please contact my assistant, Beth Ronfeldt, or me.

Very truly yours,

EARLY, LENNON, CROCKER & BARTOSIEWICZ, P.L.C.

Patrick D. Crocker

PDC/bmr

enc

RESPONSE

1. Will Common Pointe Networks of Tennessee, LLC offer local or long distance service to residential customers in Tennessee? If so, will Common Pointe Networks of Tennessee, LLC provide Lifeline and Link-Up assistance, access to telecommunications relay services and free blocking for 900/976 calls.

Response: Applicant will not offer service to residential customers in Tennessee.

2. How does Common Pointe Networks of Tennessee, LLC intend to comply with Tenn. Code Ann. §65-21-114, which provides that any telephone call made between two (2) points in the same county in Tennessee shall be classified as toll-free and shall not be billed to any customer? Please explain further how (technically) the company will assure these calls are not billed.

Response: Our billing system is capable of sorting such retail intracounty calls separately from intercounty calls and billing them as local.

3. Common Pointe Networks of Tennessee, LLC states it will rely on its parent company, Common Pointe Networks, LLC¹ for funding. Please provide a sworn statement from an officer of Common Pointe Networks, Inc. that this funding is guaranteed. How will Common Pointe Networks, Inc. provide this funding and under what terms? Please provide evidence of Common Pointe Networks Inc.'s financial ability to provide this funding.

Response: A sworn statement from John Barnicle, CEO of Common Pointe Networks, Inc. is forthcoming (as arranged with Ms. Foust via telephone on August 30, 2006). Parent Company financials for the period ending June 30, 2006, were provided in Exhibit E of the Application.

Based on projections, Common Pointe Networks of Tennessee, LLC should be a self-sustaining entity. However, if financial support is necessary, Common Pointe Networks of Tennessee, LLC will obtain funding Common Pointe Networks, Inc. Any investments from Common Pointe Networks, Inc. in Common Pointe Networks of Tennessee, LLC will be in the form of equity. The subsidiary will not be indebted to the parent.

¹ The correct name of Applicant's parent company is Common Pointe Networks, Inc. Corrected pages are enclosed under separate cover.

RESPONSE

4. Has the parent company, Common Pointe Networks, Inc., or any of its affiliates listed in Exhibit A been the subject of any state or federal regulatory agency complaints? If so, please detail the complaint(s) and the resolution(s).

Response: Neither the parent nor any of its affiliates has been the subject of any state or federal regulatory agency complaints.

5. Please provide information regarding the duties of the Principal Officers listed in Exhibit C in regard to Common Pointe Networks of Tennessee, LLC. Specifically, what will their duties and responsibilities include at Common Pointe Networks of Tennessee, LLC?

Response: John Barnicle's duties and responsibilities include, in addition to overseeing all activities performed by Richard Knight and Thomas Glavan, all financial and regulatory functions necessary to ensure proper growth and operation of the company.

Richard Knight's duties and responsibilities include all retail and wholesale sales and marketing functions.

Thomas Glavan's duties and responsibilities include all day to day operations, including engineering, customer service, network operations and information technology operations. He and his staff will ultimately be responsible for all installation, maintenance and billing services.

6. Please provide more information regarding the technical qualifications of the company specific to planned service offerings in Tennessee and which individuals will be responsible for overseeing the provision of these services.

Response: Collectively, the top three executives have over sixty years of experience in the telecom industry covering all the major functional areas necessary to provide high quality telecom services. They will augment their staff both at the corporate level and within Tennessee with additional skilled management as appropriate to develop and grow their business within Tennessee.

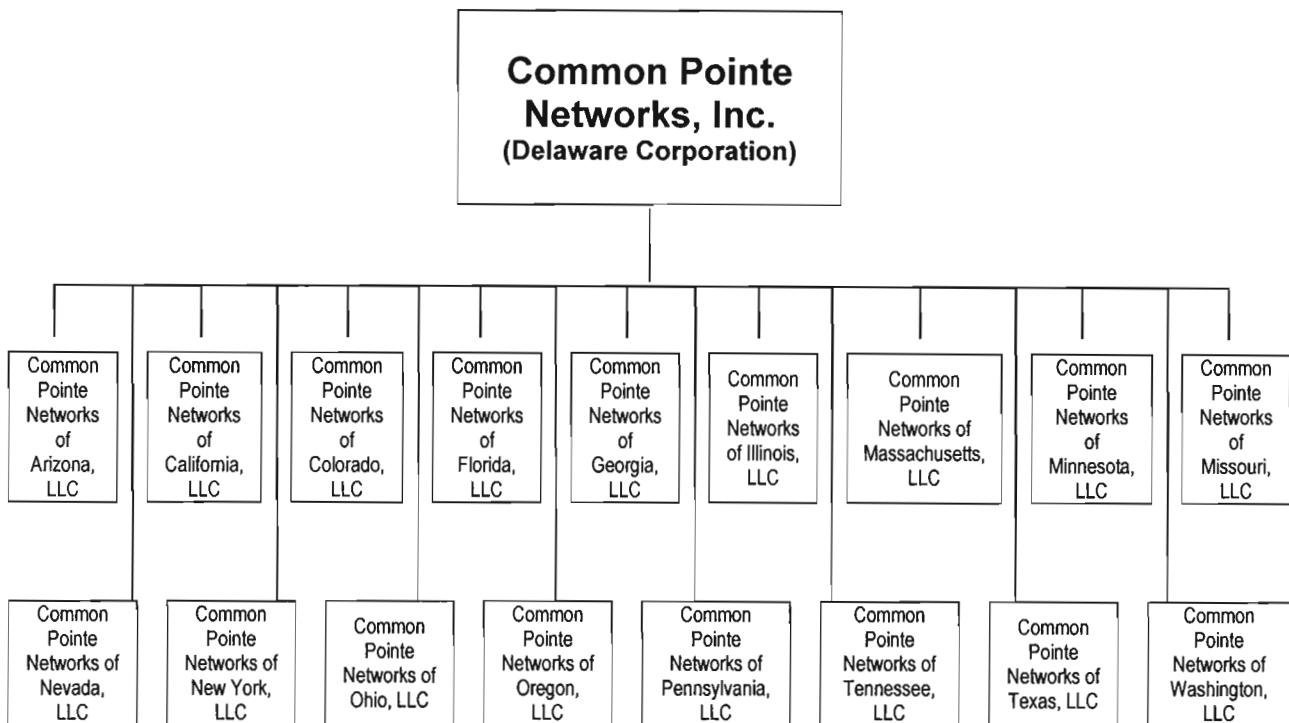
Mr. Barnicle was recently President and Chief Operating Officer of Focal Communications Corporation (since purchased by Broadwing Communications). Focal offered a variety of telecom and datacom services on a national basis. Mr. Barnicle was a founder of the company and helped grow it to nearly \$350 million per year in revenue, with over 500,000 switched access lines in service at the time he left the company. He was responsible for all of the functions noted above during his time at Focal. Mr. Knight also held positions at Focal comparable to the one noted above.

Exhibits A and E incorrectly listed Applicant's parent company as Common Pointe Networks, LLC. Following are corrected pages. Applicant's parent company is Common Pointe Networks, Inc.

We apologize for any inconvenience this error may have caused.

EXHIBIT A

Organizational Chart of Corporate Structure



Applicant is a wholly owned subsidiary of Common Pointe Networks, Inc. Applicant's affiliates are filing applications in Arizona, California, Colorado, Florida, Minnesota, Missouri, Ohio, Oregon, Pennsylvania, and Texas.

The following Affiliates are authorized in their respective state:

- Common Pointe Networks of Illinois, LLC
- Common Pointe Networks of New York, LLC

Applications are currently pending for the following affiliates:

- Common Pointe Networks of Georgia, LLC
- Common Pointe Networks of Massachusetts, LLC
- Common Pointe Networks of Nevada, LLC
- Common Pointe Networks of Washington, LLC (schedule to be effective 8/18/06)

EXHIBIT E

Financial Statements for Period Ending June 30, 2006

Also following are June 30, 2006 financial statements for the parent company, Common Pointe Networks, Inc., which will provide Applicant with financial support during the start-up phase.