

05/24/06
2006 MAY 24 11:11 AM
T.R.A. DOWNEY ROOM

May 22, 2006

Office of the Executive Secretary
Tennessee Regulatory Authority
460 James Robertson Parkway
Nashville, TN 37423

06-00151

Re: Application of Telescan, Inc. for a Certificate of Convenience and Necessity to
Provide Facilities-Based and Resold Local Exchange and Exchange Access
Services Throughout the State of Tennessee.

Telescan, Inc. hereby files an original and a copy of its Application for a Certificate of Public Convenience and Necessity to provide facilities-based and resold local exchange and exchange access services throughout the State of Tennessee. Also enclosed is a check in the amount of \$25.00 to cover the filing fee.

Please date stamp the extra copy of this filing and return it in the enclosed self-addressed and stamped envelope. Thank you for your assistance.

Respectfully submitted,



Stan Mosley
President



Don Franklin
Vice-President

PAID
5/24/06
\$25.00

BEFORE THE TENNESSEE REGULATORY AUTHORITY

**IN THE MATTER OF THE APPLICATION
OF TELESCAN, INC.
FOR A CERTIFICATE TO PROVIDE
LOCAL TELECOMMUNICATIONS SERVICES
AND EXCHANGE ACCESS SERVICES**

**APPLICATION FOR CERTIFICATE TO PROVIDE
COMPETING LOCAL TELECOMMUNICATIONS SERVICES**

Pursuant to applicable Tennessee Statutes and the Rules and Regulations of the Tennessee Regulatory Authority and Section 253 of the Federal Telecommunications Act of 1996 ("Act"), Telescan, Inc. ("Telescan") respectfully requests that the Tennessee Regulatory Authority ("TRA") grant to Telescan, authority to provide, via its own facilities and by resale, competing local telecommunications services, including exchange access telecommunications services, within the State of Tennessee. Telescan is willing and able to comply with all applicable rules and regulations in Tennessee pertaining to the provision of competing local telecommunications services, including TCA 65-4-201.

1. In support of its Application, Telescan submits the following:

The full name and address of the Applicant is:

Telescan, Inc.
P.O. Box 4747
204 ½ West Oakland Avenue
Johnson City, TN 37602
Telephone: (423) 282-5043

Questions regarding this application should be directed to:

Don Franklin
Telescan, Inc.
P.O. Box 4747
204 ½ West Oakland Avenue
Johnson City, TN 37602
Telephone: (423) 282-5043
Facsimile: (423) 282-6668
Email: Don@lwav.net

Questions regarding Telescan after certification should be directed to:

Don Franklin
Telescan, Inc.
P.O. Box 4747
204 ½ West Oakland Avenue
Johnson City, TN 37602
Telephone: (423) 282-5043
Facsimilie: (423) 282-6668
Email: Don@lwav.net

2. Organization Chart of Corporate Structure

See **Exhibit A**

3. Corporate Information:

Telescan was formed and incorporated in 1987. A copy of Telescan's Articles of Incorporation is provided in **Exhibit B**, and evidence of its filing and Telescan's authority to transact business in Tennessee is attached as **Exhibit C**. The names and addresses of Telescan's corporate officers are provided in **Exhibit D**. The biographies of the officers and key technical staff are provided in **Exhibit E**.

4. Telescan possesses the managerial, technical, and financial ability to provide local telecommunications service in the State of Tennessee as demonstrated below:

A. Financial Qualifications:

In support of its financial qualifications, Telescan submits its year-end 2004 financial statement and its capital expenditure budget in **Exhibits F and G**.

Exhibit F summarizes the recent financial performance of Telescan. The statements include income statements and a balance sheet for year-end 2005. Also included are projections for 2006, 2007, and 2008. Thus, Telescan submits that it has the financial resources necessary to operate as a competitive local provider in Tennessee.

Exhibit G is a capital expenditure budget for 2006, 2007, and 2008, indicating the type of equipment to be purchased, cost, and sources for funding of projected capital expenditures.

Evidence of a Corporate Surety Bond undertaken pursuant to Title 65, Chapter 4, Section 125(j) of the Tennessee Code is provided as **Exhibit H**.

B. Managerial Ability:

As shown in **Exhibit E** of this Application, Telescan has the managerial expertise to successfully operate a telecommunications enterprise in Tennessee. As described in the attached biographical information, Telescan's management team has extensive management and business experience in data networks and interfacing with the public switched telephone network.

C. Technical Qualifications:

Telescan's services will satisfy all applicable minimum standards established by the TRA. The Company will file and maintain tariffs in the manner prescribed by the TRA and will meet minimum basic local standards, including quality of service and billing standards required of all LECs regulated by the TRA. Telescan will not require customers to purchase CPE for basic local exchange or interexchange service which cannot be used with the Incumbent Local Exchange Carrier's systems.

Exhibit E details the technical qualifications of Stan Mosley and Brian McCrary, with extensive experience and several years of telecommunications expertise. Thus, Telescan possesses the technical qualifications to provide telecommunications service in Tennessee.

5. Proposed Service Area:

Telescan applies for statewide authority, and proposes to offer its services initially in the service areas of Sprint and BellSouth in the Upper East Tennessee area. Telescan intends to offer telecommunications service through the use of its own facilities, unbundled network elements from other carriers, and/or the resale of the services of other carriers. Telescan will collocate eligible equipment in the local exchange carrier central offices and use unbundled network elements to provision its service.

6. Types of Local Exchange Service to be provided:

Telescan initially seeks authority to provide all forms of regulated telecommunications service throughout the state of Tennessee. Initially, Telescan intends to offer service in the upper East Tennessee markets, such as Johnson City, Greeneville, Elizabethton, Kingsport, and Bristol. Telescan will comply with all applicable statutes, regulations and orders of the TRA in connection with each of its services.

7. Repair and Maintenance:

Telescan understands the importance of effective customer service for local service customers. Telescan has made arrangements for its customers to call the company at its toll-free customer service number 1-800-456-4455. In addition, customers may contact the company in writing at the local address, as well as via email at telescan@lwav.net. The toll-free number will be printed on the customer's monthly billing statements. The contact person knowledgeable about Telescan operations is Don Franklin, Vice-President.

Grant of the Application will further the goals of the Tennessee Legislature and further the public interest by expanding the availability of competitive telecommunications services in the State of Tennessee. In addition, intrastate offering of these services is in the public interest because the services will provide Tennessee customers increased efficiencies and cost savings. Authorizing Telescan to provide local exchange and exchange access services will enhance materially the telecommunications infrastructure in the State of Tennessee and will facilitate economic development.

In particular, the public will benefit both directly, through the use of the competitive services to be offered by Telescan and indirectly, because Telescan's presence in Tennessee will increase the incentives for other telecommunications providers to operate more efficiently, offer more innovative services, reduce their prices, and improve the quality of service. Grant of the Application will further enhance the service options available to Tennessee citizens for the reasons set forth above.

8. Small and Minority-Owned Telecommunications Business Participation Plan:

See **Exhibit I**

9. Toll Dialing Parity Plan:

See **Exhibit J**

10. Telescan has served notice of this application to the eighteen (18) incumbent local exchange telephone companies in Tennessee with a statement regarding Telescan's intention of operating geographically. A list of these carriers and a certificate of service are provided in **Exhibit K**.

11. Numbering Issues:

See **Exhibit L**.

12. Tennessee Specific Operational Issues:

See **Exhibit M**.

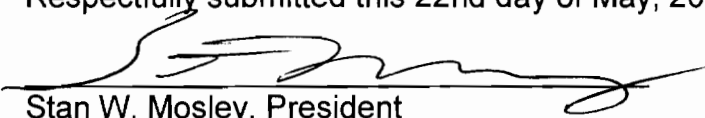
13. Miscellaneous:

- A. Sworn Pre-filed testimony: **Exhibit N**.
- B. Telescan does not require customer deposits.
- C. Telescan has not operated as a CLEC in Tennessee, or any other state, and therefore has not received any customer complaints.
- D. Telescan will file a proposed tariff in advance of providing regulated services in Tennessee, in accordance with all applicable statutes and regulations.

CONCLUSION:

Telescan respectfully requests that the TRA enter an order granting it a certificate of convenience and necessity to operate as a competing telecommunications service provider and authority to provide a full range of local exchange on a facilities-based and resale basis throughout the State of Tennessee in the service areas of Bell South, GTE, and Sprint and any other ILEC that does not enjoy a rural exemption under Section 251(f) of the Telecommunications Act of 1996. For the reasons stated above, Telescan's provision of these services would promote the public interest by providing high-quality service at competitive prices and by creating greater economic incentives for the development and improvement for all competing providers.

Respectfully submitted this 22nd day of May, 2006.


Stan W. Mosley, President


Donald E. Franklin, Vice-President
Telescan, Inc.
P.O. Box 4747
204 ½ West Oakland Avenue
Johnson City, TN 37602
Phone: (423) 282-5043
Facsimile: (423) 282-6668
don@lwav.net

EXHIBIT A

**ORGANIZATIONAL CHART OF CORPORATE STRUCTURE
TELESCAN, INC.**

EXHIBIT A
TELESCAN, INC. ORGANIZATIONAL CHART

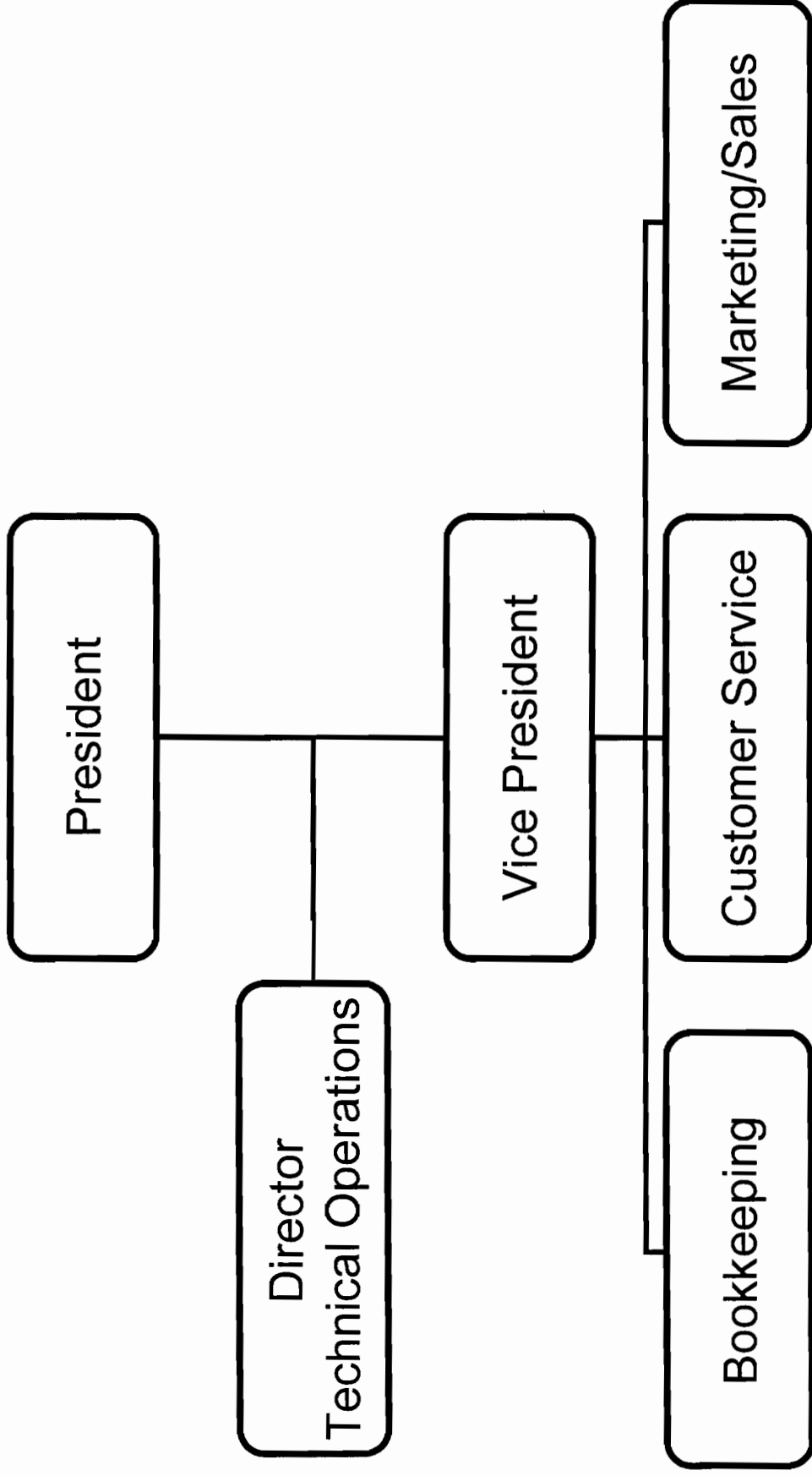


EXHIBIT B

**ARTICLES OF INCORPORATION AND AMENDMENTS
TELESCAN, INC.**

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State of Tennessee



Department of State

Certificate

The undersigned, as Secretary of State of the State of Tennessee, hereby certifies that the attached document was received for filing on behalf of

TELESCAN, INC.

was duly executed in accordance with the Tennessee General Corporation Act, was found to conform to law and was filed by the undersigned, as Secretary of State, on the date noted on the document.

Therefore, the undersigned, as Secretary of State, and by virtue of the authority vested in him by law, hereby issues this certificate and attaches hereto the document which was duly filed on April 3rd, 19 87.



Henry Crowell
Secretary of State
by Carolea Pinner

FILED
SECRETARY OF STATE
1987 APR -3 PM 3:07

DESIGNATION, REVOCATION OR CHANGE
OF
REGISTERED AGENT
OF
TELESCAN, INC.

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To the Secretary of State of the State of Tennessee:

Pursuant to the provisions of Section 48-1201 of the Tennessee General Corporation Act, the undersigned foreign or domestic corporation or the incorporator or incorporators of a domestic corporation being organized under the Act submit the following statement for the purpose of designating, revoking or changing, as the case may be, the registered agent for the corporation in the state of Tennessee:

1. The name of the corporation is Telscan, Inc.
2. The address of the corporation is 3101 North Roan Street, Johnson City, Washington County, Tennessee, 37601.
3. The name and street address of its registered agent in the State of Tennessee shall be Mr. Stan Mosley, 3101 North Roan Street, Johnson City, Washington County, Tennessee, 37601.

Dated April 1, 1987.

TELESCAN, INC.

By Paul Brant
Incorporator

PREPARED BY
ANDY BOARMAN,
GHN AND BEESON
ATTY AND COUNSELOR AT LAW
ONE FEDERAL BUILDING
2 NORTH ROAN STREET
JOHNSON CITY, TENN. 37601
Telephone 815-282-1981

STATE OF TENNESSEE - WASHINGTON COUNTY
Received for Record the 15 day of April, A.D., 1987
at 9:00 o'clock AM M. Noted In Book 45 Page 153
and recorded to Spec Book 140 Page 389
State Tax \$ 500 Clerk's Fee \$ 150 Recording Fee \$ 500
Total \$ 1150 Receipt No. 1615026 Charles R. Beard, Reg.
By John Kroger Deputy

FILED
SECRETARY OF STATE
1937 APR -3 PM 3:07

CHARTER OF INCORPORATION
OF
TELESCAN, INC.

390

The undersigned natural person, having capacity to contract and acting as the incorporator of a corporation under the Tennessee General Corporation Act, adopts the following Charter for such corporation:

1. The name of the corporation is TELESKAN, INC.
2. The duration and existence of the corporation shall be perpetual.
3. The address of the principal office of the corporation in the State of Tennessee shall be 3101 North Roan Street, Johnson City, Washington County, Tennessee, 37601.

4. The corporation is for profit.
5. The purpose or purposes for which the corporation is organized are:

To engage in all forms of electronic communication for hire, to buy, sell or lease any and all types of electronic equipment, including but not limited to computers and data processing equipment, and to do all such other things as may be permissible under the Tennessee General Corporation Act, in furtherance of the corporate purposes.

6. The amount of capital stock that this corporation is authorized to issue shall be one thousand (1,000) shares without par value.

7. The corporation will not commence business until the consideration of One Thousand Dollars (\$1,000.00) has been received for the issuance of shares.

This the 1st day of April, 1987.

Freel Brant
Incorporator

PREPARED BY
ANDT, BOARMAN
GHN AND BEESON
FOR AND COUNTERS AT LAW
THE FEDERAL BUILDING
NORTH ROAN STREET
JOHNSON CITY, TENN. 37601

MEMPHIS 815-282-1981

EXHIBIT C

**EVIDENCE OF AUTHORITY TO TRANSACT BUSINESS IN TENNESSEE
TELESCAN, INC.**

**DOYLE CLOYD
WASHINGTON COUNTY CLERK**

PO BOX 218
JONESBOROUGH, TN 37659

LICENSE
0011066

MINIMUM BUSINESS LICENSE AND GROSS SALES RECEIPT, NOT A BILL

Mailing

Location

3687 TEDESCAN,INC
PO BOX 4747
JOHNSON CITY TN 37602

TEDESCAN,INC
204 1/2 W OAKLAND AVE
JOHNSON CITY TN 37601

STAN W MOSLEY

00007398 OTHER BUSINESS SERVICES

ACCOUNT NUMBER 3687
TRANSACTION NUMBER 17
CLASS 03
SALES TAX NUMBER 2-621317062-001-3

ISSUE DATE 08/30/05
TAX PERIOD 07/01/2004 -- 06/30/2005
EXPIRATION DATE 06/30/2006

THIS IS YOUR OFFICIAL NOTICE THAT IF GROSS SALES TAX IS NOT PAID
WITHIN 60 DAYS FROM ABOVE EXPIRATION DATE, A DISTRESS WARRANT
MAY BE ISSUED TO SATISFY THE TAX DEBT. FURTHER NOTIFICATION OF
EXPIRATION IS NOT REQUIRED BY LAW. PLEASE MAKE NOTE OF THESE
DATES.

IF PAID BY CHECK, THIS LICENSE VALID ONLY AFTER CHECK IS PAID.

THIS LICENSE DOES NOT PERMIT OPERATION UNLESS PROPERLY ZONED,
AND/OR IN COMPLIANCE WITH ALL OTHER APPLICABLE LAWS/RULES.


DEPUTY CLERK SIGNATURE

JD wk31 Drawer:31 Site:2

-- POST AT LOCATION OF BUSINESS --
IF BUSINESS CLOSES, MOVES, OR CHANGES OWNERS, NOTIFY THIS OFFICE

EXHIBIT D

NAMES AND ADDRESSES OF CORPORATE OFFICERS

EXHIBIT D

NAMES AND ADDRESSES OF CORPORATE OFFICERS TELESCAN, INC

President

Stan W. Mosley
P.O. Box 4747
Johnson City, TN 37602

OR

360 Crouch Road
Johnson City, Tennessee 37615

Vice-President

Donald E. Franklin
P.O. Box 4747
Johnson City, TN 37602

OR

3415 Amoyee Drive
Johnson City, Tennessee 37601

Secretary/Treasurer

Patricia Ann Campbell
P.O. Box 4747
Johnson City, TN 37602

OR

403 Painter Creek Road
Chuckey, TN 37641

EXHIBIT E

**BIOGRAPHIES OF OFFICERS AND KEY TECHNICAL STAFF
TELESCAN, INC.**

EXHIBIT E
BIOGRAPHIES OF OFFICERS AND KEY TECHNICAL STAFF
TELESCAN, INC.

Stan Mosley, President, Telescan, Inc.

Stan Mosley has 33 years of telecommunications knowledge and experience. He has a broad understanding of complex hardware and software systems. He has been self-employed for 21 years.

Stan Mosley started his telecommunications career with International Telephone and Telegraph in 1973. His first assignment was Central Office Installation. The CO's were Class 5 crossbar switches in small towns. Responsibilities included erecting racks, running cables, wire wrapping by color code, installing rectifiers and inverters, and installing jumpers on main distribution frames.

He was promoted to Job Supervisor in 1975 and was the primary troubleshooter for ITT's 12 crossbar switches in Puerto Rico. He was directly responsible for the installation of 2 new switches and the extensive modifications of a third switch to implement a central maintenance test panel. He was frequently called to resolve complex problems with the other 9 job sites.

In 1977 he was promoted to Customer Service Engineer and traveled extensively throughout the United States working on the ITT TCS 5 Electronic Central Office. These were computer controlled electronic central offices using a unique 4 layer diode matrix. His primary responsibility was to resolve all outstanding issues in order for ITT to collect the final 10 percent of the contract price.

In 1980 he accepted a Staff Engineer position with Satellite Business Systems in Virginia. His primary responsibility was to create installation manuals and documents to interface Northern Telecom DMS 250 switches with SBS earth station equipment. One of his notable achievements was the development of a DTMF/MF placement chart that eliminated the need for complex calculations.

He returned to ITT, Gray, TN, in 1982 as a Repair and Return Supervisor for the Electronic Central Office product line. He supervised electronic technicians to assure proper turnaround time for printed circuit boards and power supplies.

In 1985, Mr. Mosley founded Blue Ridge Telecom and provided repair, engineering, equipment additions, and customer service for 21 Independent Telephone Companies. He purchased used equipment from various scrap dealers and built a working switching lab in the basement of his home. He sold the business in 1987.

In 1987, Mr. Mosley founded Telescan, Inc. and is the primary shareholder. Telescan is an Interexchange Carrier and operates digital switching equipment in Tennessee. Telescan provides direct dial 1+ long distance, 800 services, travel cards, operator services, and prepaid debit cards.

The primary areas served are East Tennessee and Southwest Virginia. Telescan has been very active with the local Chambers of Commerce and has generously donated to the local college, East Tennessee State University.

Mr. Mosley is an active sportsman and enjoys competitive tennis, golf, fishing, and is a member of the local ski club.

Don Franklin, Vice-President, Telescan, Inc.

Don Franklin began his career in 1974, when he graduated with a Bachelor of Science Degree in Business Administration, with a concentration in Real Estate and Business Management. Currently, Mr. Franklin has completed fifty-seven graduate hours towards a Master of Arts in Teaching program. Throughout his career, Mr. Franklin has seized opportunities to further his professional education through such programs as Xerox Professional Selling Skills I, Xerox Advanced Selling Skills, Canon Corp. Management Training, and Riordan & Associates Executive Consulting: Success by Selection and Team Problem Solving.

Mr. Franklin previously served as a Branch Manager for Thermocopy of Tennessee, a Ricoh office equipment dealer. Mr. Franklin was responsible for the start-up of branch operations of the Mountain Empire branch in Johnson City, Tennessee, and his duties in this position included recruitment, hiring, and training of the sales team and administrative staff. Along with these duties, Mr. Franklin also coordinated the day-to-day operations of the marketing and administrative efforts, demonstrations of office equipment, sales presentations, and prospecting. Total revenues exceeded one million from the beginning.

Don also held managerial positions at Bristol Office Supply, Inc. and Advanced Office Systems from 1986-1997 and 1980-1986, respectively. In both positions, job responsibilities included recruitment, hiring, and training of sales and administrative personnel. Both companies also required him to work a territory in addition to managerial responsibilities.

Currently, Don is the Vice-President and Marketing Director at Telescan, Inc, and he has been in the position since 2001. His management of the day to day operations of Telescan, Inc. is a critical factor in the current success of the organization. Mr. Franklin is responsible for marketing and sales, and his duties include directing customer relations and sales training. He handles the recruitment, hiring, and training of all sales personnel and administrative staff.

Mr. Franklin's business experience spans twenty-five years of positions in the field of sales and marketing. At each position, Don used his extensive experience in recruitment, hiring, and training of sales and marketing teams to significantly increase the customer base, to increase market share for the company, and to build each organization into a productive and profitable enterprise, all of which are thriving to this day.

Brian McCrary, Director Technical Operations

Brian McCrary has 13 years of knowledge and experience working with internet and network related technologies.

In 1993, he added internet email access to the public BBS system, making it in the first to provide such access in the Tri-Cities area.

In 1995, he accepted a Technical Support position at SPS Payment Systems and provided telephone support for automated library systems, including software setup and client/server configuration.

In 1998 he accepted a position in the Information Technology department, where he worked with a number of different technologies and hardware platforms. He was responsible for application security access as well as writing utilities to inventory and track hardware and software. He was involved in numerous projects including assisting with transitioning technical aspects of software applications and hardware through the merger with The Associates, and then again throughout the merger with Citigroup. He received numerous awards from the company for completing projects successfully with minimum downtime.

In 2004, Mr. McCrary accepted a position with Telescan, Inc. where he worked to setup the systems needed to provide customers with internet access. He is responsible for the software and hardware that enable these technologies, as well as customer premise equipment.

EXHIBIT F

**2005 FINANCIAL STATEMENTS
TELESCAN, INC.**

Telescan, Inc.
Income Statement
For the Twelve Months Ending December 31, 2005

	Current Month		Year to Date	
Revenues				
SALES - 1+ LONG DISTANCE	\$ 136,848.91	94.72	\$ 1,859,865.49	97.99
SALES-EAST TN NETWORK	1,711.56	1.18	20,439.48	1.08
VOIP-LOCAL & LONG DISTANCE	2,707.10	1.87	9,322.54	0.49
PAGER SALES	38.00	0.03	753.45	0.04
INTERNET SALES	304.55	0.21	3,469.40	0.18
DEBIT CARD-RETAIL	10.00	0.01	200.00	0.01
INTEREST INCOME	85.07	0.06	1,116.79	0.06
GAIN ON SALE OF ASSETS	2,774.00	1.92	2,774.00	0.15
Total Revenues	144,479.19	100.00	1,897,941.15	100.00
Cost of Sales				
Total Cost of Sales	0.00	0.00	0.00	0.00
Gross Profit	144,479.19	100.00	1,897,941.15	100.00
Expenses				
SALES & USE TAXES	6,031.27	4.17	109,757.37	5.78
SALARIES & WAGES	32,987.01	22.83	405,885.54	21.39
CASUAL LABOR	0.00	0.00	714.82	0.04
FRANCHISE TAXES	476.00	0.33	630.24	0.03
PAYROLL TAXES	1,001.92	0.69	32,446.83	1.71
PENSION PLAN DISTRIBUTION	40,540.67	28.06	52,343.42	2.76
BUILDING RENTAL	1,050.00	0.73	16,800.00	0.89
SWITCH EXPENSES	3,362.73	2.33	41,164.50	2.17
SELLING EXPENSE	518.98	0.36	3,385.11	0.18
TRAVEL	26.88	0.02	340.12	0.02
MEALS & ENTERTAINMENT	145.19	0.10	1,025.31	0.05
AUTO EXPENSE	7,666.33	5.31	42,070.59	2.22
PROFESSIONAL FEES	50.55	0.03	9,929.29	0.52
INSURANCE	6,614.60	4.58	38,386.84	2.02
BANK CHARGES	188.87	0.13	2,430.32	0.13
UTILITIES	1,096.33	0.76	14,351.19	0.76
OFFICE EXPENSES	4,567.78	3.16	19,381.46	1.02
SUPPLIES	24.14	0.02	919.12	0.05
POSTAGE	1,008.91	0.70	10,952.45	0.58
RETURN CHECK/REDEPOSIT	35.99	0.02	2,425.81	0.13
TELEPHONE EXPENSE	57,312.04	39.67	782,873.82	41.25
TELEPHONE LINE CHARGES	228.07	0.16	2,738.40	0.14
PAGER EXPENSE	46.16	0.03	913.20	0.05
INTERNET EXPENSE	128.10	0.09	2,431.21	0.13
DUES & SUBSCRIPTIONS	0.00	0.00	704.76	0.04
ADVERTISING	19,000.02	13.15	19,717.26	1.04
LICENSES & TAXES	0.00	0.00	6,662.57	0.35
FEDERAL EXCISE TAX	2,797.05	1.94	37,626.81	1.98
USAC-TAX	6,184.24	4.28	94,520.58	4.98
FREIGHT	109.25	0.08	328.83	0.02
UNBILLED	6,230.20	4.31	(9,775.65)	(0.52)
CONTRIBUTIONS	0.00	0.00	472.50	0.02
DEPRECIATION	31,593.00	21.87	31,593.00	1.66
BAD DEBTS	28,163.51	19.49	28,163.51	1.48
Total Expenses	259,185.79	179.39	1,804,311.13	95.07
Net Income	\$ (114,706.60)	(79.39)	\$ 93,630.02	4.93

Telescan, Inc.
Balance Sheet
December 31, 2005

ASSETS

Current Assets		
PETTY CASH	\$	108.99
AMSOUTH-CHECKING		1,090.96
AMSOUTH-MONEY MARKET		78,054.11
ACC. REC. - 1+ SERVICE		116,076.01
A/R VOIGENT		896.79
LESS BAD DEBTS RESERVE		(5,527.24)
UNBILLED RECEIVABLES		63,944.32
		<hr/>
Total Current Assets		254,643.94
Property and Equipment		
PAGERS		4,004.08
FURNITURE & EQUIPMENT		31,538.63
TELEPHONE EQUIPMENT		446,169.71
TRUCKS & AUTOMOBILES		52,169.58
ACCUMULATED DEPRECIATION		(512,444.00)
		<hr/>
Total Property and Equipment		21,438.00
Other Assets		
		<hr/>
Total Other Assets		0.00
		<hr/>
Total Assets	\$	<u>276,081.94</u>

LIABILITIES AND CAPITAL

Current Liabilities		
EMPLOYEES INSURANCE DED.	\$	1,105.32
ACCOUNTS PAYABLE		22,226.61
LCI \ QWEST		5,034.45
SPRINT		15,534.61
BELL SOUTH		(2.10)
FEDERAL EXCISE TAX		1,463.34
FRANCHISE TAX		476.00
TENNESSEE USE TAX		6,007.00
FEDERAL UNEMPLOYMENT TAX		36.98
ACCRUED PENSION PLAN CONT		35,000.00
		<hr/>
Total Current Liabilities		86,882.21
Long-Term Liabilities		
		<hr/>
Total Long-Term Liabilities		0.00
		<hr/>
Total Liabilities		86,882.21
Capital		
ISSUED STOCK		1,000.00
TREASURY STOCK		(232,459.73)
DIVIDEND DISTRIBUTION 2003		(137,250.00)
DIVIDEND DISTRIBUTION 2004		(91,500.00)
DIVIDEND DISTRIBUTION 2005		(91,500.00)
RETAINED EARNINGS		647,279.44
Net Income		93,630.02
		<hr/>
Total Capital		189,199.73
		<hr/>
Total Liabilities & Capital	\$	<u>276,081.94</u>

EXHIBIT G

**CAPITAL EXPENDITURES BUDGET 2006 – 2008
TELESCAN, INC.**

Exhibit G
Capital Expenditure Projections for 2006-2008

Capital Expenditure Projections 2006

Collocating Expenses

Collocation in Central Office	\$25,000
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Equipment Costs

80 Routers	\$10,000
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250 ATAs	\$25,000
----------	----------

Installation Costs

Installation at customer location	\$7,500
-----------------------------------	---------

Total

<u>\$67,500</u>

Capital Expenditure Projections 2007

Collocating Expenses

Collocation in Central Office	\$48,000
-------------------------------	----------

Equipment Costs

180 Routers	\$22,500
-------------	----------

540 ATAs	\$54,000
----------	----------

Installation Costs

Installation at customer location	\$15,400
-----------------------------------	----------

Total

<u>\$139,900</u>

Capital Expenditure Projections 2008

Collocating Expenses

Collocation in Central Office	\$48,000
-------------------------------	----------

Equipment Costs

80 Routers	\$30,000
------------	----------

250 ATAs	\$72,000
----------	----------

Installation Costs

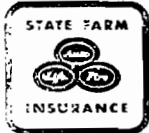
Installation at customer location	\$21,200
-----------------------------------	----------

Total

<u>\$171,200</u>

EXHIBIT H

**CORPORATE SURETY BOND
TELESCAN, INC.**



ATTN: Pat
(F) 282-66668

APRIL 18, 2006

Fire Policy Status

TELESCAN INC 401K SAVINGS PLAN FIRE Policy: 92-CV-8908-8 F Ph. (000)000-0000
 PO BOX 4747 Xref: Yr issd: 1998
 JOHNSON CITY TN 37602-4747

Type: FIDELITY BOND Term: CONT
 Coverage information Premium: 90.00 Renew date: AUG-17-06
 BOND-AMOUNT 50000 Written date: AUG-17-98

Amount paid: 90.00
 Date paid: JUL-11-05
 Bill to: INSD

Prev prem: 90

Prev risk: 50,000

Deductibles applied: DEDUCTIBLES MAY APPLY - SEE FILE

Messages:

AMSOUTH

AmSouth Bank
International Division
300 Union Street, 9th PL
Nashville, Tennessee 37237 USA

NO. 0221
(888) 338-9552
Telex: 6823023
S.W.I.F.T.: AMSBUS44

DATE: AUGUST 12, 2002

TENNESSEE REGULATORY AUTHORITY
460 JAMES ROBERTSON PARKWAY
NASHVILLE, TN 37243-0505

CREDIT NUMBER:
04800131
AMENDMENT NUMBER: 3

WE ARE INSTRUCTED BY:

TELESCAN, INC.
P.O. BOX 4747
JOHNSON CITY, TN 37602

TO AMEND CREDIT 04800131 AS ISSUED IN YOUR FAVOR.

THIS AMENDMENT IS AN INTEGRAL PART OF THE ORIGINAL CREDIT.
AMENDED TERMS AND CONDITIONS:

THIS NOTICE SUPERSEDES OUR NON-RENEWAL NOTICE DATED
JULY 15, 2002.

OUR CLIENT HAS NOW INSTRUCTED US TO ALLOW THIS CREDIT TO
AUTOMATICALLY RENEW, AND THEREFORE THE CURRENT EXPIRATION DATE
IS CONSIDERED AS SEPTEMBER 19, 2003.

THE AUTOMATIC RENEWAL LANGUAGE CONTAINED IN OUR CREDIT IS
CONSIDERED TO BE IN FULL FORCE AND EFFECT; AND THEREFORE
THE CREDIT WILL CONTINUE TO AUTOMATICALLY RENEW UNLESS
WE GIVE WRITTEN NOTICE AS OUTLINED IN SAID CREDIT.

ALL OTHER TERMS AND CONDITIONS OF THE ORIGINAL CREDIT INSTRUMENT
REMAIN UNCHANGED.

AMSOUTH BANK



AUTHORIZED SIGNATURE

AmSouth

AmSouth Bank
International Division
300 Union Street, 9th FL
Nashville, Tennessee 37237 USA

NOV 22 1999 (888) 333-7552
Telex: 6823023
S.W.I.F.T.: AMSBUS44

DATE: JULY 15, 2002

TENNESSEE REGULATORY AUTHORITY
460 JAMES ROBERTSON PARKWAY
NASHVILLE, TN 37243-0505

CREDIT NUMBER:
04800131
AMENDMENT NUMBER: 2

WE ARE INSTRUCTED BY:

TELESCAN, INC.
P.O. BOX 4747
JOHNSON CITY, TN 37602

TO AMEND CREDIT 04800131 AS ISSUED IN YOUR FAVOR.

THIS AMENDMENT IS AN INTEGRAL PART OF THE ORIGINAL CREDIT.
AMENDED TERMS AND CONDITIONS:

AMSOUTH BANK ELECTS NOT TO RENEW STANDBY LETTER OF CREDIT NO.
4800131 FOR ANY ADDITIONAL PERIOD. THIS LETTER OF
CREDIT WILL NOT BE EXTENDED BEYOND SEPTEMBER 19, 2002.

KINDLY RETURN THE ORIGINAL LETTER OF CREDIT AND AMENDMENTS, IF
ANY, FOR SURRENDER/CANCELLATION TO THE ADDRESS SHOWN ABOVE IF
YOU HAVE NO FURTHER NEED FOR IT OR WHEN IT EXPIRES, WHICHEVER
SHALL FIRST OCCUR.

ALL OTHER TERMS AND CONDITIONS OF THE ORIGINAL CREDIT INSTRUMENT
REMAIN UNCHANGED.

AMSOUTH BANK



AUTHORIZED SIGNATURE



AmSouth Bank
International Division
505 South Gay Street, 3rd Floor
Knoxville, Tennessee 37902

TELEPHONE: (423) 521-5100
SWIFT: AMSBUS44
TELEX: 6823023

DATE: APRIL 19, 2001

TENNESSEE REGULATORY AUTHORITY
460 JAMES ROBERTSON PARKWAY
NASHVILLE, TN 37243-0505

CREDIT NUMBER:
04800131
AMENDMENT NUMBER: 1

WE ARE INSTRUCTED BY:

TELESCAN, INC.
P.O. BOX 4747
JOHNSON CITY, TN 37602

TO AMEND CREDIT 04800131 AS ISSUED IN YOUR FAVOR.

THIS AMENDMENT IS AN INTEGRAL PART OF THE ORIGINAL CREDIT.
AMENDED TERMS AND CONDITIONS:

EFFECTIVE AS OF MAY 23, 2001, PRESENTATION OF DOCUMENTS AND
SURRENDER/CANCELLATION OF THIS LETTER OF CREDIT WILL BE AT
THE COUNTERS OF: AMSOUTH BANK, 300 UNION STREET, INTERNATIONAL
DIVISION, NASHVILLE, TENNESSEE 37237.

ANY AMENDMENT REQUESTS SHOULD STILL BE DIRECTED TO THE APPLICANT
OF THIS LETTER OF CREDIT.

IF YOUR TRANSACTION WITH THE APPLICANT IS COMPLETE AND YOU NO
LONGER REQUIRE THIS LETTER OF CREDIT, KINDLY RETURN THE ORIGINAL
LETTER OF CREDIT AND ALL AMENDMENTS TO US FOR CANCELLATION.

ALL OTHER TERMS AND CONDITIONS OF THE ORIGINAL CREDIT INSTRUMENT
REMAIN UNCHANGED.

AMSOUTH BANK


AUTHORIZED SIGNATURE

PAGE 2

DATED: SEPTEMBER 19, 2000

OUR REF: 04800131

THE LENDER HEREBY REPRESENTS AND WARRANTS THAT IT IS QUALIFIED AND AUTHORIZED TO ISSUE THIS LETTER OF CREDIT AND IS A BANK DESIGNATED BY THE TREASURER OF THE STATE OF TENNESSE AN AN AUTHORIZED DEPOSITORY BANK FOR THE DEPOSIT OF STATE FUNDS.

EXCEPT AS OTHERWISE EXPRESSLY STATED, THIS LETTER OF CREDIT IS SUBJECT TO THE UNIFORM CUSTOMS AND PRACTICE FOR DOCUMENTARY CREDIT (1993 REVISION) INTERNATIONAL CHAMBER OF COMMERCE PUBLICATION NO. 500, OR ANY REVISION THERETO.

YOURS VERY TRULY,

AMSOUTH BANK



LINDA L. DAUGHERTY
INTERNATIONAL BANKING OFFICER

AMSOUTH BANK

ATTN: INTERNATIONAL DEPARTMENT
505 S. GAY STREET
KNOXVILLE, TN 37902

IRREVOCABLE LETTER OF CREDIT NO. 04800131

TENNESSEE REGULATORY AUTHORITY
460 JAMES ROBERTSON PARKWAY
NASHVILLE, TN 37243-0505

REFERENCE:
TELESCAN, INC.
P.O. BOX 4747
JOHNSON CITY, TN 37602

COMPANY ID #41371
EFFECTIVE DATE: SEPTEMBER 19, 2000
EXPIRATION DATE: SEPTEMBER 19, 2001

DEAR SIR/MADAM:

YOU HAVE REQUESTED OF AMSOUTH BANK (THE "LENDER") THAT WE ESTABLISH AN IRREVOCABLE LETTER OF CREDIT WHICH WILL REMAIN AVAILABLE ON BEHALF OF TELESCAN, INC. (THE "COMPANY") WHO HAS APPLIED TO THE TENNESSEE REGULATORY AUTHORITY (THE "TRA") FOR AUTHORITY TO PROVIDE TELECOMMUNICATIONS SERVICES IN THE STATE OF TENNESSEE. THE PURPOSE OF THIS LETTER OF CREDIT IS TO SECURE PAYMENT OF ANY MONETARY SANCTION IMPOSED AGAINST THE COMPANY, ITS REPRESENTATIVES, SUCCESSORS OR ASSIGNS, IN ANY ENFORCEMENT PROCEEDING BROUGHT UNDER TITLE 65 OF TENNESSEE CODE ANNOIATED OR THE CONSUMER TELEMARKETING ACT OF 1990, BY OR ON BEHALF OF THE TRA.

WE HEREBY ESTABLISH AND ISSUE, IN FAVOR OF THE TRA, AN IRREVOCABLE LETTER OF CREDIT IN THE AMOUNT OF TWENTY THOUSAND DOLLARS (\$20,000.00) LAWFUL MONEY OF THE UNITED STATES OF AMERICA. THE TRA MAY DRAW UPON THIS LETTER OF CREDIT, AT ANY TIME AND FROM TIME TO TIME, BY DELIVERING A LETTER OF CREDIT NOTICE, SUBSTANTIALLY IN THE FORM SET FORTH AS ATTACHMENT 1, (A "NOTICE"), WHICH NOTICE SHALL SPECIFY THE AMOUNT (THE "DRAW AMOUNT") TO BE DRAWN AND THE BANK ACCOUNT (THE "BANK ACCOUNT") TO WHICH THE DRAW AMOUNT SHOULD BE DELIVERED AND SHALL BE SIGNED BY AN OFFICIAL DESIGNATED AND DULY AUTHORIZED BY THE TRA, TO LENDER AT THE ADDRESS LISTED BELOW, OR TO SUCH OTHER ADDRESS AS THE LENDER SHALL NOTIFY THE TRA IN WRITING BY CERTIFIED MAIL. PROMPTLY AFTER THE DELIVERY OF EACH NOTICE, THE LENDER HEREBY COVENANTS AND AGREES TO DELIVER, BY WIRE TRANSFER OF IMMEDIATELY AVAILABLE FUNDS, THE DRAW AMOUNT TO THE BANK ACCOUNT.

THIS LETTER OF CREDIT SHALL BE DEEMED AUTOMATICALLY RENEWED WITHOUT AMENDMENT FOR SUCCESSIVE ONE-YEAR PERIODS AND MAY BE CANCELED BY THE LENDER BY GIVING THIRTY (30) DAYS ADVANCED WRITTEN NOTICE BY CERTIFIED MAIL OF SUCH CANCELLATION TO THE TRA AND THE COMPANY, IT BEING UNDERSTOOD THAT THE LENDER SHALL NOT BE RELIEVED OF LIABILITY THAT MAY HAVE ACCRUED UNDER THIS LETTER OF CREDIT PRIOR TO THE DATE OF CANCELLATION.



AmSouth Bank
International Department
315 Deaderick Street/7th Floor
Nashville, Tennessee 37237 USA

(888) 338-9552
Telex: 6823023
S.W.I.F.T.: AMSBUS44

DATE: MARCH 05, 2004

TENNESSEE REGULATORY AUTHORITY
460 JAMES ROBERTSON PARKWAY
NASHVILLE, TN 37243-0505

CREDIT NUMBER:
04800131
AMENDMENT NUMBER: 4

WE ARE INSTRUCTED BY:

TELESCAN, INC.
P.O. BOX 4747
JOHNSON CITY, TN 37602

TO AMEND CREDIT 04800131 AS ISSUED IN YOUR FAVOR.

THIS AMENDMENT IS AN INTEGRAL PART OF THE ORIGINAL CREDIT.
AMENDED TERMS AND CONDITIONS:

LOCATION FOR SERVICING OF THIS LETTER OF CREDIT HAS MOVED TO A
NEW ADDRESS: AMSOUTH BANK, 250 RIVERCHASE PARKWAY EAST, SOUTH
BUILDING, 6TH FLOOR, HOOVER, ALABAMA 35244, ATTN: INTERNATIONAL
DEPARTMENT.

CONTACTS:	ANA DEASON	(205) 560-5780
	DANETTE GWIN	(205) 560-5782
	CAROL KELLY	(205) 560-5781
	JOSIE HILL	(205) 560-5783
	JENNIFER WEBSTER	(205) 560-5785

OUR FAX NUMBER: (205) 560-3934

IF PRESENTING DOCUMENTS FOR PAYMENT OR RETURNING ORIGINAL
LETTER OF CREDIT FOR CANCELLATION, PLEASE USE NEW SERVICING
ADDRESS.

PLEASE CONTACT THE APPLICANT OF THIS LETTER OF CREDIT TO
INITIATE ANY AMENDMENTS.

IF YOUR TRANSACTION WITH THE APPLICANT IS COMPLETE AND YOU NO
LONGER REQUIRE THIS LETTER OF CREDIT, PLEASE RETURN THE ORIGINAL
LETTER OF CREDIT AND AMENDMENTS TO US FOR CANCELLATION.

ALL OTHER TERMS AND CONDITIONS OF THE ORIGINAL CREDIT INSTRUMENT
REMAIN UNCHANGED.

AMSOUTH BANK

DATE: AUGUST 12, 2005

TENNESSEE REGULATORY AUTHORITY
460 JAMES ROBERTSON PARKWAY
NASHVILLE, TN 37243-0505

CREDIT NUMBER:
04800131
AMENDMENT NUMBER: -4

WE ARE INSTRUCTED BY:

TELESCAN, INC.
P.O. BOX 4747
JOHNSON CITY, TN 37602

TO AMEND CREDIT 04800131 AS ISSUED IN YOUR FAVOR.

THIS AMENDMENT IS AN INTEGRAL PART OF THE ORIGINAL CREDIT.
AMENDED TERMS AND CONDITIONS:

EXPIRATION DATE: SEPTEMBER 19, 2006

ALL OTHER TERMS AND CONDITIONS OF THE ORIGINAL CREDIT INSTRUMENT
REMAIN UNCHANGED.

AMSOUTH BANK

EXHIBIT I

**SMALL AND MINORITY-OWNED TELECOMMUNICATIONS BUSINESS
PARTICIPATION PLAN
TELESCAN, INC.**

EXHIBIT I

SMALL AND MINORITY-OWNED TELECOMMUNICATIONS BUSINESS PARTICIPATION PLAN

Pursuant to T.C.A Sec. 65-5-212, as amended, Telescan, Inc. ("Telescan") submits this small and minority-owned Telecommunications business participation plan (the "Plan") along with its Application for a Certificate of Public Convenience and Necessity to provide competing intrastate and local exchange services in Tennessee. Telescan, Inc., is submitting this plan even though Telescan meets the definition of a small telecommunications business.

I. PURPOSE

The purpose of Sec. 65-5-212 is to provide opportunities for small and minority-owned businesses to provide goods and services to Telecommunications service providers. Telescan is committed to the goals of Sec. 65-5-212 and to taking steps to support the participation of small and minority-owned Telecommunications businesses in the Telecommunications industry. Telescan will endeavor to provide opportunities for small and minority-owned Telecommunications businesses to compete for contracts and subcontracts for goods and services. As part of its procurement process, Telescan will make efforts to identify and inform minority-owned and small business that are qualified and capable of providing goods and services to Telescan of such opportunities. Telescan's representatives have already contacted the Department of Economic and Community Development, the administrator of the small and minority-owned Telecommunications assistance program, to obtain a list of qualified vendors. Moreover, Telescan will seek to increase awareness of such opportunities so that companies not otherwise identified will have sufficient information to participate in the procurement process.

II. DEFINITIONS

As defined in Sec. 65-5-212.

Minority-Owned Business. Minority-owned business shall mean a business which is solely owned, or at least fifty-one percent (51%) of the assets or outstanding stock of which is owned, by an individual who personally manages and controls daily operations of such business, and who is impeded from normal entry into the economic mainstream because of race, religion, sex or national origin and such business has annual gross receipts of less than four million dollars (\$4,000,000).

Small Business. Small Business shall mean a business with annual gross receipts of less than four million dollars (\$4,000,000).

III. ADMINISTRATION

Telescan's Plan will be overseen and administered by the individual named below, hereinafter referred to as the Administrator, who will be responsible for carrying out and promoting Telescan's full efforts to provide equal opportunities for small and minority-owned businesses. The Administrator of the Plan will be:

Don Franklin
Telescan, Inc.
204 1/2 West Oakland Avenue
Johnson City, Tennessee 37604
Telephone: (423) 282-5043
Facsimile: (423) 282-6668

The Administrator's responsibilities will include:

- (1) Maintaining an updated Plan in full compliance with Sec. 65-5-212 and the rules and orders of the Tennessee Regulatory Authority.
- (2) Establishing and developing policies and procedures necessary for the successful implementation of the Plan.
- (3) Preparing and submitting such forms as may be required by the Tennessee Regulatory Authority, including the filing of required annual updates.
- (4) Serving as the primary liaison to and cooperating with the Tennessee Regulatory Authority, other agencies of the State of Tennessee, and small and minority-owned businesses to locate and use qualified small and minority-owned businesses as defined in Sec. 65-5-212.
- (5) Searching for and developing opportunities to use small and minority-owned businesses and encouraging such businesses to participate in and bid on contracts and subcontracts.
- (6) Providing records and reports and cooperating in any authorized surveys as required by the Tennessee Regulatory Authority.
- (7) Establishing a record-keeping system to track qualified small and minority-owned businesses and efforts to use such businesses.
- (8) Providing information and educational activities to persons with Telescan and training such persons to seek out, encourage, and promote the use of small and minority-owned businesses.

In performance of these duties, the Administrator will utilize a number of resources, including:

Chambers of Commerce
The Tennessee Department of Economic and Community Development
The United States Department of Commerce
 Small Business Administration
 Office of Minority Business
The National Minority Supplier Development Counsel
The National Association of Women Business Owners
The National Association of Minority Contractors
Historically Black Colleges, Universities, and Minority Institutions

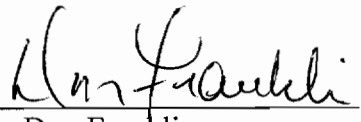
The efforts to promote and ensure equal opportunities for small and minority-owned businesses are primarily spelled out in the Administrator's duties above. Additional efforts to provide opportunities to small and minority-owned businesses will include offering, where appropriate and feasible, small and minority-owned businesses assistance with technical, insurance, bonding, licensing, production, and deadline requirements.

IV. RECORDS AND COMPLIANCE REPORTS

Telescan will maintain records of qualified small and minority-owned business and efforts to use the goods and services of such businesses. In addition, Telescan will maintain records of educational and training activities conducted or attended and of the internal procurement procedures adopted to support this plan.

Telescan will submit records and reports required by the Tennessee Regulatory Authority concerning the Plan. Moreover, Telescan will cooperate fully with any surveys and studies required by the Tennessee Regulatory Authority.

Telescan, Inc.

By: 
Don Franklin
Vice-President

Dated: May22, 2006

EXHIBIT J

**TOLL DIALING PARITY PLAN
TELESCAN, INC.**

EXHIBIT J

TOLL DIALING PARITY PLAN

1. Purpose and Proposed Implementation Date

Telescan describes herein the process for implementing IntraLATA Toll Dialing Parity Plan in its exchanges located in the State of Tennessee. The intent of this plan is to provide a proposal that, upon implementation, would provide customers with the ability to pre-select the telecommunications carrier of their choice for routing their 1+ IntraLATA toll calls.

Telescan will implement this plan upon installation of a circuit switched local telephone system. We have no plans to install such a system at this time.

2. Relevant Exchanges

Telescan expects to provide IntraLATA toll dialing parity within all exchanges located in LATA 956.

3. Carrier Selection Process

Telescan will implement the full 2-PIC carrier selection methodology. With the full 2-PIC methodology, customers will be able to pre-subscribe to one telecommunications carrier for InterLATA toll calls and to pre-subscribe to the same or a different participating telecommunications carrier, including their existing local exchange company for IntraLATA toll calls. IntraLATA and InterLATA pic assignments will be made based upon customer request and consent.

PIC assignments will be made via a PIC Change on the customer's telephone number.

4. Miscellaneous

Telescan employees who communicate with the public, accept customer orders, and serve in customer service capacities will be trained to explain the process to customers for making PIC changes for toll calls. Office personnel will be prepared to make changes in customer records based upon requests from customers or carriers. Processes are in place to provide new customers with an opportunity to choose their IntraLATA toll carrier from available carriers.

Customers will be assessed a PIC change charge of \$5.00 for changing their IntraLATA carrier.

Customers who contact Telescan requesting new telephone exchange service will be advised of the telecommunication carriers (including Telescan) available to provide toll service. The IntraLATA toll carriers will be presented in a competitively neutral manner.

Customers who do not make a positive choice for an IntraLATA toll carrier will be identified as a “no-PIC” and will not automatically be defaulted to a carrier. Customers identified as “no-PIC” will be required to dial 101XXXX to place intraLATA calls until they make an affirmative choice for an IntraLATA toll carrier.

5. Statement

Telescan agrees to be bound by and to comply with all rules and regulations of the FCC and the TRA.

EXHIBIT K

**CERTIFICATE OF SERVICE OF NOTICE OF APPLICATION ON INCUMBENT
LOCAL EXCHANGE CARRIERS**

EXHIBIT K

CERTIFICATE OF SERVICE

On this the 22nd day of May, 2006, notice of the foregoing application of Telescan, Inc. and of its intention of providing service was served by first-class mail on the following:

Ardmore Telephone Company, Inc.
P.O. Box 549
Ardmore, TN 38449

TDS Telecom-Humphreys County Telephone Co.
P.O. Box 552
New Johnsonville, TN 37134

Bell South
333 Commerce Street
Nashville, TN 37201

TDS Telecom-Tellico Telephone Company, Inc.
P.O. Box 9
Tellico Plains, TN 37385

Century Telephone of Adamsville
P.O. Box 405
Adamsville, TN 38310

TDS Telecom-Tennessee Telephone Company
P.O. Box 18139
Knoxville, TN 37928

Century Telephone of Claiborne
P.O. Box 100
New Tazewell, TN 37825

TEC-Crockett Telephone Company, Inc.
P.O. Box 7
Friendship, TN 38034

Century Tel. of Ooltewah-Collegedale, Inc.
P.O. Box 782
Ooltewah, TN 37363

TEC-People's Telephone Company, Inc.
P.O. Box 310
Erin, TN 37061

Citizens Communication Co of Tennessee
P.O. Box 770
Bluefield, WV 24701

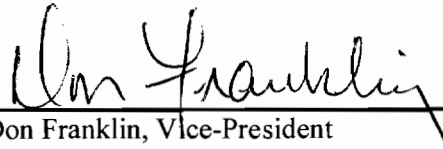
TEC-West Tennessee Telephone Company, Inc.
P.O. Box 10
Bradford, TN 38316

Citizens Comm. Co of the Volunteer State
P.O. Box 770
Bluefield, WV 24701

United Telephone Company
P.O. Box 38
Chapel Hill, TN 37034

Loretto Telephone Company, Inc.
P.O. Box 130
Loretto, TN 38469

Millington Telephone Company, Inc.
P.O. Box 429
Millington, TN 38083-0429



Don Franklin, Vice-President
Telescan, Inc.

Sprint-United
112 Sixth Street
Bristol, TN 37620

TDS Telecom-Concord Tel. Exchange Inc.
P.O. Box 22610
Knoxville, TN 37833-0610

EXHIBIT L

**NUMBERING ISSUES
TELESCAN, INC.**

EXHIBIT L

NUMBERING ISSUES

1. Telescan expects to require one NXX per NPA within a year of the approval of the application.
2. Telescan expects to request one NXX from NANPA when the service footprint is established.
3. Telescan expects to establish its footprint in the NPA 423 by July, 2007.
4. Telescan will generally assign telephone numbers sequentially within the assigned NXXs.
5. In order to conserve Tennessee numbering resources, Telescan intends to port existing numbers whenever possible.
6. When ordering new NXXs for growth, Telescan will request a new NXX when seventy-five (75) percent of the existing NXX has been filled.

EXHIBIT M

**TENNESSEE SPECIFIC OPERATIONAL ISSUES
TELESCAN, INC.**

EXHIBIT M

TENNESSEE SPECIFIC OPERATIONAL ISSUES

1. In order to comply with TCA §65-21-114, Telescan will credit any charges that are erroneously billed regarding countywide calls in Tennessee.
2. Tennessee is aware of the Tennessee County Wide calling database made by BellSouth and the procedures to enter telephone numbers on the database.
3. Telescan is aware of the local calling areas provided by the Incumbent Local Exchange carriers in the proposed service area.
4. Telescan will credit any charges erroneously billed for calls within the metro area.
5. The employee at Telescan who will be responsible for working with the TRA to resolve customer complaints is:

Don Franklin
204 ½ West Oakland Avenue
Johnson City, TN 37604
Phone: (423) 282-5043
Facsimile: (423) 282-6668
don@lwav.net

6. Telescan does not intend to telemarket its services at this time.

EXHIBIT N

**SWORN PRE-FILED TESTIMONY
TELESCAN, INC.**

EXHIBIT N

SWORN PRE-FILED TESTIMONY

**BEFORE THE TENNESSEE REGULATORY AUTHORITY
NASHVILLE, TENNESSEE**

**APPLICATION OF TELESCAN, INC.
FOR A CERTIFICATE TO PROVIDE
COMPETING LOCAL TELEPHONE AND
EXCHANGE ACCESS SERVICES**

PRE-FILED TESTIMONY OF STAN MOSLEY

I, Stan Mosley, do hereby testify as follows in support of the application of Telescan, Inc. (Telescan) for a Certificate of convenience and necessity as a competing telecommunications services provider to provide telecommunication services throughout the State of Tennessee.

Q. Please state your full name, business address, and position.

A. Stan Mosley, 204 ½ West Oakland Avenue, Johnson City, Tennessee 37604, President.

Q. Please briefly describe your duties.

A. Corporate Management, Business Planning.

Q. Please describe your business experience and educational background.

A. 33 years of telecommunications, 19 of which are self-employed.

Q. Are all statements in Telescan, Inc.'s application true and correct to the best of your knowledge, information and belief?

A. Yes

Q. Please describe the current corporate structure of Telescan, Inc.

A. "C" Corp.

Q. Does Telescan, Inc. possess the requisite managerial, financial, and technical abilities to provide the services for which it has applied for authority?

A. Yes

Q. Please describe Telescan Inc.'s financial qualifications.

A. Strong financials last 4 years.

Q. Please describe Telescan Inc.'s managerial and technical qualifications.

A. President and Vice President have 60 years of combined telecommunications and managerial experience.

Q. What services will Telescan Inc. offer?

A. Local, long distance, and Internet.

Q. Will Telescan Inc. offer service to all consumers within its service area?

A. Primarily businesses.

Q. Does Telescan, Inc. plan to offer local exchange telecommunications services in areas served by an incumbent local exchange telephone company with fewer than 100,000 total access lines?

A. Yes.

Q. Will the granting of a certificate of convenience and necessity to Telescan, Inc. serve the public interest?

A. Yes.

Q. Does Telescan, Inc. intend to comply with all TRA rules, statutes, and orders pertaining to the provision of telecommunications services in Tennessee, including those for disconnection and reconnection of service?

A. Yes.

Q. Has any state ever denied Telescan, Inc. or one of its affiliates authorization to provide intrastate services?

A. No.

Q. Has any state ever revoked the certification of Telescan, Inc., or of one of its affiliates?

A. No.

Q. Has Telescan, Inc. or one of its affiliates ever been investigated or sanctioned by any regulatory agency for services or billing irregularities?

A. No.

Q. Who is knowledgeable about Telescan, Inc.'s operations and will serve as Telescan Inc.'s regulatory and customer service contact?

A. Don Franklin

Q. Please explain in detail Telescan Inc.'s proposed procedures for responding to information requests from the TRA and its staff.

A. Immediate action.

Q. Does this conclude your testimony?

A. Yes.

I swear that the foregoing testimony is true and correct to the best of my knowledge.



Stan Mosley
President
Telescan, Inc.



Subscribed and sworn to me this the 22nd day of May, 2006.


Notary Public

State of Tennessee

County of Washington

My commission expires 2/27/2007