

BEFORE THE TENNESSEE REGULATORY AUTHORITY

NASHVILLE, TENNESSEE

July 13, 2006

IN RE:

**AUDIT OF NASHVILLE GAS COMPANY'S
INCENTIVE PLAN ACCOUNT FOR THE
PLAN YEAR ENDED JUNE 30, 2005**

**DOCKET NO.
05-00268**

**ORDER ADOPTING INCENTIVE PLAN ACCOUNT FILING
OF NASHVILLE GAS COMPANY FOR YEAR ENDED JUNE 30, 2005**

This matter came before Chairman Ron Jones, Director Pat Miller and Director Sara Kyle of the Tennessee Regulatory Authority (the "Authority"), the voting panel assigned to this docket, at a regularly scheduled Authority Conference held on April 3, 2006 for consideration of the September 30, 2005 Incentive Plan Account filing (the "IPA filing") of Nashville Gas Company ("Nashville Gas" or the "Company") for the year ended June 30, 2005. The Compliance Audit Report ("Report"), attached hereto as Exhibit 1 and incorporated by this reference, contains the audit findings of the Staff, the responses thereto of the Company, and the recommendations of the Staff to the Company in addressing the findings.

On September 30, 2005, Nashville Gas made its IPA filing for the year ended June 30, 2005. During the December 12, 2005 Authority Conference, the panel voted unanimously to convene a contested case proceeding and appoint the Authority's General Counsel or his designee to dispose of the outstanding issues relating to the entry of a protective order. On January 6, 2006, a Protective Order was issued. On February 17, 2006, the Company agreed to extend the audit period to April 3, 2006. On March 21, 2006, the Audit Staff filed its Report of the Company's IPA filing.

The Report indicated that consumers were entitled to \$2.89 million in total incentive savings and that the Company was entitled to \$1.6 million in total incentive savings. The Audit Staff

concluded that Nashville Gas correctly calculated the savings under its IPA filing based upon the Company's interpretation of the treatment of asset management payments. Audit Staff, however, was of the opinion that the current tariff language and the original intent of the Incentive Plan did not allow for the inclusion of these payments under the Capacity Management Incentive Mechanism. The Audit Staff opted not to report a finding regarding asset management payments in the Report because, following the previous audit of Nashville Gas in Docket No. 04-00290, the Authority decided to open Docket No. 05-00165 to address this issue.

At a regularly scheduled Authority Conference held on April 3, 2006 the panel considered the Report. The Directors noted that TRA Docket No. 05-00165 was opened to address shared savings related to asset management fees and that approval of the Report should not be construed as support or opposition for any position set forth in TRA Docket No. 05-00165. The panel then voted unanimously to approve the Company's IPA filing in its entirety.

IT IS THEREFORE ORDERED THAT:

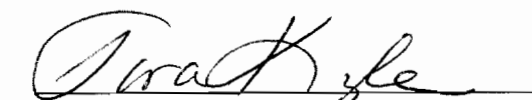
1. The September 30, 2005 Incentive Plan Account filing by Nashville Gas Company for the year ended June 30, 2005 is approved and adopted and is incorporated in this Order as if fully rewritten herein.
2. Any party aggrieved by the Authority's decision in this matter may file a Petition for Reconsideration with the Authority within fifteen (15) days from the date of this Order.



Ron Jones, Chairman



Pat Miller, Director



Sara Kyle, Director

RECEIVED
2006 MAR 21 PM 4:05
T.R.A. DOCKET ROOM

**BEFORE THE TENNESSEE REGULATORY AUTHORITY
NASHVILLE, TENNESSEE**

March 21, 2006

IN RE:	)	
	)	
NASHVILLE GAS COMPANY, a Division of	)	Docket No. 05-00268
PIEDMONT NATURAL GAS COMPANY	)	
INCENTIVE PLAN ACCOUNT (IPA) AUDIT	)	

**NOTICE OF FILING BY UTILITIES DIVISION OF
THE TENNESSEE REGULATORY AUTHORITY**

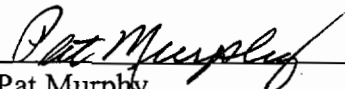
Pursuant to Tenn. Code Ann. §§ 65-4-104, 65-4-111 and 65-3-108, the Utilities Division of the Tennessee Regulatory Authority hereby gives notice of its filing of the Nashville Gas Company Incentive Plan Account (hereafter "IPA") Audit Report in this docket and would respectfully state as follows:

1. The present docket was opened by the Authority to hear matters arising out of the audit of Nashville Gas Company's (hereafter the "Company") IPA for the year ended June 30, 2005.
2. The Company's IPA filing was received on September 30, 2005, and the Compliance Staff (hereafter the "Staff") completed its audit of same on March 16, 2006.
3. As provided for in TRA Rule 1220-4-7-.03(2), by mutual consent of the Company and the Staff, the 180-day audit deadline was extended three (3) days to April 3, 2006, in order for the audit to be placed on the April 3, 2006 Conference agenda.

Exhibit 1

4. The Utilities Division hereby files its Report with the Tennessee Regulatory Authority for deposit as a public record and approval of the recommendations contained therein.

Respectfully Submitted:



Pat Murphy
Manager-Energy and Water
Utilities Division of the
Tennessee Regulatory Authority

CERTIFICATE OF SERVICE

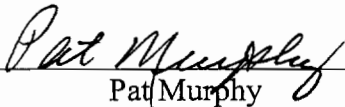
I hereby certify that on this 21st day of March 2006, a true and exact copy of the foregoing has been either hand-delivered or delivered via U.S. Mail, postage pre-paid, to the following persons:

Ron Jones
Chairman
Tennessee Regulatory Authority
460 James Robertson Parkway
Nashville, TN 37243

Bill R. Morris
Director of Corporate Planning and Development Services
Piedmont Natural Gas Company
P.O. Box 33068
Charlotte, NC 28233

David Carpenter
Director-Rates
Piedmont Natural Gas Company
P.O. Box 33068
Charlotte, NC 28233

James H. Jeffries IV
Attorney at Law
Moore & Van Allen PLLC
Suite 4700
100 North Tryon Street
Charlotte, NC 28202-4003


Pat Murphy

COMPLIANCE AUDIT REPORT
OF

**NASHVILLE GAS COMPANY'S
INCENTIVE PLAN ACCOUNT**

Docket No. 05-00268

PREPARED BY

TENNESSEE REGULATORY AUTHORITY

ENERGY AND WATER
UTILITIES DIVISION

MARCH 2006

EXHIBIT A

**TENNESSEE REGULATORY AUTHORITY'S
COMPLIANCE AUDIT
of
NASHVILLE GAS COMPANY'S
INCENTIVE PLAN ACCOUNT
Docket No. 05-00268**

TABLE OF CONTENTS

I. INTRODUCTION	1
II. BACKGROUND AND DESCRIPTION OF PERFORMANCE INCENTIVE PLAN	2
III. ACTUAL PLAN YEAR RESULTS	3
IV. AUDIT SCOPE	4
V. INCENTIVE PLAN (IPA) FINDINGS	5
VI. AUDIT CONCLUSIONS AND RECOMMENDATIONS	6
VII. JURISDICTION OF TENNESSEE REGULATORY AUTHORITY	7

I. INTRODUCTION

The subject of this compliance audit is the Performance Incentive Plan (hereafter "Incentive Plan" or "IPA") of Nashville Gas Company (hereafter "Nashville Gas," "Nashville" or the "Company"), a division of Piedmont Natural Gas Company. The objective of the audit is to determine whether the balance in the Incentive Plan Account as of June 30, 2005 is calculated in conformance with the terms of the Company's Incentive Plan¹ and to verify that the factors utilized in the calculations were supported by appropriate source documentation. The IPA consists of two mechanisms, which are more fully described in *Section II*.

The following chart summarizes the results of the current period of the Incentive Plan, as presented in the Company's filing:

		Plan Year Ended 6/30/05
Total Actual City Gate Purchases	\$	<u>146,355,541</u>
Total Annual Benchmark	\$	<u>147,403,981</u>
Percentage Actual Purchases to Benchmark	\$	99.29%
Total Incentive Savings (Losses) from:		
Gas Procurement	\$	1,589,642
Capacity Management		<u>2,906,405</u>
<u>Total Incentive Savings</u>	\$	<u>4,496,047</u>
Incentive Savings (Losses) Retained by Ratepayers:		
Gas Procurement	\$	476,782
Capacity Management		<u>2,419,265</u>
<u>Total Incentive Savings to Ratepayers</u>	\$	<u>2,896,047</u>
Incentive Savings (Losses) Retained by Company:		
Gas Procurement	\$	1,112,861
Capacity Management		<u>487,139</u>
<u>Total Incentive Savings to Company</u>	\$	<u>1,600,000</u>

Section III of this report further describes the actual results of the plan year and *Section V* details the Staff's findings.

¹ Service Schedule No. 14, Performance Incentive Plan. (See Attachment 1)

II. BACKGROUND AND DESCRIPTION OF PERFORMANCE INCENTIVE PLAN

On May 31, 1996, the Tennessee Public Service Commission (hereafter the "TPSC"), the predecessor to the Tennessee Regulatory Authority (hereafter the "Authority" or "TRA"), issued an Order in Docket 96-00805 approving the Incentive Plan on an experimental basis for Nashville Gas. The specific details of the Incentive Plan were included in Nashville Gas' Service Schedule No. 14 tariff entitled Performance Incentive Plan, which was issued on April 22, 1996, and was effective July 1, 1996. A copy of this tariff is attached to the report as Attachment 1.

The experimental period began July 1, 1996, and ended June 30, 1998. On March 31, 1998, the Company filed an Application for Extension of the Performance Incentive Plan, which would allow the plan to continue on an annual basis. The Authority issued an Order on March 11, 1999, authorizing the Company to continue under a modified Incentive Plan. The Incentive Plan automatically rolls over for an additional plan year on each July 1st, beginning July 1, 1998, and continues until the Incentive Plan is either (a) terminated at the end of a plan year by not less than 90 days notice by Nashville Gas to the Authority or (b) modified, amended or terminated by the Authority.

The Incentive Plan consists of two mechanisms: (1) the Gas Procurement Incentive Mechanism, and (2) the Capacity Management Incentive Mechanism. Under the Gas Procurement Incentive Mechanism, Nashville Gas retains 50% of the savings on gas purchased below 99% of a pre-determined benchmark. Should the Company purchase gas above 101% of the same pre-determined benchmark, the Company is penalized for 50% of the excess. The Capacity Management Incentive Mechanism is tied to the Company's total annual demand cost and the sharing ratio is a sliding scale, with Nashville Gas earning a larger percentage with a higher level of cost savings. Interest is accrued on the outstanding monthly balance in the IPA account using the same computation as is provided for in the Authority's Purchased Gas Adjustment Rule 1220-4-7-.03(vii). A more detailed explanation of each mechanism can be found in Attachment 1.

III. ACTUAL PLAN YEAR RESULTS

On September 30, 2005, Nashville Gas submitted its annual report to the TRA Compliance Staff, showing its calculation of the sharing of gains and losses between ratepayers and the Company in the Incentive Plan Account ("IPA Account") as of June 30, 2005. According to the Company filing, the Incentive Plan generated \$4,496,047 in total incentive savings. Of this amount, \$2,896,047 benefited the ratepayer and \$1,600,000 was retained by Nashville Gas.² Adding the under-recovered balance from the previous period and accrued interest on the monthly balances, and subtracting the surcharges recovered from customers, results in an **under-recovered balance** in the IPA Account at June 30, 2005 of **\$1,929,876.40**. To recover this balance, the Company filed a PGA (tariff filing 2005-0895) with the TRA seeking permission to discontinue the previous year's surcharge and to implement a \$0.01135 per therm surcharge, effective December 1, 2005.

The Company was able to purchase gas at less than the benchmark in four (4) of the months in the twelve (12) months of the audit period. In the months of October 2004 and March 2005 the Company shared in the portion of the savings that fell below the 1% lower limit of the deadband.³ In the remaining eight (8) months purchases fell above the benchmark. In the months of November 2004, May 2005 and June 2004 purchases were above the 1% upper limit of the deadband and the Company shared in those losses. Total actual city gate purchases for the year averaged 99.29% of the total annual benchmark. Of the \$1,589,642 total net gain reported under the Gas Procurement Incentive Mechanism, the Company retained \$1,112,861 and \$476,782 benefited the ratepayers.⁴

Nashville reported savings under the Capacity Management Incentive Mechanism of \$2,906,405 of which \$818,575 was the result of off-system sales and capacity release and \$2,087,830 resulted from payments received from its Asset Managers.⁵ The Company's total actual demand costs for the year were \$11,709,198. Therefore, the Company did not participate in any capacity savings until the savings reached \$117,092 (1% of the total demand costs), as provided for in the Incentive Plan. Of the total alleged savings achieved, the Company retained \$487,139 and \$2,419,265 benefited the ratepayers.⁶

² Nashville has a cap on overall incentive gains and losses of \$1.6 million (Service Schedule No. 14, Performance Incentive Plan, page 1).

³ The deadband is the 1% range on either side of the benchmark, in which there is no sharing of incentive gains or losses.

⁴ The ratepayers' savings of **\$1,150,325** in August, September and October of 2004 were offset by **\$673,543** in losses experienced in the remaining months of the plan year.

⁵ Under the Gas Asset Management agreement, Nashville Gas assigns its firm pipeline transportation (capacity), storage (excluding local LNG) and supply rights to the "Asset Manager." In return for this assignment, Nashville Gas receives a lump-sum payment from the asset manager for the assignment of these rights. (Company's description of agreement).

⁶ The Company's share was reduced by \$831,407 because of the \$1.6 million cap and the customers' share was increased by the same amount.

IV. AUDIT SCOPE

The IPA audit is a compliance audit of the Company's Incentive Plan account.⁷ The audit goal is to verify that the Company's calculations of incentive gains and losses are materially correct,⁸ and that the Company is in compliance with the terms of its tariff and following all Authority orders and directives with respect to its calculation of the IPA account balance. Also included in this audit is the Company's PGA tariff filing implementing a customer surcharge to recover the balance in the IPA Account, which was effective December 1, 2005.⁹

To accomplish the audit goal, Staff reviewed the Company's tariff, gas supply invoices, supplemental schedules and other source documentation provided by Nashville Gas, as well as prior audits and Authority Orders. Where needed, Staff issued data requests to the Company to obtain additional information to clarify the filing.

The Authority's Utilities Division is responsible for auditing those companies under the Authority's jurisdiction to insure that each company is abiding by the rules and regulations of the TRA. This audit was performed by Pat Murphy of the Utilities Division.

⁷ Service Schedule No. 14 tariff Performance Incentive Plan

⁸ The audit goal is not to guarantee that the Company's results are 100% correct. Where it is appropriate, Staff utilizes sampling techniques to determine whether the Company's calculations are materially correct. Material discrepancies would dictate a broadening of the scope of Staff's review.

⁹ PGA/Tariff filing 2005-0895.

V. INCENTIVE PLAN (IPA) FINDINGS

The Audit Staff has issued no findings in this audit.

VI. AUDIT CONCLUSIONS AND RECOMMENDATIONS

Nashville Gas Company has correctly calculated its share of savings under its Service Schedule No. 14, Performance Incentive Plan ("Incentive Plan"), for the plan year ended June 30, 2005 based on its interpretation of the treatment of asset management payments. Audit Staff, however, is still of the opinion that the current tariff language and the original intent of the Incentive Plan do not allow for the inclusion of these payments under the Capacity Management Incentive Mechanism. The Audit Staff opted not to report a finding in this audit report, since following the previous audit (Docket No. 04-00290) the Authority decided to take this issue under advisement by opening a separate Docket No. 05-00165, a contested case, in which to hear the arguments of the parties.¹⁰ Audit Staff concludes therefore that the Authority will make a decision as to the treatment of asset management payments in Docket No. 05-00165 that will provide guidance to the Audit Staff in future audits of Nashville Gas Company's Incentive Plan.

Audit Staff has no further recommendations at this time other than those contained in the two previous audits.¹¹

¹⁰ Audit Staff is a party in this docket. The Consumer Advocate and Protection Division of the Attorney General's Office has intervened as well.

¹¹ Docket Nos. 03-00489 and 04-00290.

VII. JURISDICTION OF THE TENNESSEE REGULATORY AUTHORITY

Tennessee Code Annotated (hereafter "T.C.A.") gave jurisdiction and control over public utilities to the Tennessee Regulatory Authority. T.C.A. § 65-4-104 states:

The Authority has general supervisory and regulatory power, jurisdiction, and control over all public utilities, and also over their property, property rights, facilities, and franchises, so far as may be necessary for the purpose of carrying out the provisions of this chapter.

Further, T.C.A. § 65-4-105 grants the same power to the Authority with reference to all public utilities within its jurisdiction as chapters 3 and 5 of Title 65 of the T.C.A. has conferred on the Department of Transportation's oversight of the railroads or the Department of Safety's oversight of transportation companies. By virtue of T.C.A. § 65-3-108, said power includes the right to audit:

The department is given full power to examine the books and papers of the said companies, and to examine, under oath, the officers, agents, and employees of said companies...to procure the necessary information to intelligently and justly discharge their duties and carry out the provisions of this chapter and chapter 5 of this title.

SERVICE SCHEDULE NO. 316

Performance Incentive Plan

APPLICABILITY

The Performance Incentive Plan (the plan) replaces the reasonableness or prudence review of Nashville Gas Company's (Nashville or Company) gas purchasing activities overseen by the Tennessee Regulatory Authority (Authority). The plan is designed to provide incentives to Nashville in a manner that will produce rewards for its customers and its shareholders and improvements in Nashville's gas procurement activities. Each plan year will begin July 1. The annual provisions and filings herein would apply to this annual period. The Plan will continue until the Plan is either (a) terminated at the end of a plan year by not less than 90 days notice by Nashville to the Authority or (b) the Plan is modified, amended or terminated by the Authority.

OVERVIEW OF STRUCTURE

Nashville's Performance Incentive Plan is comprised of two interrelated components.

- Gas Procurement Incentive Mechanism
- Capacity Management Incentive Mechanism

The Gas Procurement Incentive Mechanism establishes a predefined benchmark index to which Nashville's commodity cost of gas is compared. It also addresses the recovery of gas supply reservation fees, the treatment of off-system sales and wholesale interstate sale for resale transactions, and the use of financial or private contracts in managing gas costs. The net incentive benefits or costs will be shared between the Company's customers and the Company on a 50% / 50% basis.

The Capacity Management Incentive Mechanism is designed to encourage Nashville to actively market off-peak unutilized transportation and storage capacity on upstream pipelines in the secondary market. The net incentive benefits or costs will be shared between the Company's customers and the Company utilizing a graduated sharing formula, with sharing percentages for Nashville ranging between zero and fifty percent.

The Company is subject to a cap on overall incentive gains or losses of \$1.6 million annually. In connection with the Performance Incentive Plan, Nashville shall file with the Authority Staff, and update each year a Three Year Supply Plan. Nashville will obtain additional firm capacity and/or gas supply pursuant to such plan.

GAS PROCUREMENT INCENTIVE MECHANISM

The Gas Procurement Incentive Mechanism addresses the following areas:

- Commodity Costs
- Gas Supply Reservation Fees
- Off-System Sales and Sale for Resale Transactions
- Use of Financial Instruments or Other Private Contracts

COMMODITY COSTS

Each month Nashville will compare its *total city gate commodity cost of gas*¹ to a benchmark dollar amount. The benchmark gas cost will be computed by multiplying total actual purchase quantities for the month by a price index. The monthly price index is defined as

$$I = F_f(P_0K_0 + P_1K_1 + P_cK_c + \dots P_\infty K_\infty) + F_oO + F_dD; \text{ where}$$

$$F_f + F_o + F_d = 1; \text{ and}$$

I = the monthly city gate commodity gas cost index.

F_f = the fraction of gas supplies purchased in the first-of-the-month market which are transported to the city gate under Nashville's FT service agreements.

¹ Gas purchases under Nashville's existing supply contract on the Tetco system are excluded from the incentive mechanism. Nashville will continue to recover 100 percent of these costs through its PGA with no profit or loss potential. Extension or replacement of such contract shall be subject to the same competitive bidding procedures that will apply to other firm gas supply agreements. In addition, Nashville's gas procurement incentive mechanism will measure storage gas supplies against the benchmark index during the months such quantities are purchased for injection. For purposes of comparing such gas purchase costs against the monthly city gate index price, Nashville will exclude any commodity costs incurred downstream of the city gate to storage so that Nashville's actual costs and the benchmark index are calculated on the same basis.

P = the *Inside FERC Gas Market Report* price index for the first-of-the-month edition for a geographic pricing region, where subscript 0 denotes Tennessee Gas Pipeline (TGP) Rate Zone 0; subscript 1 denotes TGP Rate Zone 1; subscript C denotes Columbia Gas Transmission (CGT), Louisiana, plus applicable transportation and fuel charges in CGT's FT tariff to Rayne, and subscript ∞ denotes new incremental firm services to which Nashville may subscribe in the future.² The commodity index prices will be adjusted to include the appropriate pipeline maximum firm transportation (FT) commodity transportation charges and fuel retention to the city gate under Nashville's FT service agreements.

K = the fraction (relative to total maximum daily contract entitlement) of Nashville's total firm transportation capacity under contract in a geographic pricing region, where the subscripts are as above.³

F_o = the fraction of gas supplies purchased in the first-of-the-month spot market which are delivered to Nashville's system using transportation arrangements other than Nashville's FT contracts.

O = the weighted average of *Inside FERC Gas Market Report* first-of-the-month price indices, plus applicable maximum IT rates and fuel retention, from the source of the gas to the city gate, where the weights are computed based on actual purchases of gas supplies purchased by Nashville and delivered to Nashville's system using transportation arrangements other than Nashville's FT contracts.

F_d = the fraction of gas supplies purchased in the daily spot market.

² To the extent that Nashville renegotiates existing reservation fee supply contracts or executes new reservation fee supply contracts with commodity pricing provisions at a discount to the first-of-the-month price index, Nashville shall modify the monthly commodity price index to reflect such discount.

³ Because the aggregate maximum daily contract quantities in Nashville's FT contract portfolio vary by month over the course of the year, the weights will be recalculated each month to reflect actual contract demand quantities for such month. The contract weights, and potentially the price indices used, will also vary as Nashville renegotiates existing or adds new FT contracts. As new contracts are negotiated, Nashville shall modify the index to reflect actual contract demand quantities and the commodity price indices appropriate for the supply regions reached by such FT agreements.

D = the weighted average of daily average index commodity prices taken from *Gas Daily* for the appropriate geographic pricing regions, where the weights are computed based on actual purchases made during the month. The commodity index prices will be adjusted to include the appropriate maximum transportation commodity charges and fuel retention to the city gate.

If the actual total commodity gas purchase cost in a month is within one percent of the benchmark dollar amount, there will be no incentive gains or losses. If the actual total commodity gas purchase cost varies from the benchmark dollar allowance by more than one percent, the variance in excess of the one percent threshold shall be deemed incentive gains or losses under the plan. Such gains or losses will be shared 50/50 between the Company and the ratepayers.

Gas Supply Reservation Fees

Nashville will continue to recover 100% of gas supply reservation fee costs through its PGA with no profit or loss potential. For new contracts and/or contracts subject to renegotiation during the Plan year, Nashville will solicit bids for gas supply contracts containing a reservation fee.

Off-System Sales And Sale For Resale Transactions

Margin on off-system sales and wholesale sale-for-resale transactions using Nashville's firm transportation and capacity entitlements (the costs of which are recovered from Nashville's ratepayers) shall be credited to the commodity gas cost component of the Gas Procurement Incentive Mechanism and will be shared with ratepayers. Margin on such sales will be defined as the difference between the sales proceeds and the total variable costs incurred by Nashville in connection with the transaction, including transportation and gas costs, taxes, fuel, or other costs. For purposes of gas costs, Nashville will impute such costs for its related supply purchases at the benchmark first-of-the-month or daily index, as appropriate, on the pipeline and in the zone in which the sale takes place. The difference between Nashville's actual costs and such index price is taken into account under the Gas Procurement Incentive Mechanism. As to transportation costs, Nashville will impute such costs up to the transporting pipeline's maximum interruptible transportation (IT) rate. The difference between the maximum IT rate and Nashville's actual transportation commodity costs will be treated as capacity release margin under the Capacity Management Incentive Mechanism. After deducting the total transaction costs from the sales proceeds, any remaining margin will be credited to commodity gas costs and shared on a 50/50 basis with ratepayers.

Use Of Financial Instruments Or Other Private Contracts

To the extent Nashville uses futures contracts, financial derivative products, storage swap arrangements, or other private agreements to hedge, manage or reduce gas costs, any gains or losses will flow through the commodity cost component of the Gas Procurement Incentive Mechanism.

CAPACITY MANAGEMENT INCENTIVE MECHANISM

To the extent Nashville is able to release transportation or storage capacity, or generate transportation or storage margin associated with off-system or wholesale sales-for-resale, the associated cost savings shall be shared by Nashville and customers according to the following sharing formula:

Capacity Management Incentive cost savings as a percent of Nashville's annual transportation and storage demand costs.	Sharing percentages Nashville/Customers. (Percent)
Less than or equal to 1 percent	0/100
Greater than 1 percent but less than or equal to 2 percent	10/90
Greater than 2 percent but less than or equal to 3 percent	25/75
Greater than 3 percent	50/50

The sharing percentages shall be determined based on the actual demand costs incurred by Nashville (exclusive of credits for capacity release) for transportation and storage capacity during the plan year, as such costs may be adjusted due to refunds or surcharges from pipeline and storage suppliers. Any incentive gains or losses resulting from adjustments to the sharing percentages caused by refunds or surcharges shall be recorded in the current Incentive Plan Account (IPA).

DETERMINATION OF SHARED SAVINGS

Each month during the term of plan, Nashville will compute any gains or losses in accordance with the plan. If Nashville earns a gain, a separate Incentive Plan Account (IPA) will be debited with such gain. If Nashville incurs a loss, that same IPA will be credited with such loss. During a plan year, Nashville will be limited to overall gains or losses totaling \$1.6 million. Interest shall be computed on balances in the IPA using the same interest rate and methods as used in Nashville's Actual Cost Adjustment (ACA) account. The offsetting entries to IPA gains or losses will be recorded to income or expense, as appropriate. At its option, however, Nashville may temporarily record any monthly gains in a non-regulatory deferred credit balance sheet account until results for the entire plan year are available.

Gains or losses accruing to the Company under the Plan will form the basis for a rate increment or decrement to be filed and placed into effect separate from any other rate adjustments to recover or refund such amount over a prospective twelve-month period.

Each year, effective November 1, the rates for all customers, excluding interruptible transportation customers who receive no direct benefit from any gas cost reductions resulting from the plan, will be increased or decreased by a separate rate increment or decrement designed to amortize the collection or refund of the June 30 IPA balance over the succeeding twelve month period. The increment or decrement will be established by dividing the June 30 IPA balance by the appropriate volumetric billing determinants for the twelve months ended June 30. During the twelve month amortization period, the amount collected or refunded each month will be computed by multiplying the billed volumetric determinants for such month by the increment or decrement, as applicable. The product will be credited or debited to the IPA, as appropriate. The balance in the IPA will be tracked as a separate collection mechanism.

FILING WITH THE AUTHORITY

The Company will file calculations of shared savings and shared costs quarterly with the Authority not later than 60 days after the end of each interim fiscal quarter and will file an annual report not later than 60 days following the end of each plan year.

Unless the Authority provides written notification to the Company within 180 days of such reports, the Incentive Plan Account shall be deemed in compliance with the provisions of this Service Schedule.

PERIODIC INDEX REVISIONS

Because of changes in the natural gas marketplace, the price indices utilized by the Company, and the composition of the Company's purchased gas portfolio may change.

The Company shall, within 30 days of identifying a change to a significant component of the mechanism, provide notice of such change to the Authority. Unless the Authority provides written justification to the Company within 30 days of such notice, the price indices shall be deemed approved as proposed by the Company.

GAS SUPPLY INCENTIVE COMPENSATION PROGRAM

The Company has in place a Gas Supply Incentive Compensation Program (the Program) designed to provide incentive compensation to selected Gas Supply non-executive employees involved in the implementation of the Nashville Incentive Plan and Secondary Marketing Programs in a manner consistent with the benefits achieved for customers and shareholders through improvements in gas procurement and secondary marketing activities. Participants in the program receive incentive compensation as recognition for their contribution to the customers and shareholders of the Company through lower gas costs and gains related thereto. Performance measures are established for the Program each year.

During the time this tariff is in effect, the Company will continue to have in place the Gas Supply Incentive Compensation Program, as detailed to the Authority, as it relates to the Nashville Incentive Plan. The Company will advise the Authority in writing of any changes to the Program, and unless the Company is advised within 60 days, said changes will become effective. No filing for prior approval is required for changes in the performance measures.