CONSUMER ADVOCATE AND PROTECTION DIVISION COMPARATIVE FORECASTS ANALYSIS SUMMARY ATMOS ENERGY CORPORATION TRA DOCKET #05-00258 FOR THE FISCAL YEARS ENDED SEPTEMBER 30, 2006-2007

Line # 1 Total Operating Revenues 2 Production Expense	COMPANY FORECAST 2007 195,166,303 143,086,066	ADJUSTMENTS		CAPD FORECAST 2007 244,780,055 189,294,907	CAPD FORECAST 2006 243,786,703 189,294,907	STAFF FORECAST 2006
3 Gross Margin	\$52,080,237	\$3,404,911.00	ADJ#1	\$55,485,148	\$54,491,796	\$54,491,796
4 Labor	3,394,765	(416,411)	ADJ#2	2,978,354	2,877,636	
5 Long Term Incentive Pay ("LTIP")	444,447	(444,447)		0	0	
6 Pension Expense	417,131	(417,131)	ADJ#4	0	0	Same as CAPD
7 Uncollectible Expense	351,679	(255,919)		95,760	95,760	2006
8 Environmental Expense	637,802	(637,802)		0	0	2000
9 Rate Case Expense	55,000	(38,500) (340,072)		16,500	10 210 502	
10 Other Operations & Maintenance Expense ("O&M") Exp	11,109,235	(340,072)	ADJ#8	10,769,163	10,318,502	
11 Total Operations and Maintenance Expense (Sum of Lines 4-10)	\$16,410,059			\$13,859,777	\$13,291,898	\$13,291,898
12 Depr. & Amort. Expense	12,519,876	(813,111)	ADJ#9	11,706,765	11,189,631	Same as CAPD
13 Taxes Other than Income Taxes	6,090,833	(766,088)		5,324,745	5,596,906	2006
14 Income Taxes	5,230,057	3,094,384	ADJ#11	8,324,441	8,278,084	2000
15 Total Operating Expenses (Sum of Lines 4-10 and Lines 12-14)	\$40,250,825	(\$1,035,097)	1	\$39,215,728	\$38,356,519	\$38,356,519
16 Net Operating Income ("NOI") (Difference of Line 3 and Line 15)	\$11,829,412	\$4,440,008		\$16,269,420	\$16,135,277	\$16,135,277
17 Adjustments to NOI			•			
18 Accrued Interests on customer deposits	(470,796)	(80,132)	ADJ#12	(390,664)	(367,537)	
19 Allowance for funds used during construction	0	235,383	ADJ#13	235,383	235,383	Same as CAPD
20 Gain on Sale of Maryland Way Property	20,244			20,244	20,244	2006
21 Elimination of leased property; Decreased Rent	2,079,882			2,079,882	2,064,752	
22 Elimination of leased property: Incr. depreciation expense	(238,584)			(238,584)	(238,584)	
Adjusted NOI (Sum of Line 16 and Lines 17-22)	\$13,220,158	\$4,595,259		\$17,975,681	\$17,849,535	\$17,849,535
24 Rate Base Additions						
25 Gas Plant in Service	317,595,022	(2,739,522)	ADJ#14	314,855,500	300,002,089	
26 Construction Work in Progress	5,170,361	(51,374)		5,118,987	5,738,935	Same as CAPD
27 Materials and supplies/Storage gas	16,655,238	(2,146)		16,653,092	15,612,317	2006
28 Working Capital	861,072	(861,072)		7 126 060	7 404 476	
29 Net elimination of intercompany leased property 30 Unamortized Maryland Way Gain	7,126,069 (28,708)	0		7,126,069 (28,708)	7,401,176 (48,952)	
31 Total Additions to Rate Base (Sum of Lines 25-30)	\$347,379,054	(\$3,654,114)	•	\$343,724,940	\$328,705,565	\$328,705,565
32 Rate Base Deductions						
33 Accumulated Depreciation	138,491,810	414,045	ADJ#18	138,905,855	129,777,072	
34 Customer Deposits	6,082,633	428,437		6,511,070	6,125,620	Same as CAPD
35 Contributions & advances in aid of construction	39,063		ADJ#20	39,613	39,612	2006
36 Accumulated deferred tax-accelerated depr.	32,917,653	6,900,511		39,818,164	38,235,772	
37 New Company Adjustment 20 Total Deductions from Rate Base	419,556	(419,556)	ADJ#22	0	0	
(Sum of Lines 32-37)	\$177,950,715	\$7,323,987		\$185,274,702	\$174,178,076	\$174,178,076
Total Rate Base 39 (Difference of Line 31 and Line 38)	\$169,428,339	(\$10,978,101)	<u>)</u>	\$158,450,238	\$154,527,489	\$154,527,489
Rate of Return	7.80%			11.34%	11.55%	11.55%
(Line 23 Divided by Line 39) 41 Fair Rate of Return						
Definient (Evenes) Date of Detum	9.02%			6.56%	6.56%	7.916%
(Difference of Line 41 and Line 40)	1.22%			-4.78%	-4.99%	-3.635%
43 Deficient (Excess) NOI (Line 39 Multiplied by Line 42)	\$2,062,278		_	(\$7,581,345)	(\$7,712,532)	(\$5,617,138.97)
44 Gross Revenue Conversion Factor	1.645410	(0.009372)	ADJ#23	1.636038	1.636040	1.636040
45 Revenue Deficiency (Surplus) (Line 43 Multiplied by Line 44)	\$3,393,293	(\$15,796,662))	(\$12,403,369)	(\$12,618,010)	(\$9,189,864)