## BEFORE THE TENNESSEE REGULATORY AUTHORITY NASHVILLE, TENNESSEE

In re: Petition to Open an Investigation to Determine )	
Whether Atmos Energy Corp. Should be Required by )	
the TRA to Appear and Show Cause That Atmos	Docket No. 05-00258
Energy Corp. Is Not Overearning in Violation of )	
Tennessee Law and That it Is Charging Rates That Are )	
Just and Reasonable )	

# DISCOVERY REQUEST OF THE CONSUMER ADVOCATE AND PROTECTION DIVISION TO ATMOS ENERGY MARKETING

To: Atmos Energy Marketing c/o Melvin J. Malone Miller & Martin 2300 One Nashville Place 150 4th Avenue North Nashville, TN 37219

This Discovery Request is hereby served upon Atmos Energy Marketing, ("AEM" or "Company"), pursuant to Rules 26, 33 and 34 of the Tennessee Rules of Civil Procedure and Tenn. Comp. R. & Reg 1220-1-2-.11. We request that full and complete responses be provided pursuant to the Tennessee Rules of Civil Procedure. The responses are to be produced at the Office of the Tennessee Attorney General and Reporter, Consumer Advocate and Protection Division, 425 Fifth Avenue North, Nashville, Tennessee 37243, c/o Vance Broemel, on or before August 4, 2006.

#### PRELIMINARY MATTERS AND DEFINITIONS

Each discovery request calls for all knowledge, information and material available to AEM, as a party, whether it be AEM's, in particular, or knowledge, information or material possessed or available to AEM's attorney or other representative.

These discovery requests are to be considered continuing in nature, and are to be supplemented from time to time as information is received by AEM which would make a prior response inaccurate, incomplete, or incorrect. In addition, the Attorney General requests that AEM supplement responses hereto with respect to any question directly addressed to the identity and location of persons having knowledge of discoverable matters, and the identity of each person expected to be called as an expert at hearing, the subject matter on which the expert is expected to testify, and the substance of the expert's testimony.

These discovery requests are to be interpreted broadly to fulfill the benefit of full discovery. The singular of any discovery request includes the plural and the plural includes the singular. To assist you in providing full and complete discovery, the Attorney General provides the following definitional guidelines.

The terms "and" and "or" shall be construed conjunctively or disjunctively as necessary to include any information that might otherwise be construed outside the scope of these requests.

The term "communication" means any transmission of information by oral, graphic, pictorial or otherwise perceptible means, including but not limited to personal conversations, telephone conversations, letters, memoranda, telegrams, electronic mail, newsletters, recorded or handwritten messages, or otherwise.

For purposes of these discovery requests, the term "you" shall mean and include: Atmos Energy Marketing and all employees, agents and representatives thereof.

The term "person" or "persons" as used herein refers to any natural person, corporation, firm, company, sole proprietorship, partnership, business, unincorporated association, or other entity of any sort whatsoever. Where a company or organization is the party being served, all responses must

include the company's response. Moreover, the company's designated person for responding must assure that the company provides complete answers. A complete answer must provide a response which includes all matters known or reasonably available to the company.

The term "identity" and "identify" as used herein, with respect to any person, means to provide their name, date of birth, current residence address, current residence telephone number, current business address, current business telephone number, and the occupation or job title of that person; with respect to an entity, those terms mean to provide the name by which said entity is commonly known, the current address of its principal place of business, and the nature of business currently conducted by that entity; with respect to any document, those terms mean to provide the date of the document, the nature of the document, the title of the document, the reference number (if any) of the document, and the current location of the document, including the identity of the person or entity in possession of the document.

The term "document" as used herein, means any medium upon which intelligence or information can be recorded or retrieved, such as any written, printed, typed, drawn, filmed, taped, or recorded medium in any manner, however produced or reproduced, including but not limited to any writing, drawing, graph, chart, form, workpaper, spreadsheet, note, photograph, tape recording, computer disk or record, or other data compilation in any form without limitation. Produce the original and each copy, regardless of origin or location, of any book, pamphlet, periodical, letter, note, report, memorandum (including memoranda, note or report of a meeting or conversation), spreadsheet, photograph, videotape, audio tape, computer disk, e-mail, or any other written, typed, reported, transcribed, punched, taped, filmed, or graphic matter, however produced or reproduced, which is in your possession, custody or control or which was, but is no longer, in your possession,

custody, or control. If any such document was, but no longer is, in your possession or control, state what disposition was made of it and when. If a document exists in different versions, including any dissimilar copies (such as a duplicate with handwritten notes on one copy), each version shall be treated as a different document and each must be identified and produced.

If you produce documents in response to these discovery requests, produce the original of each document or, in the alternative, produce a copy of each document and identify the location of the original document. If the "original" document is itself a copy, that copy should be produced as the original.

If any objections are raised on the basis of privilege or immunity, include in your response a complete explanation concerning the privilege asserted.

If you contend that you are entitled to refuse to fully answer any of this discovery, state the exact legal basis for each such refusal.

If any of the interrogatories are not answered on the basis of privilege or immunity, include in your response to each such interrogatory a written statement evidencing:

- (a) the nature of the communication;
- (b) the date of the communication;
- (c) the identity of the persons present at such communication; and
- (d) a brief description of the communication sufficient to allow the Authority to rule on a motion to compel.

If, for any reason, you are unable to answer a discovery request fully, submit as much information as is available and explain why your answer is incomplete. If precise information cannot be supplied, submit 1) your best estimate, so identified, and your basis for the estimate and 2) such

information available to you as comes closest to providing the information requested. If you have reason to believe that other sources of more complete and accurate information exist, identify those sources.

If any information requested is not furnished as requested, state where and how the information may be obtained or extracted, the person or persons having knowledge of the procedure and the person instructing that the information be excluded.

## **DISCOVERY REQUESTS**

- 1. Please identify each person whom you expect to call as an expert witness at the Phase One hearing in this docket, and for each such expert witness:
  - (a) Identify the field in which the witness is to be offered as an expert;
  - (b) Provide complete background information, including the witness's current employer, as well as his or her educational, professional and employment history, and qualifications within the field in which the witness is expected to testify;
  - (c) Identify all publications written or presentations presented in whole or in part by the witness, including either a copy of all such publications and presentations or a reference to where such publications and presentations may be publicly obtained;
  - (d) Provide the grounds (including without limitation any factual bases) for the opinions to which the witness is expected to testify, and provide a summary of the grounds for each such opinion;
  - (e) Identify any matter in which the expert has testified (through deposition or otherwise) by specifying the name, docket number and forum of each case, the dates of the prior testimony and the subject of the prior testimony, and identify the transcripts of any such testimony;
  - (f) Identify the terms of the retention or engagement of each expert including but not limited to the terms of any retention or engagement letters or agreements relating to his/her engagement, testimony, and

opinions as well as the compensation to be paid for the testimony and opinions;

- (g) Identify any exhibits to be used as a summary of or support for the testimony or opinions provided by the expert; and
- (h) Please produce copies of all documents, summaries, charts, trade articles, journals, treatises, publications, workpapers, file notes, chart notes, tests, test results, interview notes, and consultation notes provided to, reviewed by, utilized by, relied upon, created by, or produced by any proposed expert witness in evaluating, reaching conclusions or formulating an opinion in this matter.

#### **RESPONSE:**

2. Please identify the name and location of all persons having knowledge of discoverable matters in this case.

#### RESPONSE:

3. Please produce copies of all documents referred to or relied upon in responding to these discovery requests.

#### **RESPONSE:**

4. Please produce copies of all hearing exhibits that you will introduce, use, or reference during the Phase One hearing.

#### **RESPONSE:**

5. Please produce copies of all documents -- including, without limitation, workpapers, spreadsheets, summaries, charts, notes, exhibits, articles, journals, treatises, periodicals, publications, reports, records, statements, Internet web pages, or financial information -- that AEM contends support the factual assertions, conclusions, or opinions of any AEM witness in this matter.

#### RESPONSE:

6. Please produce copies of all documents -- including, without limitation, workpapers, spreadsheets, summaries, charts, notes, exhibits, articles, journals, treatises, periodicals, publications, reports, records, statements, Internet web pages, or financial information -- relied upon by any AEM witness in evaluating, reaching conclusions, or formulating an opinion in this matter.

#### RESPONSE:

7. Please produce copies of all documents -- including, without limitation, workpapers, spreadsheets, summaries, charts, notes, and exhibits -- created by or for or prepared by or for any AEM witness in evaluating, reaching conclusions, or formulating an opinion in this matter.

RESPONSE:

8. Please state whether AEM will take a position in Phase One of this docket regarding the justness and reasonableness of rates charged by Atmos Energy Corporation to Tennessee ratepayers.

### RESPONSE:

9. Please state in detail and provide all supporting grounds for any position taken by AEM regarding the justness and reasonableness of rates -- including, but not limited to, revenues, expenses, taxes, net operating income, rate base, and cost of capital -- proposed during Phase One of this docket by the Consumer Advocate, TRA Staff, and Atmos Energy Corporation.

RESPONSE:

Respectfully submitted,

Paul G. Summers Attorney General State of Tennessee

Vance L. Broemel, B.P.R. 11421

Assistant Attorney General Office of the Attorney General

Consumer Advocate and Protection Division

P.O. Box 20207

Nashville, TN 37202

(615) 741-8733

#### **CERTIFICATE OF SERVICE**

I hereby certify that a copy of the foregoing is being forwarded via U.S. mail, to:

Henry Walker 1600 Division Street, Suite 700 P.O. Box 340025 Nashville, Tennessee 37203

Richard Collier General Counsel Tennessee Regulatory Authority 460 James Robertson Pkwy. Nashville, TN 37243-0505

Joe A. Conner
Misty Smith Kelley
Baker, Donelson, Bearman & Caldwell
1800 Republic Centre
633 Chestnut Street
Chattanooga, TN 37450-1800

Patricia J. Childers
VP-Regulatory Affairs
Atmos/United Cities Gas Corp.
810 Crescent Centre Drive, Ste. 600
Franklin, TN 37064-5393

J.W. Luna Farmer & Luna 333 Union Street Suite 300 Nashville, Tennessee 37201

Melvin J. Malone Miller & Martin 2300 One Nashville Place 150 4th Avenue North Nashville, Tennessee 37219

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