BEFORE THE TENNESSEE REGULATORY AUTHORITY

NASHVILLE, TENNESSEE

IN RE:	June 14, 2007)	
)	
ATMOS ENERGY CORPORATION'S)	DOCKET NO
ANNUAL COST ADJUSTMENT (ACA) FOR)	05-00253
THE TWELVE MONTHS	S ENDED JUNE 30, 2005)	

ORDER APPROVING NOTICE OF CLARIFICATION OF AUDIT REPORT OF TENNESSEE REGULATORY AUTHORITY'S UTILITIES DIVISION

This matter came before Chairman Sara Kyle, Director Pat Miller and Director Ron Jones of the Tennessee Regulatory Authority (the "Authority"), the voting panel assigned to this docket, at a regularly scheduled Authority Conference held on February 26, 2007 for consideration of the clarification of the Report¹ of the Authority's Utilities Division (the "Staff") resulting from the Staff's audit of Atmos Energy Corporation's ("Atmos" or the "Company") annual deferred gas cost account filings for the year ended June 30, 2005.

The Company submitted its ACA filings on September 15, 2005. The original 180-day deadline for the Staff's completion of the audit was extended from March 14, 2006 to May 15, 2006 by mutual consent of the Company and the Staff as provided for in the Purchased Gas Adjustment Rule 1220-4-7-.03(2). On April 5, 2006, the Staff submitted its preliminary ACA audit findings to the Company via e-mail. The Company responded on April 19, 2006 via e-mail and the response was incorporated into the final report filed by Staff on April 21, 2006.

At the May 15, 2006 Authority Conference, the panel voted to adopt Recommendation 3 of the Report along with all the audit findings and Recommendations 2d, 4, 5, and 6. An Order

¹ The Actual Cost Adjustment ("ACA") Compliance Audit Report ("Report") contains the audit findings of the Staff, the responses thereto of the Company, and the recommendations of the Staff to Atmos in addressing the findings.

memorializing this decision was issued on December 7, 2006. On January 30, 2007, Staff filed a Notice of Clarification ("Notice") which is attached hereto as <u>Exhibit A</u> and incorporated herein by reference. The Notice noted that the language in Recommendation 3 would have required Atmos to file gas procurement agreements for approval by Authority Directors prior to executing the agreements. Staff also states,

To clarify the recommendation with respect to the gas procurement agreement, Staff is asking the Authority to require the Company to timely file its executed gas procurement agreements with the Authority Staff, so that they are available to Staff for its review and acceptance during the audits of the ACA and any future filings under the Company's Performance Based Ratemaking Mechanism Rider included in the Company's tariff.²

Atmos concurred with Staff's clarification in a filing on February 6, 2007. During the February 26, 2007 Authority Conference, the Directors unanimously approved the Notice of Clarification with attached Exhibits I and II.

IT IS THEREFORE ORDERED THAT:

The Notice of Clarification of Filing by the Utilities Division of The Tennessee Regulatory Authority, a copy of which is attached to this Order as <u>Exhibit A</u>, is approved and adopted, and the findings and recommendations contained therein are incorporated in this Order as if fully rewritten herein. The Actual Cost Adjustment Compliance Audit Report is hereby modified accordingly.

Sara Kyle, Chairman

Pat Miller, Director

on Jones, Direct

² Notice of Clarification of Filing by the Utilities Division of the Tennessee Regulatory Authority, Exhibit A (January 30, 2007).

Exhibit A

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BEFORE THE TENNESSEE REGULATORY AUTHORITY I.R.A. DOCKET ROOM NASHVILLE, TENNESSEE

January 30, 2007

IN RE:)
ATMOS ENERGY CORPORATION ACTUAL COST ADJUSTMENT ("ACA") AUDIT)) Docket No. 05-00253)
NOTICE OF CLARIFICATION OF FILING BY T THE TENNESSEE REGULATORY A	

The Utilities Division of the Tennessee Regulatory Authority ("Authority") gives notice of clarification of its Compliance Audit Report ("Report") of Atmos Energy Corporation's ("Atmos" or the "Company") ACA Audit Report in this docket and would respectfully state as follows:

- 1. The attached statement (Exhibit I) by the Audit Staff of the Utilities Division ("Staff") is filed to clarify Staff Recommendations found on pages 15 and 16 of the Report, which are attached as Exhibit II.
 - 2. Specifically the clarification addresses Recommendation #3.
- 3. The Report was considered at the Authority Conference held on May 15, 2006 by the panel of Directors assigned to this docket. The Authority voted unanimously to adopt the findings and recommendations contained in the Report with the exception of Recommendations 1 through 2 (C).
 - 4. On December 7, 2006, the Authority issued its Order in this docket.

5. Upon review of Staff's Report, it has come to my attention that the wording of

Recommendation #3 would require the Company to bring its gas procurement agreements

before the Directors for approval prior to executing these agreements with the chosen

suppliers. Staff wishes to clarify this recommendation. It was not and is not the intent of

Staff to recommend requiring prior approval by the Directors of these agreements.

6. Staff is cognizant of the fact that time is a major factor to gas utilities in

negotiating these contracts and unnecessary delays inadvertently caused by a formal approval

process would be a detriment to the Company, to its suppliers, and to the ratepayers.

7. The Staff hereby files the attached statement with the Tennessee Regulatory

Authority for deposit as a public record.

Respectfully Submitted:

Pat Murphy, Manager

Utilities Division of the

Tennessee Regulatory Authority

CERTIFICATE OF SERVICE

I hereby certify that on this 30th day of January, 2007, a true and exact copy of the foregoing has been either hand-delivered or delivered via U.S. Mail, postage pre-paid, to the following persons:

Sara Kyle Chairman Tennessee Regulatory Authority 460 James Robertson Parkway Nashville, TN 37243

Ms. Patricia Childers
Vice President of Rates and Regulatory Affairs
Atmos Energy Corporation
810 Crescent Centre Dr., Suite 600
Franklin, TN 37067

Mr. Edward Wilkens Manager - Rate Administration Atmos Energy Corporation 381 Riverside Dr., Suite 440 Franklin, TN 37064

Pat Murphy
Pat Murphy

CLARIFICATION OF STAFF RECOMMENDATION

On April 21, 2006, Staff filed with the Authority its compliance audit report covering the audit of Atmos' Actual Cost Adjustment ("ACA") for the twelve-month period ended June 30, 2005. Contained in that report were the Staff's recommendations based on its findings and conclusions reached during the audit process. Specifically, Staff Recommendation #3, found on page 16 of the Report and attached to this filing as Exhibit II, reads "The Authority should direct the Company to file all future proposed asset management and gas procurement agreements or renewal of the current contract with the TRA for prior approval of the Authority."

To clarify the recommendation with respect to the gas procurement agreement, Staff is asking the Authority to require the Company to timely file its executed gas procurement agreements with the Authority Staff, so that they are available to Staff for its review and acceptance during the audits of the ACA and any future filings under the Company's Performance Based Ratemaking Mechanism Rider included in the Company's tariff.

ENHIBIT II

Also, Audit Staff finds that the Company appears to be restricting RFP recipients to the same list it has used for a number of years. The Company does not publicly notice its RFP in an industry wide publication. During the most recent RFP offering, the only proposal received was from its affiliate AEM.

Another issue involves Audit Staff concerns about the amount of payment by AEM for the use of ratepayer assets and the calculation of the credit that was given to ratepayers in the current audit period. The amount credited to ratepayers⁵ seems to be significantly less than the amounts paid for the use of Nashville Gas and Chattanooga Gas assets. Since Atmos is dealing with its affiliate, Staff has concerns that Tennessee ratepayers are not receiving a fair amount for the use of the assets they have paid for. Without knowing the total profits that AEM is making, which in turn benefit the Company's stockholders, Audit Staff cannot report that Tennessee ratepayers are being treated fairly under the current agreement.

Staff Recommendations

Based on the findings and conclusions reached in this audit, the Audit Staff urges the Authority to adopt the following recommendations:

- 1. The Company allowed only ten (10) days for third party prospective asset managers to submit bids on its RFP for asset management. In addition the Company sent the RFP only to an established list of bidders. The result was the one bid received from its affiliate. Given the complexities of the asset management agreement, Audit Staff believes the length of time given was too short for a prospective bidder to consider the proposal and submit a bid. At a minimum, the Audit Staff recommends the following:
 - a. The Company should allow at least thirty (30) days for a prospective bidder to respond to its RFP.
 - b. The Company should advertise the RFP in appropriate trade publications.
- 2. The Company awarded its asset management contract to its affiliate AEM. The contract calls for AEM to pay Atmos \$782,978 annually for the right to sell the Company's excess pipeline capacity. This amount is credited 100% to the Company's ratepayers. Compared to similar agreements in place for the other TRA regulated gas companies,⁶ the amount paid for the right to use these assets appears to be extremely low. The Audit Staff believes that since AEM is an affiliate of Atmos, customers are entitled to a reasonable percentage of the total profits realized by AEM in the sale of the *ratepayer's assets*.

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⁵ The asset management agreement provides for a \$782,978 payment by AEM to Atmos Tennessee operations for the use of Tennessee assets and a payment of \$282,978 from Atmos Tennessee operations to AEM for services provided to Tennessee in the gas procurement function. The net credit given to Tennessee ratepayers as a result of this agreement was \$500,000.

⁶ One company has a third party manager and the other has an affiliate manager.

Audit Staff therefore, recommends the following:

- a. The Company should provide Audit Staff documentation of the total profits realized by AEM from the sale of customer assets. This documentation should be provided in its annual Actual Cost Audit filing.
- b. The Company should credit 100% of this profit to ratepayers in its ACA Account.
- c. The Authority should open a separate docket to address the inclusion of asset management fees in the Company's Performance Based Ratemaking Rider ("PBR") and the appropriate sharing mechanism and percentage applicable to these fees.
- d. The Authority should direct the TRA Staff and Company to submit a proposed revision of the affiliate rules currently included in the PBR to provide additional guidance to the Company in the selection of the asset manager.
- 3. The Authority should direct the Company to file all future proposed asset management and gas procurement agreements or renewal of the current contract with the TRA for prior approval of the Authority.
- 4. The Company should provide a summary report listing all billing adjustments made to the ACA recoveries in each annual ACA filing.
- 5. The Company should use the updated demand allocation percentage between Tennessee and Virginia customers in its next ACA filing for the 2005-2006 audit period. The Company should also recalculate and adjust their demand allocation percentages at a minimum of every three (3) years or sooner if circumstances warrant.
- 6. In recording partial bad debt payments, the Company should abide by the joint agreement submitted by the three gas companies and either credit the gas cost portion of the bad debt first, or at the margin/gas cost percentage of the original write-off.