

April A. Ingram (615) 252-2302 Fax: (615) 252-6302 Email: aingram@bouttcummings.com

T.R.A. Doollar RooM

October 1, 2003

Joe Werner, Telecommunications Chief Tennessee Regulatory Authority 460 James Robertson Parkway Nashville, Tennessee 37243-0505

VIA HAND DELIVERY

Re: Reseller Application of BetterWorld Telecom, LLC

Dear Mr. Werner:

BetterWorld Telecom, LLC ("BetterWorld" or "Applicant") hereby submits the enclosed Application for a Certificate to Provide Operator Services and/or Resell Telecommunication Services in Tennessee.

An original Application is provided. Filed under separate cover are Attachments A and G to the Application, which contain confidential information. Because of the confidentiality of this information, BetterWorld requests that the Tennessee Regulatory Authority not disclose these Attachments to the public or to any of the Applicant's competitors.

Also enclosed is a check in the amount of \$50.00 for filing fees.

Please date-stamp the courier's copy and return it to the undersigned. If you have questions regarding this matter, or if you require additional information, please give me a call at 252-2302.

Very truly yours,

BOULT, CUMMINGS, CONNERS & BERRY, PLC

AAI/aai Enclosures

Henry Walker, Esq. cc:

899674 v1 104933-001 10/1/2003

APPLICATION FOR CERTIFICATE TO PROVIDE OPERATOR SERVICES AND/OR RESELL TELECOMMUNICATION SERVICES IN TENNESSEE SECTION A

Application is hereby made for a certificate of authority pursuant to TRA Rule 1220-4-2-57 to provide telecommunications services in the State of Tennessee.

Part 1: General Information Name of Applicant BetterWorld Telecom, LLC ("BetterWorld") A. Full exact name of person, corporation, partnership, sole proprietorship, or other entity, for which application is made. 20190 11951 Freedom Drive, Suite 550 Reston VA State Zip Address City Tenn. Secretary of State Certificate of Authority ID 0423121 Federal Taxpayer ID Number 54-2060518 Social Security Number for Applicants Applying as Individuals Not applicable. Any trade name(s), assumed name(s) or fictitious name(s) used by applicant: Not applicable. If applicant has affiliate(s) engaged in providing telecommunications services, provide the above requested information for each affiliate(s), as well as for the applicant. *Not applicable. Address ______ City____ State Zip (Use additional pages if necessary) Phone ***IMPORTANT INFORMATION*** If applicant has affiliate(s) or parent company, or constituency corporations, engaged in providing telecommunications services, or operating under any trade name, assumed name or fictitious name used by the above, provide the above requested information on all parts of this application as well as for the applicant. Provide this information on a separate attachment, if necessary. Docket Number: 03-0592 THIS SECTION FOR TRA USE ONLY Company ID Num Company ID Number 128 855 Date Approved Evaluator

B.		ribe other businesses or business transs address: Not applicable.	ansactions, if any, at the same location as the principal			
C.		Provide the name, business and home address of and a chronological summary of the employment history and business experience over the preceding eight years of:				
	(a)	The proprietor, if the applicant is				
	(b)	Every member, if the applicant is				
	(c)	stock association or a corporation	 r, and each Key Stockholder if the applicant is a joint a. (Note: If the applicant is a publicly traded corporation ion it does not need to provide this information) 			
	(d)		ercise control over or direction of, the business of the			
		o be included:				
NAM		TITLE	SOCIAL SECURITY NUMBER			
		ADDRESS	PHONE No.			
	E ADD		PHONE No.			
EMPI	LOYME	ENT HISTORY				
	Prov	ide the above requested information	on on separate attachments. <u>See Attachment A</u> .			
D.	Has the applicant or any of its parent companies, subsidiaries, affiliates, owners, partners, LLC members, directors, officers, five percent (5%) more shareholders or beneficiaries (of a trust) been associated with a business whose authority to transact business was denied, revoked or suspended by a state or federal regulatory or law enforcement entity? Yes No If yes, please explain fully.					
E.	feder the ap	al agency or any agency of any other oplicant or any of its parent compani	or any other agency of the State of Tennessee, any state ever initiated a regulatory action or order against es, subsidiaries, affiliates, owners, partners, LLC (5%) more shareholders or beneficiaries (of a trust)? If yes, please explain fully.			
	trust) enfor	members, directors, officers, five pe, been enjoined or restrained by order	rent companies, subsidiaries, affiliates, owners, partners, recent (5%) more shareholders or beneficiaries (of a er by any court or state or federal regulatory or law conduct or practice related to the telecommunications No If yes, please explain fully.			
F.	meml been	pers, directors, officers, five percent	panies, subsidiaries, affiliates, owners, partners, LLC (5%) more shareholders or beneficiaries (of a trust) ceased providing telecommunications services in any ditional pages if necessary)			
			ectors, officers, or shareholders have been associated ng telecommunications services in any state.			

G.	Has the applicant or any of its parent of members, directors, officers, five perceived been convicted of any crime or crimes in any transaction of any kind, or condetails, state results and final outcome	cent (5%) moss, or charged fined in any p	re shareholders of in court with any benal institution?	or beneficiaries (of a trust) or fraudulent or dishonest acts If so, list such persons, give
	(1) Has the applicant or any of its LLC members, directors, offic (of a trust) been indicted, content Tennessee or elsewhere? Yes X	cers, five perovicted, pled g	ent (5%) more s	o contendre to a felony in
H.	Name and telephone number of conta regarding company operations Monda			nd to Authority inquiries
	James Kenefick	(703) 251	4844	(703) 251-4744
	Name	Phone	1011	Fax
	(866) 567-7723	e-mail Ad	dress jfk@better	worldtelecom.com
	(1) Name and telephone number inquiries regarding this filing	Monday thro	ough Friday.	
	James Kenefick Name	(703) 251. Phone	4844	(703) 251-4744 Fax
	(866) 567-7723		dress ifk@better	worldtelecom.com
I.	List a toll-free telephone number and mail service problems and/or request refunds o 1-866-567-7723 Phone Number	r adjustments (703) 251		
	11951 Freedom Drive, Suite 550	Reston	VA	20190
	Address	City	State	Zipcode
J.	Provide the name and address of the regis <u>CT Corporation System</u> <u>530 Gay Street, Knoxville, TN, 3790</u>		or service of proc	eess:
K.	Identify all authorized agents in the state, and any other business conducted by the a Not applicable.			_
Par	t II:			
A.	Check the type of telecommunications	s services you	ı plan to provide	in Tennessee.
	X Resell Interexchange long dis	stance service	s	
	Operator Services			
	Resell local services			
	Other (describe)			

- B. If providing operator services, list company name, address and contact person for all reseller carriers you serve in Tennessee. **Provide the above information on Appendix I.**Not applicable.
- C. List the state(s) where the applicant, its parent company, and all affiliates is authorized to operate in at this time. For each such state, describe applicant's current activities along with a history of operation there. (Use additional pages if necessary.)

BetterWorld is authorized to provide intrastate resold interexchange service and is operating in DE and MS. BetterWorld's parent holding company, Better World Telecom, Inc. is authorized to provide intrastate resold interexchange service and is operating in AL, AZ, AR, CA, CO, FL, GA, ID, IL, IN, IA, KS, KY, MA, MI, MO, MT, NE, NV, NH, NY, NC, ND, OH, OK, OR, PA, RI, SD, TX, VT, WA, WI, and WY. Better World Telecom, Inc. is currently in the process of transferring its certificates of authority to its subsidiary BetterWorld Telecom, LLC.

For the above states, list the number and types of complaint(s) filed against applicant, and the complaint(s)' current status. Provide this information on a separate attachment, if necessary.

None.

If applicant has affiliate(s) or parent company, or constituency corporations, engaged in providing telecommunications services, or operating under any trade name, assumed name or fictitious name used by the above, provide the above requested information for all as well as for the applicant. Provide this information on a separate attachment, if necessary.

None.

D.	oper prov	List any states that the applicant or any affiliate, parent company, or constituency corporation operating under any trade names, assumed name or fictitious name, has been denied authority to provide service. (Use additional pages if necessary) None.					
E.		Areas in Tennessee to be served.					
	S	tatewide					
F.	Wha	What type of customers will the company serve?					
	a.	Business X					
	b.	Residential X					
	c.	Aggregators					
		(e.g. Hotels, Pay phones)					
	d.	Other (specify)					

		C				J		
G.	Does the applicant a telephone calls over		•		ded to tl	ne price (of intrastate	
Н.	Are your prices for intrastate services plus any PIF equal to or less than the dominant carriers price for similar services? Yes No Not applicable.							
I.	Describe the type of Informational Tariff			ant will b	e offerii	ng in Ten	inessee on the	
	Applicant's service day, seven (7) day interexchange telefree service, and parties of Tennesse	s a week. App ecommunicatio oost-paid callii	olicant propose ons services, in	s initiall cluding	y to pr direct	ovide ro dialed 1	esold intrastate + service, toll	
J.	What is the applicant's 10XXX or 800 access code, if applicable? Not applicable.							
K.	Does the applicant now have or plan to have any telecommunication's facilities (e.g. switches, fiber lines) in Tennessee? No.							
L.	Whose facility-based	l network(s) wil	I the applicant be	reselling	? Globa	ıl Crossi	ng	
М.	Will the applicant be utilizing the local telephone company's billing system or billing customers direct? BetterWorld will bill its customers directly. A copy of its bill is attached as Attachment B.							
N.	Describe briefly how the applicant plans to market their services in Tennessee? <u>BetterWorld will</u> use direct marketing such as brochures and website material.							
O.	If independent telemarketers are to be used, list the name, contact person, address, phone number and federal taxpayer ID for each company.							
	Company Name	Contact	Address	City	ST	Zip	Phone	
	Company Name	Contact	Address	City	ST	Zip	Phone	
	Company Name	Contact	Address	City	ST	Zip	Phone	
1	Applicant is requir will cause the appl			Tariff for	rm. Fai	lure to f	ill out this form	
2	A copy of a bill is	required if the	applicant is goi	ng to bill	the cus	stomer d	lirect.	

			C)			
P.	preferr interex	red interexe schange ser	change service, a	nd to prevent onal pages if no	the applicant will use to switch a consumer's unauthorized switching of a consumer's ecessary. If you have written procedures or			
	Better'	World prev	vents the unautho	rized switchin	g of customers by obtaining a signed letter of			
	author	ization fro	m all new custom	ners or from th	ird party verification. Applicant will also comply			
	with a	pplicable T	Tennessee law as	well as Federa	l Communication Commission regulations			
	regard	regarding how interexchange carriers may change a consumer's primary interexchange carrier.						
	Please	See Attac	hment C.					
Q.			e ability and agree th their local telep		form of call blocking that the consumer has y. Yes_X_ No			
R.	sample	Applicant gives permission to the local telephone company to provide the Authority a periodic sample of the reseller's intrastate toll calls. The purpose of this analysis is to audit the reseller's rates to assure they are at or below the dominant carrier's tariffed rates. Yes X No						
<u>Part I</u> A.		nization Stream's organic	ructure nizational structu	re				
	X	<u>X</u> 1	Publicly Traded (Subsidiary of a P	ublicly Traded Corporation	Corporation Attach a copy of the articles of organization and operating agreement along with amendments. See Attachment D.			
		List Type Attach a co	eopy of the charter, by	laws and/or certif	(Example S Corporation)			
		Associat	ion A	attach a copy of th	e charter, bylaws and/or certificate of incorporation and			
		Joint Sto	ck Association A	Letter of Authorization from Tennessee Secretary of State Attach a copy of the charter, bylaws and/or certificate of incorporation and				
		Trust			tter of Authorization from Tennessee Secretary of State ttach a copy of the trust agreement and Letter of Authorization from			
		Individu		ennessee Secretar	y of State e Letter of Authorization from Tennessee Secretary of State			
Socti	on (a)-(a)				poration Association or Trust			
Secu								
	(a) If	ie date and	i state of formatic	n/incorporatio	n: January 23, 2003 and Delaware			
	(1)) Parent Co	ompany, if applic	able_Better W	orld Telecom, Inc.			

 (1) Attach a copy of Certification of Authority issued by Tennessee S showing corporation's authority to engage in business in Tennesse See Attachment F. (c) Describe the corporate structure of the applicant, including the identity subsidiary of the applicant. Disclose whether any parent or subsidiary any stock exchange. Applicant is a limited liability corporation. Its parent is Better Woholding company. (d) Provide the history of material litigation and criminal convictions of executive officer, or key shareholder of the applicant for the ten-year pof this application. Not applicable. (e) If applicable, attach a copy of the instrument creating the trust and all Not applicable. B Proprietorship Partnership 	cant was							
subsidiary of the applicant. Disclose whether any parent or subsidiary any stock exchange. Applicant is a limited liability corporation. Its parent is Better Woholding company. (d) Provide the history of material litigation and criminal convictions of executive officer, or key shareholder of the applicant for the ten-year pof this application. Not applicable. (e) If applicable, attach a copy of the instrument creating the trust and all Not applicable. B Proprietorship								
executive officer, or key shareholder of the applicant for the ten-year pof this application. Not applicable. (e) If applicable, attach a copy of the instrument creating the trust and all Not applicable. B Proprietorship	is publicly traded on							
Not applicable. B Proprietorship	-							
	amendments thereto:							
Partnership	Proprietorship							
General Attach a copy of the partnership agreement along of Limited Attach a copy of the certificate of limited partnersh agreement along with any amendments. Other (Explain on separate sheet)								
All of the above will be required to submit a valid business license.								
(a) Identify the place and date of the applicant's qualifications to prove telecommunications services in this state.	vide							
(b) List the full name, social security number and address of the owner proprietorship, or all partners identifying the percentage of owner pages as necessary								
C. Number of employees: <u>10</u>								
Employer Identification Number (E.I.N.) <u>54-2060518</u>								
Part IV: Financial Information								
A. Address where business records are kept: 11951 Freedom Drive, Suite 550	0							
Reston VA 20190 (703) 25	1-4844							
City State Zip Code Phone N	lumber							

В.	Attach a copy of the applicant's most recent unconsolidated and consolidated audited financial statements for the immediately preceding three-year period. Provide in detail the applicant's financial condition, including balance sheet and income statement, or a copy of IRS form 1120 or 1065 filed by your business for the previous year. Attach, if available, a copy of your company's 10K and/or stockholder reports.						
	(1)	Fiscal year end: Month December Day 31					
	(2) Date of most recent audited, unconsolidated financial statement of Applicant: Not applicable because applicant was not formed until January 29, 2003. Thus, an audited financial statement has not been made. Unaudited financial statements for applicant's						
	<u>parent</u>	are attached as Attachment G.					
		pplicable, name and address of independent certified public accountant: plicable.					
	(4) Per	iod covered by financial statement attached: October 2002-August 2003					
C.	Does th	ne applicant currently have an internal auditor and/or internal audit program? No					
	If so, N	fame of Internal auditor					
D.	If applicable, provide a history of applicant's material litigation and criminal convictions for the ten-year period prior to the date this application is made. Material litigation is defined as any litigation that, according to generally accepted accounting principles, is deemed significant to a person's financial health and would be required to be referenced in annual audited financial statements, reports to shareholders or similar documents. *Not applicable.						
Part V:	Rule Co	ompliance Agreement					
	A.	Have you read and understand the Tennessee Regulatory Authority's (TRA) Rules and Regulations for Resellers, 1120-4-2 located at the TRA's website http://www.state.tn.us/tra electronic fileroom in its entirety? X Yes No					
	В.	Do you understand the penalties for non-compliance, and all associated fees to provide such service? X Yes No					
		d application and a check for \$50.00 to: Tennessee Regulatory Authority, P.O. Box 198907, Nashville, TN ld you have any questions, call (615) 741-7489, ext. 163.					
The Re	seller or	Operator Service Provider applicant, hereby, affirms the following:					
	laws http	comply with the TRA Reseller Rules and all other applicable Authority Rules and state, including T.C.A. Section 65-5-206 located at the TRA's website ://www.state.tn.us/tra electronic fileroom under the External Site of Lexis Law ishing.					

Having been duly sworn, and under the penalties of perjury, I hereby certify that the representations in this RESELLER APPLICATION and all attachments and appendices are true and correct to the best of my knowledge and belief. I further understand that omissions or inaccuracies may result in denial of the APPLICATION and grounds for revocation of Certificate of Authority.

For Corporations And other Organizations	BY:	BetterWorld Telecom, LLC (Name of Corporation) Signature James Kenefick
	ATTEST:	Printed Name Chief Executive Officer Title Concell Color Compel
	ing application, ions set forth in	Title 2003 before me, a Notary known to me to be the person(s) being duly sworn according to law, deposes and the above application are true and correct to the Notary Public, DC
My Commission Expires: June 30,	2007	seal



The First State

I, HARRIET SMITH WINDSOR, SECRETARY OF STATE OF THE STATE OF DELAWARE, DO HEREBY CERTIFY THE ATTACHED IS A TRUE AND CORRECT COPY OF THE CERTIFICATE OF FORMATION OF "BETTERWORLD TELECOM, LLC", FILED IN THIS OFFICE ON THE TWENTY-SEVENTH DAY OF JANUARY, A.D. 2003, AT 11 O'CLOCK A.M.



Harriet Smith Windsor, Secretary of State

AUTHENTICATION: 2226446

DATE: 01-27-03

3618767 8100

030052600

STATE OF DELAWARE SECRETARY OF STATE DIVISION OF CORPORATIONS FILED 11:00 AM 01/27/2003 030052600 - 3618767

CERTIFICATE OF FORMATION

OF

BETTERWORLD TELECOM, LLC

- 1. The name of the limited liability company is BetterWorld Telecom, LLC.
- 2. The address of its registered office in the State of Delaware is Corporation Trust Center, 1209 Orange Street, in the City of Wilmington, County of New Castle. The name of its registered agent at such address is The Corporation Trust Company.

IN WITNESS WHEREOF, the undersigned have executed this Certificate of Formation this 23rd day of January, 2003.

/s/ Melanie J. Bosman

Melanie J. Bosman, Authorized Person



The First State

I, HARRIET SMITH WINDSOR, SECRETARY OF STATE OF THE STATE OF DELAWARE, DO HEREBY CERTIFY "BETTERWORLD TELECOM, LLC" IS DULY FORMED UNDER THE LAWS OF THE STATE OF DELAWARE AND IS IN GOOD STANDING AND HAS A LEGAL EXISTENCE SO FAR AS THE RECORDS OF THIS OFFICE SHOW, AS OF THE SIXTH DAY OF AUGUST, A.D. 2003.



Darriet Smith Windson

Harriet Smith Windsor, Secretary of State

3618767 8300

030512930

AUTHENTICATION: 2568916

DATE: 08-06-03

ATTACHMENT F

Certificate of Authority to Transact Business in Tennessee

Applicant has filed for authority to engage in business in Tennessee. Its parent holding company, Better World Telecom, Inc. has also filed a request to withdraw its certificate of authority, which is attached.

Secretary of State Division of Business Services 312 Eighth Avenue North 6th Floor, William R. Snodgrass Tower Nashville, Tennessee 37243

DATE: 03/07/02 REQUEST NUMBER: 4435-2729 TELEPHONE CONTACT: (615) 741-2286 FILE DATE/TIME: 03/06/02 1239 EFFECTIVE DATE/TIME: 03/06/02 1239 CONTROL NUMBER: 0423121

TO: CT CORPORATION 1030 15TH ST NORTHWEST WASHINGTON, DC 20005 SYSTEM

RE: BETTER WORLD TELECOM, INC. APPLICATION FOR CERTIFICATE OF AUTHORITY -FOR PROFIT

WELCOME TO THE STATE OF TENNESSEE. THE ATTACHED CERTIFICATE OF AUTHORITY HAS BEEN FILED WITH AN EFFECTIVE DATE AS INDICATED ABOVE.

A CORPORATION ANNUAL REPORT MUST BE FILED WITH THE SECRETARY OF STATE ON OR BEFORE THE FIRST DATE OF THE FOURTH MONTH FOLLOWING THE CLOSE OF THE CORPORATION'S FISCAL YEAR. PLEASE PROVIDE THIS OFFICE WITH WRITTEN NOTIFICATION OF THE CORPORATION'S FISCAL YEAR. THIS OFFICE WILL MAIL THE REPORT DURING THE LAST MONTH OF SAID FISCAL YEAR TO THE CORPORATION AT THE ADDRESS OF ITS PRINCIPAL OFFICE OR TO A MAILING ADDRESS PROVIDED TO THIS OFFICE IN WRITING. FAILURE TO FILE THIS REPORT OR TO MAINTAIN A REGISTERED AGENT AND OFFICE WILL SUBJECT THE CORPORATION TO ADMINISTRATIVE REVOCATION OF ITS CERTIFICATE OF AUTHORITY.

WHEN CORRESPONDING WITH THIS OFFICE OR SUBMITTING DOCUMENTS FOR FILING, PLEASE REFER TO THE CORPORATION CONTROL NUMBER GIVEN ABOVE.

FOR: APPLICATION FOR CERTIFICATE OF AUTHORITY - FOR PROFIT

T CORPORATION SYSTEM (DC-1030 15TH ST)

ON DATE: 03/07/02

FEES RECEIVED: \$600.00

\$0.00

TOTAL PAYMENT RECEIVED:

\$600.00

RECEIPT NUMBER: 0000302574 ACCOUNT NUMBER: 00000007



1030 15TH ST N.W.

WASHINGTON, DC 20005-0000

FROM:

RILEY C. DARNELL SECRETARY OF STATE





Bepartment of State Corporate Filings 312 Eighth Avenue North

6th Floor, William R. Snodgrass Tower

APPLICATION FOR CERTIFICATE OF AUTHORITY (FOR PROFIT)

多基环场 网络约纳拉

For Office Use Only

Nashville, IN 37243		
Pursuant to the provisions of Section 48-25-1 hereby applies for a certificate of authority to transa		
1. The name of the corporation is Better World	Telecom, Inc.	0
*If different, the name under which the certificate		<u> </u>
[NOTES: The Secretary of State of the State of Tenr name does not comply with the requirements of Secti of authority under a different corporate name, an app Section 48-14-101(d) with an additional \$20.00 fee.]	ion 48-14-101 of the Tennessee Business Co olication for registration of an assumed corp	rporation Act. *If obtaining a certificate
2. The state or country under whose law it is inco	rporated is Delaware	
The date of its incorporation is 11/28/2001 if other than perpetual, is	(must be month, day, a	nd year), and the period of duration,
 The complete street address (including zip coon 11921 Freedom Drive, Suite 550, Reston, VA 2019) 		
Street City	State/Country	Zip Code
5. The complete street address (including the coun registered agent is c/o C T CORPORATION SYSTEM, 530 Gay Street Street City Registered Agent C T CORPORATION SYSTEM	et, Knoxville, Tennessee, Knox County 3790	
Registered Agent C 1 CORT CICK ST STEET		
	21 Freedom Drive, Suite 550, Reston, VA 20)194
James Kenenck 119.	21 Freedom Drive, Suite 550, Reston, VA 20	J194
7. The names and complete business addresses necessary.) James Kenefick, 11921 Freedom Drive, Suite 550, Rolling States and Complete Business addresses necessary.) James Kenefick, 11921 Freedom Drive, Suite 550, Rolling States and Complete Business addresses addresses.	Suite 550, Reston, VA 20194 eston, VA 20194	
If the corporation commenced doing business in (month, day and year)	l ennessee prior to the approval of this app	ication, the date of commencement
9. The corporation is a corporation for profit.		
If the document is not to be effective upon fili NOTE: A delayed effective date shall not be later than		
[NOTE: This application must be accompanied by a Secretary of State or other official having custody of certificate shall not bear a date of more than two (2) m	corporate records in the state or country und	der whose law it is incorporated. The
Signature Date 102. President	Better World	Telecom, Inc.
Signer's Capacity	Signature	
	James Kenefick	
CC 4434 (Par. 4/04) Filling Fee: \$600	Name (typed or printed)	DDA 1679